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(Incorporated in Luxembourg with limited liability)

(Stock code: 1910)

Final Results Announcement for the Year Ended December 31, 2022

# Disclaimer

#### **Non-IFRS Measures**

The Company has presented certain non-IFRS<sup>(1)</sup> measures in the Summary Financial Results and Financial Highlights, Chairman's Statement, Chief Executive Officer's Statement and Management Discussion and Analysis because each of these measures provides additional information that management believes is useful for securities analysts, investors and other interested parties to gain a more complete understanding of the Group's operational performance and of the trends impacting its business. These non-IFRS financial measures, as calculated herein, may not be comparable to similarly named measures used by other companies and should not be considered comparable to IFRS measures. Non-IFRS measures have limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, an analysis of the Group's financial results as reported under IFRS.

#### **Forward-looking Statements**

This document contains forward-looking statements. Forward-looking statements reflect the Company's current views with respect to future events and performance. These statements may discuss, among other things, the Company's net sales, gross margin, operating profit, Adjusted Net Income, Adjusted EBITDA<sup>(2)</sup>, Adjusted EBITDA margin, cash flow, liquidity and capital resources, potential impairments, growth, strategies, plans, achievements, distributions, organizational structure, future store openings or closings, market opportunities and general market and industry conditions. The Company generally identifies forward-looking statements by words such as "expect", "seek", "believe", "plan", "intend", "estimate", "project", "anticipate", "may", "will", "would" and "could" or similar words or statements. Forward-looking statements are based on beliefs and assumptions made by management using currently available information. These statements are only predictions and are not guarantees of future performance, actions or events. Forward-looking statements are subject to risks and uncertainties.

If one or more of these risks or uncertainties materialize, or if management's underlying beliefs and assumptions prove to be incorrect, actual results may differ materially from those contemplated by a forward-looking statement. Among the factors that could cause actual results to differ materially are: the effect of worldwide economic conditions; the effect of political or social unrest and armed conflict; the effects of inflation; a general economic downturn or generally reduced consumer spending; the pace and extent of recovery following COVID-19; significant changes in consumer spending patterns or preferences; interruptions or delays in the supply of finished goods or key components; the performance of the Group's products within the prevailing retail environment; financial difficulties encountered by customers and related bankruptcy and collection issues; and risks related to the success of the Group's restructuring programs.

Forward-looking statements speak only as of the date on which they are made. The Company's shareholders, potential investors and other interested parties should not place undue reliance on these forward-looking statements. The Company expressly disclaims any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable securities laws and regulations.

### Rounding

Certain amounts presented in this report have been rounded up or down to the nearest million, unless otherwise indicated. There may therefore be discrepancies between the actual totals of the individual amounts in the tables and the totals shown, between the amounts in the tables and the amounts given in the corresponding analyses in the text of this document and between amounts in this document and other publicly available documents. All percentages and key figures were calculated using the underlying data in whole US Dollars.

Notes

(2) Earnings before interest, taxes, depreciation and amortization of intangible assets.

<sup>(1)</sup> International Financial Reporting Standards as issued by the International Accounting Standards Board.

## **Summary Financial Results and Financial Highlights**

The Board of Directors of Samsonite International S.A. (the "Company"), together with its consolidated subsidiaries (the "Group"), is pleased to announce the consolidated final results of the Company for the year ended December 31, 2022 together with comparative figures for the year ended December 31, 2021. The following financial information, including comparative figures, has been prepared in accordance with IFRS as issued by the International Accounting Standards Board ("IASB").

### **Summary Financial Results**

During the year ended December 31, 2022, both travel and demand for the Group's products experienced a strong recovery in most countries due to the loosening of social-distancing, travel and other restrictions. As a result, the Group continued to experience improved net sales trends, and the effects of the COVID-19 pandemic on the Group's business, financial condition and results of operations significantly moderated during the year ended December 31, 2022.

When evaluating the results for the year ended December 31, 2022, certain factors impact comparability to prior periods, mainly the suspension and subsequent disposition of operations in Russia and the sale of Speculative Product Design, LLC ("Speck"). On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck, a designer and distributor of slim protective cases for personal electronic devices that were marketed under the *Speck*<sup>®</sup> brand.

The pace of recovery in 2022 was negatively impacted by the effects of the Chinese government's zero-COVID policy. During the second, third and fourth quarters of 2022, the Chinese government tightened travel restrictions and social distancing measures in an effort to combat further outbreaks of COVID-19, which slowed the Group's net sales recovery in China.

In this annual results announcement, certain financial results for the year ended December 31, 2022, are compared to both the year ended December 31, 2021, and the year ended December 31, 2019. Comparisons to the year ended December 31, 2019, are provided because it is the most recent comparable year during which the Company's results were not affected by COVID-19.

The following table sets forth a summary of financial results for the years ended December 31, 2022, and December 31, 2021.

	Year ended Dec	ember 31,		
(Expressed in millions of US Dollars, except per share data)	2022	2021	Percentage increase	Percentage increase excl. foreign currency effects <sup>(1)</sup>
Net sales	2,879.6	2,020.8	42.5 %	52.3 %
Operating profit <sup>(2)</sup>	492.1	132.7	271.1 %	296.9 %
Operating profit excluding total non-cash impairment reversals, restructuring charges and the loss on the sale of Speck <sup>(2), (3)</sup>	421.2	120.1	250.6 %	277.0 %
Profit for the year	338.3	23.5	1,345.0 %	1,488.7 %
Profit attributable to the equity holders	312.7	14.3	2,092.2 %	2,325.7 %
Adjusted Net Income <sup>(4)</sup>	296.0	17.4	1,606.3 %	1,788.1 %
Adjusted EBITDA <sup>(5)</sup>	472.3	182.3	159.0 %	181.4 %
Adjusted EBITDA margin <sup>(6)</sup>	16.4 %	9.0 %		
Basic earnings per share (Expressed in US Dollars per share)	0.218	0.010	2,089.2 %	2,322.4 %
Diluted earnings per share (Expressed in US Dollars per share)	0.217	0.010	2,089.1 %	2,322.3 %
Adjusted basic and diluted earnings per share <sup>(7)</sup>				/ <b>_</b> · · · ·
(Expressed in US Dollars per share)	0.206	0.012	1,603.9 %	1,785.4 %

Notes

 Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

- (2) Results for the year ended December 31, 2022, included total 2022 Restructuring Charges (as defined in Management Discussion and Analysis Restructuring Charges) of US\$1.3 million and total non-cash 2022 Impairment Reversals (as defined in Management Discussion and Analysis Impairment Reversals) of US\$72.2 million. Results for the year ended December 31, 2021, included total 2021 Restructuring Charges (as defined in Management Discussion and Analysis Restructuring Charges) of US\$17.7 million (including US\$0.7 million of 2021 Restructuring Charges in cost of sales), a loss on the sale of Speck of US\$1.3 million and total non-cash 2021 Impairment Reversals (as defined in Management Discussion and Analysis Impairment Reversals) of US\$1.3 million. See Impairment Reversals, Restructuring Charges and Other Income, respectively, in Management Discussion and Analysis for further discussion.
- (3) Operating profit excluding total Restructuring Charges, total non-cash Impairment Reversals and the loss on the sale of Speck is a non-IFRS measure and, as calculated herein, may not be comparable to similarly named measures used by other companies and should not be considered comparable to operating profit for the year in the Group's consolidated statements of income.
- (4) Adjusted Net Income, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges, along with their respective tax effects, that impact the Group's reported profit attributable to the equity holders, which the Group believes helps to give securities analysts, investors and other interested parties a more complete understanding of the Group's underlying financial performance. See Management Discussion and Analysis Adjusted Net Income for a reconciliation from the Group's profit attributable to the equity holders to Adjusted Net Income.
- (5) Adjusted EBITDA, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges. The Group believes these measures provide additional information that is useful in gaining a more complete understanding of its operational performance and of the underlying trends of its business. See Management Discussion and Analysis - Adjusted EBITDA for a reconciliation from the Group's profit for the year to Adjusted EBITDA.
- (6) Adjusted EBITDA margin, a non-IFRS measure, is calculated by dividing Adjusted EBITDA by net sales.
- (7) Adjusted basic and diluted earnings per share, both non-IFRS measures, are calculated by dividing Adjusted Net Income by the weighted average number of shares used in the basic and diluted earnings per share calculations, respectively.

## **Financial Highlights**

- Net sales were US\$2,879.6 million for the year ended December 31, 2022, compared to US\$2,020.8 million for the year ended December 31, 2021, an increase of 42.5% (+52.3% constant currency). When excluding the Russia and Speck Net Sales (as defined in Management Discussion and Analysis Net Sales), consolidated net sales increased by US\$923.5 million, or 47.3% (+57.4% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. Further excluding the Group's net sales in China for the second, third and fourth quarters of 2022 and 2021, consolidated net sales for the year ended December 31, 2022, increased by US\$979.7 million, or 55.1% (+65.8% constant currency), compared to the previous year.
- The Group's consolidated net sales decreased by 20.9% (-14.6% constant currency) during the year ended December 31, 2022, compared to the year ended December 31, 2019. When excluding the Russia and Speck Net Sales, consolidated net sales decreased by 16.9% (-10.4% constant currency) for the year ended December 31, 2022, compared to the year ended December 31, 2019. Further excluding the Group's net sales in China for the second, third and fourth quarters of 2022 and 2019, consolidated net sales for the year ended December 31, 2022, decreased by 14.5% (-7.4% constant currency) compared to the year ended December 31, 2029.
- Gross profit margin was 55.8% for the year ended December 31, 2022, compared to 54.5% for the previous year. The increase in gross profit margin was attributable to (i) increased net sales, (ii) price increases on the Group's products implemented in order to mitigate increased product, freight and duty costs and (iii) lower promotional discounts. See Management Discussion and Analysis - Cost of Sales and Gross Profit for further discussion.
- The Group spent US\$156.0 million on marketing during the year ended December 31, 2022, compared to US\$82.3 million for the year ended December 31, 2021, an increase of US\$73.7 million, or 89.5%. As a percentage of net sales, marketing expenses increased by 130 basis points to 5.4% for the year ended December 31, 2022, from 4.1% for the year ended December 31, 2021. The Group has selectively increased its advertising in markets where demand in travel recovered more quickly. The Group plans to increase its investment in marketing during 2023 to capitalize on the continued recovery in travel and drive net sales growth.
- The Group reported an operating profit of US\$492.1 million for the year ended December 31, 2022, compared to US\$132.7 million for the previous year, an improvement of US\$359.5 million, or 271.1%. The Group had an operating profit of US\$421.2 million<sup>(1)</sup> for the year ended December 31, 2022, when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges. In comparison, the Group had an operating profit of US\$120.1 million<sup>(1)</sup> for the year ended December 31, 2021, when excluding the non-cash 2022 Restructuring Charges and the loss on the sale of Speck.
- Profit for the year ended December 31, 2022, was US\$338.3 million compared to US\$23.5 million for the year ended December 31, 2021, an improvement of US\$314.9 million, or 1,345.0%. The Group had a profit for the year ended December 31, 2022, of US\$286.8 million<sup>(1)</sup> when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges, both of which are net of the related tax impact. In comparison, the Group incurred a loss for the year ended December 31, 2021, of US\$5.5 million<sup>(1)</sup> when excluding the non-cash 2021 Impairment Reversals, 2021 Restructuring Charges, the loss on the sale of Speck and charges associated with certain amendments to the Credit Agreement (as defined in Management Discussion and Analysis Indebtedness) during the year ended December 31, 2021, all of which are net of the related tax impact, and the US\$42.6 million tax benefit associated with the intra-group realignment of certain intellectual property rights (the "Intra-Group IP Realignment").
- Profit attributable to the equity holders was US\$312.7 million for the year ended December 31, 2022, compared to US\$14.3 million for the previous year, an improvement of US\$298.5 million, or 2,092.2%. For the year ended December 31, 2022, the Group had profit attributable to the equity holders of US\$261.2 million<sup>(1)</sup> when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges, both of which are net of the related tax impact. In comparison, the Group recorded a loss attributable to the equity holders for the year ended December 31, 2021, of US\$14.7 million<sup>(1)</sup> when excluding the non-cash 2021 Impairment Reversals, 2021 Restructuring Charges, the loss on the sale of Speck and charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, all of which are net of the related tax impact, and the US\$42.6 million tax benefit associated with the Intra-Group IP Realignment.
- Adjusted EBITDA, a non-IFRS measure, improved by US\$290.0 million to US\$472.3 million for the year ended December 31, 2022, compared to US\$182.3 million for the year ended December 31, 2021. Adjusted EBITDA margin was 16.4% for the year ended December 31, 2022, compared to 9.0% for the year ended December 31, 2021. The improvement in Adjusted EBITDA margin was primarily due to continued sales improvement and strong gross margins, as well as the lower fixed cost structure of the business resulting from disciplined expense management.
- The Group generated US\$277.7 million of cash from operating activities during the year ended December 31, 2022, compared to US\$387.1 million of cash generated from operating activities for the previous year. Total cash generation<sup>(2)</sup> was US\$74.9 million during the year ended December 31, 2022, compared to total cash generation<sup>(2)</sup> of US\$199.8 million during the year ended December 31, 2021. The year-on-year decrease in cash generated from

operating activities and total cash generation reflect the Group's increased investment in working capital, primarily inventories, to meet improving consumer demand and support net sales growth resulting from the recovery in travel.

- As of December 31, 2022, the Group had cash and cash equivalents of US\$635.9 million and outstanding financial debt of US\$2,019.6 million (excluding deferred financing costs of US\$7.8 million), resulting in a net debt position of US\$1,383.7 million compared to a net debt position of US\$1,477.2 million as of December 31, 2021, and US\$1,305.3 million as of December 31, 2019.
- Total liquidity<sup>(3)</sup> as of December 31, 2022, was US\$1,481.3 million compared to US\$1,501.4 million as of December 31, 2021. During the year ended December 31, 2022, the Group repaid US\$751.4 million of outstanding borrowings under the Group's Senior Credit Facilities, consisting of US\$704.8 million in voluntary payments and US\$46.6 million in scheduled quarterly payments.

The Company has presented certain non-IFRS measures in the summary financial results and financial highlights above because each of these measures provides additional information that management believes is useful for securities analysts, investors and other interested parties to gain a more complete understanding of the Group's operational performance and of the trends impacting its business. These non-IFRS financial measures, as calculated herein, may not be comparable to similarly named measures used by other companies and should not be considered comparable to IFRS measures. Non-IFRS measures have limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, an analysis of the Group's financial results as reported under IFRS.

Notes

- (1) See reconciliations in Management Discussion and Analysis.
- (2) Total cash generation (burn) is calculated as the total increase (decrease) in cash and cash equivalents per the consolidated statements of cash flows less total cash flow attributable to (i) total loans and borrowings, (ii) deferred financing costs, (iii) foreign exchange conversion impacts and (iv) proceeds from the sale of Speck in 2021.
- (3) Total liquidity is calculated as the sum of cash and cash equivalents per the consolidated statements of financial position plus available capacity under the Revolving Credit Facility (as defined in Management Discussion and Analysis Indebtedness).

# Chairman's Statement

We are pleased with Samsonite's progress in 2022. With the continued easing of pandemic-related restrictions, there has been a strong recovery in travel across most of our markets globally. We continued to see positive momentum in sales and profitability from the first half of 2022, enabling the Group to achieve strong results for both the six months and year ended December 31, 2022, and positioning the business for sustained revenue and earnings growth going forward.

As Kyle discusses in greater detail later in his report, Samsonite's net sales largely recovered to pre-COVID levels during the second half of 2022, coming in at just  $0.8\%^{(1), (2), (3)}$  below the second half of 2019, a significant advance from the first half of 2022 when net sales were still  $20.4\%^{(1), (2), (3)}$  below the same period in 2019. Further excluding our net sales in China, where the tightening of travel restrictions and social distancing measures has impeded our performance for most of 2022, Samsonite's net sales for the second half of 2022 increased by  $3.5\%^{(1), (2), (3), (4)}$  versus the same period in 2019, while net sales for the first half of 2022 were  $18.4\%^{(1), (2), (3), (4)}$  below the first half of 2019. Meanwhile, our Adjusted EBITDA<sup>(5)</sup> and Adjusted EBITDA margin<sup>(6)</sup> continued to make notable gains, rising to US\$276.6 million and 17.2\%, respectively, in the second half of 2022 compared to US\$195.6 million and 15.4\%, respectively, in the first half of 2022.

Overall, Samsonite's net sales grew by  $52.3\%^{(1)}$  year-on-year to US\$2,879.6 million for the year ended December 31, 2022. Excluding Russia and Speck, net sales increased by  $57.4\%^{(1)}$ .<sup>(2), (3)</sup> during 2022 (and by  $65.8\%^{(1)}$ .<sup>(2), (3), (4)</sup> when further excluding China), with all regions registering strong year-on-year net sales growth:  $+44.6\%^{(1), (3)}$  in North America,  $+103.6\%^{(1), (2)}$  in Europe and  $+72.5\%^{(1)}$  in Latin America. Net sales in Asia increased by  $43.9\%^{(1)}$  year-on-year during 2022 as a slowdown in China partially offset accelerated recovery in the rest of the region. Excluding China, net sales in Asia increased by  $68.5\%^{(1), (4)}$  year-on-year during 2022. Compared to 2019, the Group's net sales for 2022 were lower by  $14.6\%^{(1)}$ . Excluding Russia and Speck, net sales in 2022 decreased by  $10.4\%^{(1), (2), (3)}$  compared to 2019, and by  $7.4\%^{(1), (2), (3), (4)}$  when further excluding China.

The Group's gross profit margin rose to 55.8% during 2022, 130 basis points higher than the 54.5% achieved in 2021 and 40 basis points higher than the 55.4% recorded in 2019. The combination of strong net sales and gross margin performance plus disciplined expense management helped the Group deliver a significant increase in profitability: our Adjusted EBITDA<sup>(5)</sup> increased to US\$472.3 million in 2022, US\$290.0 million higher than the US\$182.3 million recorded in 2021 and just US\$19.9 million lower than the US\$492.2 million recorded in 2019; our Adjusted EBITDA margin<sup>(6)</sup> expanded to 16.4% for 2022 compared to 9.0% for 2021 and 13.5% in 2019; and finally our Adjusted Net Income<sup>(7)</sup> increased to US\$296.0 million in 2022, up US\$278.7 million from US\$17.4 million in 2021 and US\$80.1 million higher than the US\$215.9 million for 2019.

We continued to pay close attention on managing our cash and debt. The business generated total cash<sup>(8)</sup> of US\$74.9 million during 2022, even as we substantially increased investment in inventories, capital expenditures and software purchases. We repaid a total of US\$751.4 million of outstanding borrowings under our senior credit facilities during 2022, thereby reducing our net debt to US\$1.4 billion<sup>(9)</sup> at the end of 2022 from US\$1.5 billion<sup>(9)</sup> at the end of 2021, and just slightly above the US\$1.3 billion<sup>(9)</sup> level at the end of 2019. At the same time, we continued to maintain substantial liquidity at just under US\$1.5 billion<sup>(10)</sup> as of December 31, 2022, and are in a strong financial position to invest in future growth.

This is a remarkable accomplishment, considering our 2022 net sales were considerably lower than in 2019, and is largely attributable to Samsonite's comprehensive cost reduction measures and ongoing expense controls. I would like to express my appreciation to Kyle, our CEO, and our team members and business partners around the globe for their hard work and dedication. I would also like to express my appreciation for the support and wise counsel of my fellow Board members.

We are encouraged by the strong rebound in domestic and international travel around the world in 2022, and with China's reopening, we expect travel to continue to recover, driving our sales and profit growth in 2023. We have increased our investment in the business during the past year to capitalize on this recovery, and we plan to continue this in 2023 to support our growth plans.

First, we prioritized increased investment in marketing, with spending rising to US\$156.0 million, or 5.4% of net sales, in 2022 compared to US\$82.3 million, or 4.1% of net sales, in 2021. As global travel continues to recover, we intend to further increase our investment in marketing in 2023, in both absolute dollars and as a percentage of net sales, to fuel continued net sales growth.

Second, the Group increased inventories during 2022 to meet recovering consumer demand. Inventories rose by US\$339.2 million to US\$687.6 million as of December 31, 2022. Lastly, we increased investment in capital expenditures and software purchases from US\$25.9 million<sup>(11)</sup> in 2021 to US\$62.8 million<sup>(11)</sup> in 2022, and we plan to further increase spending in these areas in 2023.

We are already off to a promising start to 2023. Compared to January and February of 2019, Samsonite's net sales for January and February 2023 increased by 16.5%<sup>(1), (2), (3)</sup>, and by 20.0% <sup>(1), (2), (3), (4)</sup> when further excluding China. I am confident that, with our talented and dedicated teams, our portfolio of amazing brands, and our extensive global distribution and sourcing infrastructure, together with the steady implementation of our sustainability program, we will continue to deliver outstanding products to consumers and successfully capture the opportunities presented by the renewed growth in travel around the world.

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Timothy Charles Parker Chairman March 15, 2023

Notes

- (1) Results stated on a constant currency basis, a non-International Financial Reporting Standards ("IFRS") measure, are calculated by applying the average exchange rate of the same period in the year under comparison to current period local currency results.
- (2) On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. As such, when comparing the Group's net sales for the six months ended June 30, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's former Russian operations for the second quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the six months ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's former Russian operations for the third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's former Russian operations for the third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's former Russian operations for the third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's former Russian operations for the second quarter of 2022, with its net sales for the years ended December 31, 2022, with its net sales for the years ended December 31, 2021, and December 31, 2019, net sales of the Group's former Russian operations for the second quarter of 2022 and the second, third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's net sales for the year-to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2019, net sales of the Group's former Russian operations for January and February 2019 are excluded.
- (3) On July 30, 2021, a wholly-owned subsidiary of the Company sold Speculative Product Design, LLC ("Speck"), including the Speck brand. As such, when comparing the Group's net sales for the six months ended June 30, 2022, with its net sales for the same periods in 2021 and 2019, net sales by Speck for January through June 2021 and January through June 2019 are excluded. When comparing the Group's net sales for the six months ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales by Speck for January through June 2021, with its net sales for the same periods in 2021 and 2019, net sales by Speck for July 2021 and July through December 2019 are excluded. When comparing the Group's net sales for the year ended December 31, 2022, with its net sales for the years ended December 31, 2021, and December 31, 2019, net sales by Speck for January through July 2021 and January through December 31, 2021, and December 31, 2019, net sales for the year-to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2019, net sales by Speck for January and February 2019 are excluded.
- (4) During the second, third and fourth quarters of 2022, the Chinese government significantly tightened travel restrictions and social distancing measures in an effort to combat further outbreaks of COVID-19, which has slowed the Group's net sales recovery in China. As such, when comparing the Group's net sales for the six months ended June 30, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's operations in China for the second quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the six months ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's operations in China for the third and fourth quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the year ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's operations in China for the states of the years ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the year ended December 31, 2023, with its net sales for the year excluded. When comparing the Group's net sales for the year to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2019, net sales of the Group's operations in China for January and February 2023 and 2019 are excluded.
- (5) Adjusted earnings before interest, taxes, depreciation and amortization of intangible assets ("Adjusted EBITDA"), a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges. The Group believes these measures provide additional information that is useful in gaining a more complete understanding of its operational performance and of the underlying trends of its business.
- (6) Adjusted EBITDA margin, a non-IFRS measure, is calculated by dividing Adjusted EBITDA by net sales.
- (7) Adjusted Net Income, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges, along with their respective tax effects, that impact the Group's reported profit attributable to the equity holders for the year, which the Group believes helps to give securities analysts, investors and other interested parties a more complete understanding of the Group's underlying financial performance.
- (8) Total cash generation (burn) is calculated as the total increase (decrease) in cash and cash equivalents per the consolidated statements of cash flows less total cash flow attributable to (i) total loans and borrowings, (ii) deferred financing costs, (iii) foreign exchange conversion impacts and (iv) proceeds from the sale of Speck in 2021.

- (9) As of December 31, 2022, the Group had cash and cash equivalents of US\$635.9 million and outstanding financial debt of US\$2,019.6 million (excluding deferred financing costs of US\$7.8 million), resulting in a net debt position of US\$1,383.7 million. As of December 31, 2021, the Group had cash and cash equivalents of US\$1,324.8 million and outstanding financial debt of US\$2,802.0 million (excluding deferred financing costs of US\$1,324.8 million of US\$1,477.2 million. As of December 31, 2019, the Group had cash and cash equivalents of US\$1,477.2 million. As of December 31, 2019, the Group had cash and cash equivalents of US\$1,477.2 million. As of December 31, 2019, the Group had cash and cash equivalents of US\$1,477.2 million (excluding deferred financing costs of US\$12.6 million), resulting financial debt of US\$1,768.0 million (excluding deferred financing costs of US\$12.8 million), resulting in a net debt position of US\$1,305.3 million.
- (10) As of December 31, 2022, the Group had total liquidity US\$1,481.3 million, comprising cash and cash equivalents of US\$635.9 million and US\$845.4 million available to be borrowed on the Group's revolving credit facility.
- (11) The Group spent US\$51.6 million and US\$11.2 million on capital expenditures and software purchases, respectively, during the year ended December 31, 2022. In comparison, the Group spent US\$20.8 million and US\$5.1 million on capital expenditures and software purchases, respectively, in 2021.

# Chief Executive Officer's Statement

We are delighted with Samsonite's performance in 2022. We made tough decisions in 2020 to reposition the cost structure of our business which enabled us to successfully navigate the COVID-19 pandemic, and we stayed focused on tightly controlling our fixed and discretionary expenses. During the year, travel continued to recover as governments around the world relaxed social-distancing and travel restrictions, resulting in increased demand for our products across all regions. This improved trading environment combined with our disciplined expense management enabled us to achieve strong net sales growth and enhanced profitability year-on-year. In particular, our net sales<sup>(1), (2), (3)</sup> largely recovered to pre-COVID levels during the second half of 2022 with significantly improved profitability. As a result, for the year ended December 31, 2022, Samsonite's Adjusted EBITDA<sup>(4)</sup> surpassed that of 2019 by 7.0%<sup>(1), (5)</sup>, despite net sales in 2022 that were still 10.4%<sup>(1), (2), (3)</sup> lower than in 2019 when excluding the net sales in Russia<sup>(2)</sup> and by Speck<sup>(3)</sup>. Meanwhile, with the team's continued focus on cash management and debt reduction, the Group finished 2022 with net debt of US\$1.4 billion<sup>(6)</sup>, only slightly higher than the US\$1.3 billion<sup>(6)</sup> at the end of 2019. With substantial liquidity of US\$1.5 billion<sup>(7)</sup> as of December 31, 2022, we are confident that we have the capacity to support the growth of our business during the ongoing recovery from the disruptions of the past several years.

Our net sales continued to show significant improvement during the first two months of 2023, rising by  $16.5\%^{(1), (2), (3)}$  when compared to the same period in 2019, with strong growth across all regions, and by  $20.0\%^{(1), (2), (3), (8)}$  when further excluding the net sales in China. In particular, following the discontinuation of China's zero-COVID policy, our business in China has rapidly improved, with positive constant currency net sales growth in February 2023 versus February 2019, while the pace of recovery in the rest of Asia has continued to accelerate during the first two months of 2023. Compared to the first two months of 2022, the Group registered net sales growth of  $60.2\%^{(1), (2), (3)}$  for the first two months of 2023 when excluding the net sales in Russia and by Speck, and net sales growth of  $64.7\%^{(1), (2), (3)}$ . (8) when further excluding the net sales in China. The strong net sales growth in the first two months of 2023 continued the growth trend we experienced throughout 2022.

For the six months ended December 31, 2022, the Group registered consolidated net sales of US\$1,609.4 million, which was US\$339.3 million more than the US\$1,270.2 million recorded during the first half of 2022 and reflected the accelerating recovery in the Group's net sales during the year. Compared to the corresponding periods in 2019 and excluding the net sales in Russia and by Speck, net sales in the second half of 2022 were just slightly lower by  $0.8\%^{(1)}$ . <sup>(2), (3)</sup>, a significant improvement compared to the  $20.4\%^{(1), (2), (3)}$  reduction in the first half of 2022. Further excluding the Group's net sales in China, where recovery during 2022 was hampered by tightened travel restrictions and social distancing measures, net sales in the second half of 2022 increased by  $3.5\%^{(1), (2), (3), (8)}$  when compared to the second half of 2019, whereas net sales in the first half of 2022 were  $18.4\%^{(1), (2), (3), (8)}$  lower when compared to the same period in 2019.

Samsonite's gross margin for the second half of 2022 remained steady at 55.8% compared to 55.7% in the first half of 2022. As a result, our Adjusted EBITDA<sup>(4)</sup> increased to US\$276.6 million in the second half of 2022 from US\$195.6 million in the first half of 2022, and our Adjusted EBITDA margin<sup>(9)</sup> expanded to 17.2% for the second half of 2022 from 15.4% in the first half of 2022. Second half 2022 Adjusted EBITDA margin<sup>(9)</sup> was 240 basis points higher than the 14.8% for the second half of 2019, despite higher marketing spend of 6.1% of net sales in the second half of 2022 versus 4.6% of net sales in the second half of 2019. This improvement demonstrates strong positive operating leverage across the business as a result of efficiencies gained from the Group's comprehensive cost reduction program implemented in 2020 and 2021. Driven by the increase in Adjusted EBITDA<sup>(4)</sup>, Samsonite recorded Adjusted Net Income<sup>(10)</sup> of US\$212.7 million and generated total cash<sup>(11)</sup> of US\$101.5 million during the six months ended December 31, 2022, a considerable improvement from Adjusted Net Income<sup>(10)</sup> of US\$83.3 million and total cash burn<sup>(11)</sup> of US\$26.6 million in the first half of 2022.

Overall, for the year ended December 31, 2022, the Group registered consolidated net sales of US\$2,879.6 million, up US\$858.9 million, or  $52.3\%^{(1)}$ , versus the US\$2,020.8 million recorded in 2021. Excluding the net sales in Russia and by Speck, net sales grew by  $57.4\%^{(1), (2), (3)}$  year-on-year. Further excluding the net sales in China, the Group's net sales increased by  $65.8\%^{(1), (2), (3)}$ , (8) year-on-year.

Compared to 2019, the Group's net sales for the year ended December 31, 2022, decreased by  $14.6\%^{(1)}$ , and by  $10.4\%^{(1), (2), (3)}$  when excluding the net sales in Russia and by Speck. This is a notable improvement compared to 2021, when the Group's net sales declined by  $44.4\%^{(1)}$  versus 2019, and by  $43.5\%^{(1), (3)}$  when excluding the net sales by Speck. Further excluding the net sales in China, the Group's 2022 net sales were only  $7.4\%^{(1), (2), (3)}$ , (8) below 2019.

We made great progress across all regions during the year ended December 31, 2022, with year-on-year net sales increases of  $38.7\%^{(1)}$  (+44.6%<sup>(1), (3)</sup> when excluding the net sales by Speck) in North America,  $43.9\%^{(1)}$  (+68.5%<sup>(1), (8)</sup> when excluding the net sales in China) in Asia,  $87.7\%^{(1)}$  (+103.6%<sup>(1), (2)</sup> when excluding the net sales in Russia) in Europe, and  $72.5\%^{(1)}$  in Latin America. The strong year-on-year net sales gains in Asia (excluding China) clearly

demonstrated strong consumer demand for travel as restrictions were lifted, and with China discontinuing its zero-COVID policy and reopening its borders in December 2022, we expect to see a meaningful recovery in China and in Asia overall in 2023.

Compared to 2019, during 2022 Samsonite's net sales in North America decreased by  $18.1\%^{(1)}$ , and by  $9.9\%^{(1),(3)}$  when excluding the net sales by Speck. Further adjusting for the discontinuation of third-party brand sales on the ebags e-commerce platform in 2020, net sales in North America during 2022 decreased by  $4.9\%^{(1)}$  compared to 2019. Compared to 2019, during 2022 net sales in Asia decreased by  $25.0\%^{(1)}$  (and by  $19.5\%^{(1),(8)}$  when excluding the net sales in China), while net sales in Europe decreased by  $0.8\%^{(1)}$  (but increased by  $5.7\%^{(1),(2)}$  when excluding the net sales in Russia). Net sales in Latin America increased by  $30.7\%^{(1)}$  during 2022 versus 2019.

For the year ended December 31, 2022, net sales of our core travel brands *Samsonite*, *Tumi* and *American Tourister* increased year-on-year by  $67.7\%^{(1)}$ ,  $34.6\%^{(1)}$  and  $63.4\%^{(1)}$ , respectively, with the slower growth of *Tumi* largely attributable to inventory challenges in North America at the start of 2022 and the effects of tightened travel restrictions and social distancing measures in China. Compared to 2019, net sales for *Samsonite*, *Tumi* and *American Tourister* were lower by  $5.0\%^{(1)}$ ,  $11.2\%^{(1)}$  and  $14.3\%^{(1)}$ , respectively.

The Group's gross profit increased by US\$504.0 million, or 45.8%, to US\$1,605.4 million for the year ended December 31, 2022, from US\$1,101.5 million for the year ended December 31, 2021. Gross profit margin expanded by 130 basis points to 55.8% in 2022 from 54.5% in 2021 as we reduced discounting and promotions. The Group's 2022 gross profit margin was in line with the 55.4% recorded in 2019 as we adjusted product prices to successfully offset the effects of fixed sourcing and manufacturing expenses on a lower net sales base, higher freight and raw material costs, and increased duty costs in the United States related to the expiration of the Generalized System of Preferences program.

We substantially increased investment in marketing across all regions in 2022 to capitalize on the continued recovery in travel and drive net sales growth. Marketing expenses were US\$156.0 million during the year ended December 31, 2022, an increase of US\$73.7 million, or 89.5%, compared to the US\$82.3 million spent in 2021; and a reduction of US\$33.5 million, or 17.7%, compared to the US\$189.5 million spent in 2019. Marketing expenses made up 5.4% of net sales in 2022, 130 basis points higher than the 4.1% of net sales in 2021, and slightly higher than the 5.2% in 2019.

Meanwhile, the team maintained its focus on managing fixed selling, general and administrative ("SG&A") expenses. For the year ended December 31, 2022, while net sales rose by US\$858.9 million to US\$2,879.6 million, fixed SG&A expenses only increased by US\$72.6 million to US\$695.2 million. As a result, fixed SG&A expenses amounted to 24.1% of net sales in 2022, a sizable reduction from the 30.8% in 2021. More importantly, fixed SG&A expenses as a percentage of net sales were 320 basis points lower in 2022 than the 27.3% in 2019 despite a considerably lower net sales base. Consequently, Samsonite's Adjusted EBITDA margin<sup>(9)</sup> expanded to 16.4% in 2022, a significant increase not only compared to the 9.0% for 2021, but also 290 basis points higher than the 13.5% for 2019, underscoring the positive impact of the comprehensive cost reduction program implemented in 2020 and 2021, and our ongoing discipline in controlling expenses as net sales recovered.

For the year ended December 31, 2022, the Group's Adjusted EBITDA<sup>(4)</sup> increased by US\$290.0 million to US\$472.3 million from US\$182.3 million in 2021, and only US\$19.9 million lower than the US\$492.2 million recorded in 2019. On a constant currency basis, 2022 Adjusted EBITDA<sup>(4)</sup> exceeded that of 2019 by  $7.0\%^{(1), (5)}$ , an impressive outcome considering net sales were still  $10.4\%^{(1), (2), (3)}$  lower in 2022 versus 2019 when excluding the net sales in Russia and by Speck. Adjusted Net Income<sup>(10)</sup> was US\$296.0 million for 2022, up US\$278.7 million from US\$17.4 million in 2021, and US\$80.2 million higher than the US\$215.9 million in 2019.

One of Samsonite's key long-term competitive advantages is our strong and enduring tradition of product innovation and excellence. Notwithstanding the disruptions during the past several years caused by the COVID-19 pandemic, we have continued to invest in product research and development, and we supplemented our traditional strengths in product lightness, strength and functionality with an increasing emphasis on product sustainability. As a result, when the COVID-19 pandemic restrictions eased, we were able to meet the resurgence in consumer demand with an amazing portfolio of travel and non-travel products across all our brands. As part of the restructuring in 2020 and 2021, we implemented a rigorous program to streamline SKU count across different regions and brands to enhance efficiency, and we maintained discipline in SKU management even as we increased investment in inventories to support net sales growth. With inventories of US\$687.6 million as of December 31, 2022, we are well positioned to support continued net sales growth going into 2023. In comparison, inventories were US\$348.4 million at the end of 2021 and US\$587.3 million at the end of 2019.

After having substantially restructured our retail store footprint in 2020 and 2021, we selectively invested in new store openings in 2022. We strategically opened 50 new retail stores in locations that offered good opportunity for our brands, particularly in Asia and for the *Tumi* brand in Europe. We also accelerated the remodeling of existing retail locations that

were deferred during the COVID-19 pandemic and invested in our European manufacturing plants, including machinery and equipment to expand capacity and support new product innovation. We continued to invest in enhancing our e-commerce capabilities, such as a new Tumi.com platform in North America, new websites in Latin America, and CRM systems around the world. As a result, spending on capital expenditures (including software purchases) rose to US\$62.8 million<sup>(12)</sup> in 2022, compared to US\$25.9 million<sup>(12)</sup> in 2021 and US\$74.5 million<sup>(12)</sup> in 2019.

The strong growth in Adjusted EBITDA<sup>(4)</sup>, along with our ongoing attention on cash flow management, enabled Samsonite to generate total cash<sup>(11)</sup> of US\$74.9 million during the year ended December 31, 2022, even as we increased inventories by US\$339.2 million during the year to meet the rebound in consumer demand and increased investment in capital expenditures and software. In comparison, total cash generation<sup>(11)</sup> was US\$199.8 million for the year ended December 31, 2021, driven in large part by a US\$107.4 million reduction in inventories year over year.

We remained focused on reducing outstanding debt during 2022. Our strong underlying cash generation enabled us to repay an additional US\$530.6 million of outstanding borrowings under Samsonite's senior credit facilities during the second half of 2022, following debt repayments totaling US\$220.8 million in the first half of 2022, bringing total debt repayments to US\$751.4 million in 2022. This improved the Group's net debt position to US\$1,383.7 million<sup>(6)</sup> as of December 31, 2022, compared to US\$1,477.2 million<sup>(6)</sup> at the end of 2021, and just US\$78.4 million higher than the US\$1,305.3 million<sup>(6)</sup> at the end of 2019, before the COVID-19 pandemic. The reduction in net debt, together with the strong recovery in Adjusted EBITDA<sup>(4)</sup>, enabled the Group to improve its net leverage ratio<sup>(13)</sup> to below 3.00:1 at 2.85:1 as of December 31, 2022.

The team is energized by Samsonite's strong performance in 2022 and excited about opportunities for continued growth in 2023. While inflation and macroeconomic concerns may impact near-term consumer sentiment, consumers' renewed enthusiasm for travel is expected to stay strong. For instance, the UNWTO<sup>(14)</sup> estimates that international tourist arrivals could reach 80% – 95% of pre-COVID levels during 2023, compared to an estimated 63% recovery in 2022. In particular, we anticipate that China's discontinuation of its zero-COVID policy and associated travel restrictions will boost our net sales recovery in Asia, as well as in Europe and North America later in the year as overseas travel by Chinese consumers rebounds. Furthermore, with the ongoing return to the office and businesses looking to enhance in-person collaboration, business travel is expected to experience meaningful recovery, providing additional impetus for our growth.

Indeed, we are already seeing a positive impact from China's reopening. Compared to the same months in 2019, net sales in China were down  $43.3\%^{(1)}$  in January 2023, but sharply rebounded to up  $27.6\%^{(1)}$  in February 2023. Overall, our net sales in China for the first two months of 2023 were  $19.3\%^{(1)}$  lower than the first two months of 2019, a noticeable improvement from the  $54.4\%^{(1)}$  decline experienced in the fourth quarter of 2022 when compared to same period in 2019. Meanwhile, the pace of recovery in the rest of Asia has continued to accelerate, with net sales for the first two months of 2023 up by  $21.1\%^{(1)}$ .<sup>(8)</sup> when compared to the first two months of 2019, versus a decline of  $1.5\%^{(1)}$ .<sup>(8)</sup> during the fourth quarter of 2022 when compared to the same period in 2019. For Asia as a whole, January and February 2023 net sales were  $12.0\%^{(1)}$  higher than the same period in 2019, a significant improvement compared to the  $14.2\%^{(1)}$  decline recorded in the fourth quarter of 2022 when compared to the same period in 2019.

Looking ahead, we remain focused on leveraging Samsonite's competitive strengths to extend our market leadership and drive long-term growth. We will continue to draw on our century-plus heritage of innovation, diverse set of product categories, and leading and complementary brands, as well as our commitment to sustainability and innovation. Coupled with our industry-leading global sourcing and distribution platforms and our decentralized regional management structure, which allows us to offer products tailored to local consumer preferences, we are well-positioned to strengthen our long-term market position.

We will continue to focus on product innovation, offering exciting new products across all our brands and markets, as well as working closely with our suppliers to ensure a healthy inventory position to meet consumer demand in 2023. We judiciously increased our capital expenditures during 2022, and we plan to further increase spending for key strategic initiatives in 2023, particularly on retail store refits postponed during the COVID-19 pandemic.

As in 2022, we will continue to focus on sustaining our gross margin through reduced discounting and promotional activity and close coordination with our suppliers to manage rising costs. We also intend to raise our investment in marketing in 2023 to support new product launches and drive net sales growth, while controlling our non-marketing SG&A expenses to deliver positive operating leverage and an enhanced margin profile.

Finally, we will continue to advance Samsonite's "Our Responsible Journey" sustainability initiatives, building on our momentum from 2022. Among other achievements, more than 23% of our net sales in 2022 came from products containing recycled materials, compared to an estimated 17%<sup>(15)</sup> in 2021 and just 5% in 2019. I would encourage you

to look for our 2022 Environmental, Social and Governance Report, to be published in April, for more details of our progress. We will continue to prioritize embedding sustainability throughout the business in 2023.

In closing, I would like to thank our Chairman, Tim Parker, and our Board. Their counsel and support, along with the dedication and contribution of our country, regional, brand and corporate teams, as well as our business partners, have been invaluable in helping Samsonite navigate disruptions during the past several years caused by the COVID-19 pandemic and achieve a great set of results for 2022. We believe long-term growth prospects for travel remain bright, and as long as we continue to treat all stakeholders with fairness and respect in line with our time-honored guiding principle, "Do unto others as you would have them do unto you," I am confident we will continue to build on our success to grow our net sales at a fundamentally higher margin profile, while realizing our ambition to lead the transformation of our industry and become the world's most sustainable lifestyle bag and travel luggage company.

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Kyle Francis Gendreau Chief Executive Officer March 15, 2023

Notes

- (1) Results stated on a constant currency basis, a non-International Financial Reporting Standards ("IFRS") measure, are calculated by applying the average exchange rate of the same period in the year under comparison to current period local currency results.
- (2) On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. As such, when comparing the Group's net sales for the six months ended June 30, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's former Russian operations for the second quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the six months ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's former Russian operations for the third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's former Russian operations for the third and fourth quarters of 2021 and 2019, net sales for the year ended December 31, 2022, with its net sales for the same periods in 1, 2019, net sales for the year ended December 31, 2022, with its net sales for the years of 2021 and 2019, net sales of the Group's former Russian operations for the there are operative of 2022 and the second, third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's net sales for the second quarter of 2022 and the second, third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's net sales for the year-to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2022 and 2019, net sales of the Group's former Russian operations for soft the same second are period and 2019 are excluded. When comparing the Group's net sales for the second quarter of 2022 and the second, third and fourth quarters of 2021 and 2019 are excluded. When comparing the Group's net sales for the year-to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2022 and 2019, net sales of the Group's former Russian operations for January and February 2022 and 2019 are excluded.
- (3) On July 30, 2021, a wholly owned subsidiary of the Company sold Speculative Product Design, LLC ("Speck"), including the Speck brand. As such, when comparing the Group's net sales for the six months ended June 30, 2022, with its net sales for the same periods in 2021 and 2019, net sales by Speck for January through June 2021 and January through June 2019 are excluded. When comparing the Group's net sales for the six months ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales by Speck for July 2021 and July through December 2019 are excluded. When comparing the Group's net sales for the year ended December 31, 2022, with its net sales for the years ended December 31, 2021, and December 31, 2019, net sales by Speck for January through December of 2019 are excluded. When comparing the Group's net sales for the year-to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2019, net sales by Speck for January and February 2019 are excluded.
- (4) Adjusted earnings before interest, taxes, depreciation and amortization of intangible assets ("Adjusted EBITDA"), a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges. The Group believes these measures provide additional information that is useful in gaining a more complete understanding of its operational performance and of the underlying trends of its business.
- (5) Excluding the Adjusted EBITDA attributable to the Group's former Russian operations for the second quarter of 2022 and the second, third and fourth quarters of 2019; and excluding the Adjusted EBITDA attributable to Speck for the year ended December 31, 2019.
- (6) As of December 31, 2022, the Group had cash and cash equivalents of US\$635.9 million and outstanding financial debt of US\$2,019.6 million (excluding deferred financing costs of US\$7.8 million), resulting in a net debt position of US\$1,383.7 million. As of December 31, 2021, the Group had cash and cash equivalents of US\$1,324.8 million and outstanding financial debt of US\$2,802.0 million (excluding deferred financing costs of US\$1,26 million), resulting in a net debt position of US\$1,477.2 million. As of December 31, 2019, the Group had cash and cash equivalents of US\$1,662.6 million), resulting in a net debt of US\$1,768.0 million (excluding deferred financing costs of US\$12.8 million), resulting in a net debt of US\$1,305.3 million.
- (7) As of December 31, 2022, the Group had total liquidity US\$1,481.3 million, comprising cash and cash equivalents of US\$635.9 million and US\$845.4 million available to be borrowed on the Group's revolving credit facility.
- (8) During the second, third and fourth quarters of 2022, the Chinese government significantly tightened travel restrictions and social distancing measures in an effort to combat further outbreaks of COVID-19, which has slowed the Group's net sales recovery in China. As such, when comparing the Group's net sales for the six months ended June 30, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's operations in China for the second quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the six months ended December 31, 2022, with its net sales for the same periods in 2021 and 2019, net sales of the Group's operations in China for the third and fourth quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the year ended December 31, 2022, with its net sales for the same periods in 2021, and 2019, net sales of the Group's operations in China for the second, third and fourth quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the year ended December 31, 2022, with its net sales for the years ended December 31, 2022, with its net sales for the years ended December 31, 2022, with its net sales for the years ended December 31, 2022, with its net sales for the years ended December 31, 2022, with its net sales for the year ended December 31, 2022, with its net sales for the years ended December 31, 2021, and December 31, 2019, net sales of the Group's operations in China for the second, third and fourth quarters of 2022, 2021 and 2019 are excluded. When comparing the Group's net sales for the year-to-date period ended February 28, 2023, with its net sales for the same year-to-date period in 2022 and 2019, net sales of the Group's operations in China for January and February 2023, 2022 and 2019 are excluded.
- (9) Adjusted EBITDA margin, a non-IFRS measure, is calculated by dividing Adjusted EBITDA by net sales.
- (10) Adjusted Net Income, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges, along with their respective tax effects, that impact the Group's reported profit attributable to the equity holders for the year, which the Group believes helps to give securities analysts, investors and other interested parties a more complete understanding of the Group's underlying financial performance.

- (11) Total cash generation (burn) is calculated as the total increase (decrease) in cash and cash equivalents per the consolidated statements of cash flows less total cash flow attributable to (i) total loans and borrowings, (ii) deferred financing costs, (iii) foreign exchange conversion impacts and (iv) proceeds from the sale of Speck in 2021.
- (12) The Group spent US\$51.6 million and US\$11.2 million on capital expenditures and software purchases, respectively, during the year ended December 31, 2022. In comparison, the Group spent US\$20.8 million and US\$5.1 million on capital expenditures and software purchases, respectively, in 2021, and US\$55.4 million and US\$19.1 million, respectively, in 2019.
- (13) The total net leverage ratio is calculated by dividing total consolidated net debt minus the aggregate amount of unrestricted cash by the consolidated Adjusted EBITDA for the trailing four fiscal quarters on a pro forma basis.
- (14) Source: United Nations World Tourism Organization ("UNWTO") World Tourism Barometer, January 2023.
- (15) The Company's 2021 Environmental, Social and Governance Report stated that approximately 14% of the Group's sales in 2021 came from products containing some proportion of recycled materials. The Group has since improved its processes for the collection and validation of this information, and the Group has revised its estimates for 2021 accordingly.

# Independent Auditors' Report

To the Board of Directors and Shareholders Samsonite International S.A.:

#### Opinion

We have audited the consolidated financial statements of Samsonite International S.A. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of December 31, 2022 and 2021, and its consolidated financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group, and have fulfilled our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits, which include relevant ethical requirements in the United States of America and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Key Audit Matters

Key audit matters are those matters that were communicated with those charged with governance and, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Revenue Recognition (note 3(p))

The Group recognizes revenue at the point in time at which its performance obligation is satisfied by transferring control of its goods to the customer. Indicators that the Group typically considers in determining transfer of control include legal title, physical possession and significant risks and rewards of ownership.

Since the Group's sales occur in various countries throughout the world, there is a risk of inconsistent application of when the Group has transferred control based on these indicators.

We identified wholesale revenue transactions recorded at or near year end as a key audit matter.

Our audit procedures in this area included, among others:

- evaluating the design of certain internal controls within the information technology environment in which billing of the Group's goods occur, including change control procedures in place around systems that bill revenue streams;
- evaluating the design of the control over the Group's process to determine transfer of control;
- evaluating certain contractual arrangements such as purchase orders, enabling us to understand key terms and conditions negotiated with customers, including the provisions for transfer of control; and
- examining a sample of revenue transactions occurring at or near year end to obtain evidence of transfer of control.

#### Indefinite lived tradenames impairment (note 8(b))

The Group's indefinite lived tradename net balance as of December 31, 2022 was US\$1,378.4 million.

During the fourth quarter ended December 31, 2022, the Group performed analyses, with assistance from a third-party specialist, to determine the recoverable value of indefinite lived tradenames. As a result of the analyses, the Group recorded total net impairment reversals of US\$81.7 million.

The impairment testing of certain material indefinite lived tradenames is considered to be a key audit matter due to the complexity of the accounting requirements and significant judgment required in determining certain assumptions used to estimate the recoverable amount. The recoverable amount, which is based on the higher of the value in use or fair value less costs of disposal, has been derived from discounted forecast cash flow models, to determine the amount of impairment loss or reversal, if any. These models use several key assumptions, including forecasted revenue growth rates and the company specific risk premium component of the discount rates that involve significant judgment and could be subject to management bias.

Our audit procedures over the impairment testing of certain material indefinite lived tradenames included, among others:

- evaluating the design of certain internal controls including those over the forecasted revenue growth rates and the company specific risk premium;
- evaluating the Group's ability to accurately forecast revenues by comparing previous revenue forecasts with actual results;
- evaluating the appropriateness of the Group's forecasted revenue growth rates by comparing them to historical revenue growth rates;
- evaluating, with assistance from our own valuation specialists, the appropriateness of the Group's forecasted revenue growth rates by comparing them against growth rates from publicly available market data for comparable entities; and
- evaluating, with assistance from our own valuation specialists, the appropriateness of discount rates, which included comparing them against publicly available market data for comparable entities.

#### Responsibilities of Management and Those Charged With Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS as issued by the IASB, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Group's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued; to disclose, as applicable, matters related to going concern; and to use the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and ISAs will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS and ISAs, we:

• Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Group's ability to continue as a going concern for a reasonable period of time.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision, and performance of the group audit of the Group. We remain solely responsible for our audit opinion.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Other Information Included in the Annual Report

Management is responsible for the other information included in the annual report. The other information comprises the information included in the annual report but does not include the consolidated financial statements and our auditors' report thereon. Our opinion on the consolidated financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the consolidated financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

The engagement partner on the audit resulting in this independent auditors' report is David B. Wilson.



Providence, Rhode Island March 15, 2023

# **Consolidated Statements of Income**

<u>Note</u> 4	2022 2,879.6 (1,274.2)	2021 2,020.8
4		2,020.8
-	(1.274.2)	
	(-,/	(919.3)
	1,605.4	1,101.5
	(807.3)	(699.6)
	(156.0)	(82.3)
	(221.9)	(206.0)
, 7 , 8 , 18(a)	72.2	31.6
6	(1.2)	(17.1)
		(17.1) 4.6
	1.0	4.0
_	492.1	132.7
20	8.8	3.6
20	(138.3)	(169.0)
20	(129.5)	(165.4)
	362.6	(32.7)
19(a)	(24.3)	56.2
	338.3	23.5
	312.7	14.3
_	25.6	9.2
	338.3	23.5
_		
13	0.218	0.010
13	0.217	0.010
	20 20 <sup>19(a)</sup> 13	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

# **Consolidated Statements of Comprehensive Income**

		Year ended Decen	nber 31,
(Expressed in millions of US Dollars)	Note	2022	2021
Profit for the year		338.3	23.5
Other comprehensive income (loss):			
Items that will never be reclassified to profit or loss:			
Re-measurements on defined benefit plans, net of tax	15 (c) , 19 (c)	2.7	2.4
		2.7	2.4
Items that are or may be reclassified subsequently to profit or loss:			
Changes in fair value of hedges, net of tax	14 (a) , 19 (c) , 20	23.0	19.9
Settlement of cross currency swap agreement, net of tax	19 (c) , 22 (d) , 20	(0.1)	0.9
Foreign currency translation gains for foreign operations	19 (c) , 20 , 20	3.8	8.0
		26.7	28.8
Other comprehensive income		29.4	31.2
Total comprehensive income for the year		367.7	54.7
Total comprehensive income attributable to equity holders		345.8	47.9
Total comprehensive income attributable to non-controlling interests		21.9	6.8
Total comprehensive income for the year		367.7	54.7
The accompanying notes form part of the consolidated financia	l statements.		

## **Consolidated Statements of Financial Position**

		December 31,	December 31,
(Expressed in millions of US Dollars)	Note	2022	2021
Non-Current Assets			
Property, plant and equipment	7	161.5	155.1
Lease right-of-use assets	18 (a)	314.1	348.9
Goodwill	8 (a)	824.2	828.5
Other intangible assets	8 (b)	1,458.8	1,392.3
Deferred tax assets	19 (d)	173.6	124.2
Derivative financial instruments	14 (a) , 22 (d)	30.5	_
Other assets and receivables	9 (a)	63.8	65.7
Total non-current assets		3,026.5	2,914.7
Current Assets			
Inventories	10	687.6	348.4
Trade and other receivables	11	290.9	206.2
Prepaid expenses and other assets	9 (b)	80.2	60.2
Cash and cash equivalents	12	635.9	1,324.8
Total current assets		1,694.6	1,939.6
Total assets		4,721.1	4,854.3
Equity and Liabilities		,	,
Equity:			
Share capital	24 (b)	14.4	14.4
Reserves	24 (b)	1,017.4	675.3
Total equity attributable to equity holders	_ (-)	1,031.8	689.7
Non-controlling interests	24 (c)	47.8	36.9
Total equity	_ ()	1,079.6	726.6
Non-Current Liabilities		.,	
Loans and borrowings	14 (a)	1,893.3	2,682.0
Lease liabilities	18 (b)	256.7	302.8
Employee benefits	15	26.6	28.1
Non-controlling interest put options	22 (g)	85.0	47.2
Deferred tax liabilities	19 (d)	161.7	140.4
Derivative financial instruments	14 (a) , 22 (d)		3.4
Other liabilities	(a), $22$ $(a)$	5.0	6.1
Total non-current liabilities		2,428.3	3,210.0
Current Liabilities		2,420.0	0,210.0
Loans and borrowings	14 (b)	67.0	60.7
Current portion of long-term loans and borrowings	14 (b)	51.6	46.6
Current portion of lease liabilities	14 (b) 18 (b)	118.9	131.2
	18 (b)	120.1	92.9
Employee benefits	15	778.5	
Trade and other payables	10		529.0
Current tax liabilities Total current liabilities			57.3 917.7
Total liabilities		3,641.5	4,127.7
Total equity and liabilities		4,721.1	4,854.3
Net current assets Total assets less current liabilities		481.4 3,507.9	1,021.9 3,936.6
		3,307.9	3,930.0

# **Consolidated Statements of Changes in Equity**

						Res	erves				
(Expressed in millions of US Dollars, except number of shares)		Note	Number of shares	Share capital	Additional paid-in capital	Translation reserve	Other reserves	Retained earnings / (accumulated deficit)	Total equity attributable to equity holders	Non- controlling interests	Total equity
Year ended December 31, 2022											
Balance, January 1, 2022			1,436,905,063	14.4	1,066.3	(66.5)	78.2	(402.7)	689.7	36.9	726.6
Profit for the year				_	_	_	_	312.7	312.7	25.6	338.3
Other comprehensive income:											
Remeasurements on defined benefit plans, net of tax	15 (c) ,	19 (c)	_	_	_	_	2.7	_	2.7	0.0	2.7
Changes in fair value of hedges, net of tax	14 (a) ,	19 (c)	-	_	_	_	23.2	_	23.2	(0.2)	23.0
Settlement of cross currency swap agreement, net of tax	19 (c) ,	22 (d)	_	_	_	_	(0.1)	_	(0.1)	_	(0.1)
Foreign currency translation gains (losses) for foreign operations	19 (c) ,	20		_	_	7.3	_	_	7.3	(3.5)	3.8
Total comprehensive income for the year				_	_	7.3	25.8	312.7	345.8	21.9	367.7
Transactions with owners recorded directly in equity:											
Change in fair value of put options included in equity		22 (g)	_	_	_	_	_	(19.8)	(19.8)	_	(19.8)
Share-based compensation expense		15 (a)	_	_	_	_	13.8	_	13.8	_	13.8
Exercise of share options		15 (b)	1,071,467	0.0	3.2	_	(0.9)	_	2.3	_	2.3
Vesting of time-based restricted share awards		15 (b)	923,902	0.0	1.9	_	(1.9)	_	_	_	_
Dividends paid to non-controlling interests		13 (c)			_	_	_	_	_	(11.0)	(11.0)
Balance, December 31, 2022			1,438,900,432	14.4	1,071.4	(59.2)	115.0	(109.8)	1,031.8	47.8	1,079.6

The accompanying notes form part of the consolidated financial statements.

# **Consolidated Statements of Changes in Equity (continued)**

						Rese					
(Expressed in millions of US Dollars, except number of shares)	Note		Number of shares	Share capital	Additional paid-in capital	paid-in Translation	Other reserves	<b>`</b>	attributable to equity	Non-	Total equity
Year ended December 31, 2021											
Balance, January 1, 2021			1,434,880,447	14.3	1,061.1	(77.2)	48.6	(412.7)	634.1	34.9	669.0
Profit for the year				_	_	_	_	14.3	14.3	9.2	23.5
Other comprehensive income:											
Remeasurements on defined benefit plans, net of tax	15 (c) ,	19 (c)	_	_	_	_	2.2	_	2.2	0.2	2.4
Changes in fair value of hedges, net of tax	14 (a) ,	19 (c)	—	_	—	_	19.8	_	19.8	0.1	19.9
Settlement of cross currency swap agreement, net of tax	19 (c) ,	22 (d)	_	_	_	_	0.9	_	0.9	_	0.9
Foreign currency translation gains (losses) for foreign operations	19 (c) ,	20		_	_	10.7	_	_	10.7	(2.7)	8.0
Total comprehensive income for the year				_	_	10.7	22.9	14.3	47.9	6.8	54.7
Transactions with owners recorded directly in equity:											
Change in fair value of put options included in equity		22 (g)	_	_	_	_	_	(4.3)	(4.3)	_	(4.3)
Share-based compensation expense		15 (a)	_	_	_		11.9	_	11.9	_	11.9
Exercise of share options		15 (b)	23,278	0.0	0.1	_	_	_	0.1	_	0.1
Vesting of time-based restricted share awards		15 (b)	2,001,338	0.1	5.1	—	(5.2)	_	_	—	
Dividends paid to non-controlling interests		13 (c)		_	_	_	_	_	_	(4.8)	(4.8)
Balance, December 31, 2021			1,436,905,063	14.4	1,066.3	(66.5)	78.2	(402.7)	689.7	36.9	726.6

The accompanying notes form part of the consolidated financial statements.

## **Consolidated Statements of Cash Flows**

		Year ended D	ecember 31,
(Expressed in millions of US Dollars)	No	te <b>2022</b>	2021
Cash flows from operating activities:			
Profit for the year		338.3	23.5
Adjustments to reconcile profit for the year to net cash generated from operating activities:			
Depreciation	7	34.9	45.8
Amortization of intangible assets	8	22.3	32.0
Amortization of lease right-of-use assets	18 (a	) 118.2	119.9
Impairment Reversals	5 , 7 , 8 , 18 (a	) (72.2)	(31.6)
Change in fair value of put options included in finance costs	20 , 22 (g	) 18.0	7.8
Non-cash share-based compensation	15 (a	) 13.8	11.9
Interest expense on borrowings and lease liabilities	14 , 20	) <b>114.3</b>	127.9
Non-cash charge to derecognize deferred financing costs	14 , 20	) —	30.1
Income tax expense (benefit)	19 (a	) 24.3	(56.2)
		611.9	311.1
Changes in operating assets and liabilities:			
Trade and other receivables		(96.3)	(74.5)
Inventories		(349.6)	81.6
Other current assets		(14.1)	(6.6)
Trade and other payables		297.3	180.5
Other assets and liabilities		(12.6)	12.1
Cash generated from operating activities		436.6	504.2
Interest paid on borrowings and lease liabilities		(108.3)	(118.9)
Income tax paid		(50.6)	1.8
Net cash generated from operating activities		277.7	387.1
Cash flows from investing activities:			
Purchases of property, plant and equipment	7	(51.6)	(20.8)
Other intangible asset additions		(11.2)	(5.1)
Proceeds from the sale of Speck	1	_	35.3
Net cash (used in) provided by investing activities		(62.8)	9.4
Cash flows from financing activities:			
Payments on Term Loan Credit Facilities	14 (a	) (96.6)	(255.6)
Payments on Revolving Credit Facility	14 (a	) (654.8)	(145.0)
Proceeds from other loans and borrowings	14 (a	) 10.3	14.2
Principal payments on lease liabilities	18 (d	) (131.3)	(156.5)
Payment of deferred financing costs	14 (a	) —	(3.5)
Proceeds from the exercise of share options	15	5 <b>2.3</b>	0.0
Dividend payments to non-controlling interests	13 (c	) <b>(11.0)</b>	(4.8)
Net cash used in financing activities		(881.1)	(551.2)
Net decrease in cash and cash equivalents		(666.2)	(154.7)
Cash and cash equivalents, at beginning of year		1,324.8	1,495.0
Effect of exchange rate changes		(22.7)	(15.5)
Cash and cash equivalents, at end of year	12	635.9	1,324.8
Cash and cash equivalents, at end of year The accompanying notes form part of the consolidated financial stateme		<b>635.9</b>	1,3

# Notes to the Consolidated Financial Statements

## 1. Background

Samsonite International S.A. (the "Company"), together with its consolidated subsidiaries (the "Group"), is principally engaged in the design, manufacture, sourcing and distribution of luggage, business and computer bags, outdoor and casual bags and travel accessories throughout the world, primarily under the *Samsonite®*, *Tumi®*, *American Tourister®*, *Gregory®*, *High Sierra®*, *Kamiliant®*, *ebags®*, *Lipault®* and *Hartmann®* brand names as well as other owned and licensed brand names. The Group sells its products through a variety of wholesale distribution channels, through its company-operated retail stores and through e-commerce. The Group sells its products in North America, Asia, Europe and Latin America.

On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022.

On July 30, 2021, a wholly-owned subsidiary of the Company sold Speculative Product Design, LLC ("Speck"), including the *Speck* brand, for an aggregate cash consideration of US\$35.3 million. The net proceeds from the sale were used to repay a portion of the outstanding borrowings under the Company's Revolving Credit Facility (as defined in note 14 Loans and Borrowings).

The Company's ordinary shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The Company was incorporated in Luxembourg on March 8, 2011 as a public limited liability company (a *société anonyme*), whose registered office is 13-15 avenue de la Liberté, L-1931 Luxembourg.

Details of the principal subsidiaries of the Group are set out in note 24 Parent Company Financial Information and Particulars of Group Entities.

### 2. Basis of Preparation

#### (a) Statement of Compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), which collective term includes all International Accounting Standards ("IAS") and related interpretations, as issued by the International Accounting Standards Board (the "IASB").

These consolidated financial statements also comply with the applicable disclosure requirements of the Hong Kong Companies Ordinance and with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The consolidated financial statements were authorized for issue by the Board of Directors (the "Board") on March 15, 2023.

#### (b) Basis of Measurement

The consolidated financial statements have been prepared on the historical cost basis except as noted in the Summary of Significant Accounting Policies set forth in note 3 below.

Certain amounts presented in this document have been rounded up or down to the nearest million, unless otherwise indicated. There may therefore be discrepancies between the actual totals of the individual amounts in the tables and the totals shown, between the amounts in the tables and the amounts given in the corresponding analyses in the text of this document. All percentages and key figures were calculated using the underlying data in whole United States Dollars.

#### (c) Functional and Presentation Currency

The consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates ("functional currency"). The functional currencies of the significant subsidiaries within the Group are the currencies of the primary economic environment and key business processes of these subsidiaries and include, but are not limited to, United States Dollars, Euros, Chinese Renminbi, South Korean Won, Japanese Yen and Indian Rupee.

Unless otherwise stated, the consolidated financial statements are presented in United States Dollars ("USD" or "US Dollar"), which is the functional and presentation currency of the Company.

#### (d) Use of Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in conformity with IFRS requires the use of certain critical

accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies and to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions and conditions.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. No significant changes occurred during the current reporting period of estimates reported in prior periods.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements is included in the following notes:

- Note 3(p) Revenue recognition
- Note 5 Impairment Reversals
- Note 6 Restructuring Charges
- Note 7 Property, plant and equipment
- Note 8 Goodwill and other intangible assets
- Note 10 Inventories
- Note 15(b) Share-based payment arrangements
- Note 18 Leases
- Note 19 Income taxes
- Note 22(g) Fair value of financial instruments
- Note 24(c) Non-controlling interests

Information about assumptions and estimation uncertainties that may have an effect on the consolidated financial statements resulting in a material adjustment within the next financial year is included in the following notes:

- Note 5 Impairment Reversals
- Note 7 Property, plant and equipment
- Note 8 Goodwill and other intangible assets
- Note 15(b) Share-based payment arrangements
- Note 17 Contingent liabilities
- Note 18 Leases
- Note 19 Income taxes
- Note 22 Financial risk management and financial instruments

#### (e) Changes in Accounting Policies

The IASB has issued a number of new, revised and amended IFRS. For the purpose of preparing the consolidated financial statements for the year ended December 31, 2022, the following revised standards became effective.

In May 2020 the IASB issued amendments to IAS 37, *Provisions, Contingent Liabilities and Contingent Assets – Onerous Contracts, Cost of Fulfilling a Contract* ("IAS 37"), to specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The amendments are effective for annual reporting periods beginning on or after January 1, 2022. These amendments to IAS 37 did not have a material impact on the consolidated financial statements of the Group.

In May 2020 the IASB issued amendments to IAS 16, *Property, Plant and Equipment — Proceeds before Intended Use* ("IAS 16"), which prohibits entities from deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss. The amendments to IAS 16 are effective for annual reporting periods beginning on or after January 1, 2022, and must be applied retrospectively to items of property, plant

and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment. These amendments to IAS 16 did not have a material impact on the consolidated financial statements of the Group.

As part of its 2018-2020 annual improvements to the IFRS standards process, the IASB issued an amendment to IFRS 9, *Financial Instruments - Fees in the '10 per cent' test for derecognition of financial liabilities* ("IFRS 9"). The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received by the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendment is effective for annual reporting periods beginning on or after January 1, 2022, with earlier adoption permitted. This amendment did not have a material impact on the consolidated financial statements of the Group.

### 3. Summary of Significant Accounting Policies

#### (a) Significant Accounting Policies

Unless otherwise noted, the accounting policies set out below have been applied consistently by the Group to all periods presented, where material, in these consolidated financial statements.

#### (b) Principles of Consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial information of subsidiaries is included in the consolidated financial statements from the date on which control commences until the date on which control ceases. All significant inter-company balances and transactions have been eliminated in consolidation.

#### (ii) Non-controlling Interests

Non-controlling interests are presented in the consolidated statements of financial position within equity, separately from total equity attributable to the equity holders of the Company. Non-controlling interests in the results of the Group are presented in the consolidated statements of income and consolidated statements of comprehensive income as an allocation of the total profit (loss) for the year and total comprehensive income for the year between non-controlling interests and equity holders of the Company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognized.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with the resulting gain or loss being recognized in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognized at fair value and this amount is regarded as the new cost basis on initial recognition of a financial asset or an associate.

#### (iii) Business Combinations

A 'business' is defined as an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing goods or services to customers, generating investment income (such as dividends or interest) or generating other income from ordinary activities. Business combinations are accounted for using the acquisition method at the acquisition date, which is the date on which control is obtained by the Group. In assessing control, the Group takes into consideration substantive potential voting rights.

The Group measures goodwill at the acquisition date as the excess of the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the Group's previously held equity interest in the acquiree, over the Group's interest in the net fair value of the acquiree's identifiable assets and liabilities measured at the acquisition date. If the net fair value is greater than the consideration transferred, then this excess is recognized immediately in profit or loss as a gain on a bargain purchase.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships, if applicable. Such amounts generally are recognized in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

When share-based payment awards ("replacement awards") are required to be exchanged for awards held by the acquiree's employees ("acquiree's awards") and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards relate to past and/or future service.

#### (c) Foreign Currency Translation

#### (i) Foreign Currency Transactions

Foreign currency transactions are translated using foreign exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. Foreign currency differences arising on re-translation are recognized in profit or loss, except for differences arising on the re-translation of qualifying cash flow hedges, which are recognized in other comprehensive income. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

#### (ii) Foreign Operations

The assets and liabilities of the Group's foreign subsidiaries are translated into USD at period end exchange rates. Equity accounts denominated in foreign currencies are translated into USD at historical exchange rates. Income and expense accounts are translated at average monthly exchange rates. All foreign currency differences arising from the translation of the financial statements of foreign operations are recorded in the foreign currency translation reserve in the consolidated statements of financial position. The net exchange gains or losses resulting from translating at varied exchange rates are presented as a component of other comprehensive income or loss and accumulated in equity and attributed to non-controlling interests, as appropriate.

#### (d) Segment Reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's management to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

The Group's segment reporting is based on geographical areas, representative of how the Group's business is managed and its operating results are evaluated. The Group's operations are organized as follows: (i) "North America"; (ii) "Asia"; (iii) "Europe"; (iv) "Latin America"; and (v) "Corporate".

Segment results that are reported to management include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets, head office expenses, income tax assets and liabilities, and licensing activities from the license of brand names owned by the Group.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment.

#### (e) **Property, Plant and Equipment**

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Capital expenditure is the total cost incurred during the period to acquire property, plant and equipment, excluding computer software costs which are included in intangible assets. Cost includes expenditures that are directly attributable to the acquisition of the asset. Improvements which extend the life of an asset are capitalized. Maintenance and repair costs are expensed as incurred.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components).

Gains and losses arising from the retirement or disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognized in profit or loss on the date of retirement or disposal.

Depreciation and amortization are provided on the straight-line method over the estimated useful life of the asset or the lease term, if applicable, as follows:

- Buildings 20 to 30 years
- Machinery, equipment and other 3 to 10 years
- Leasehold improvements
   Lesser of useful life or the lease term

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if appropriate. Land owned by the Group with freehold interest is not depreciated.

#### (f) Leases

At inception of a contract, the Group is required to assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Group is required to assess whether, throughout the period of use, it has both (i) the right to obtain substantially all of the economic benefits from use of the identified asset throughout the contract period, and (ii) the right to direct the use of the identified asset in order to determine if the asset meets the definition of a lease in accordance with IFRS 16, *Leases* ("IFRS 16").

A lease right-of-use asset and a lease liability are recognized at the lease commencement date. The lease right-of-use asset is initially measured at cost which comprises the present value of the corresponding lease liability plus certain direct costs incurred by the Group and any payments made before the commencement date less any lease incentives received. Subsequently, the lease right-of-use asset is measured at cost less any accumulated amortization and impairment losses, offset by impairment reversals, as applicable, and adjusted for certain re-measurements of the lease liability, in accordance with the Group's accounting policies.

The lease liability is initially measured at the present value of the lease payments not yet paid using an incremental borrowing rate. The incremental borrowing rate represents the cost of obtaining external financing for a corresponding asset with a financing period corresponding to the term of the lease denominated in the currency in which lease payments are settled. The Group has determined the incremental borrowing rates of each portfolio of leases on a country-by-country basis. Subsequently, lease liabilities are measured by increasing the carrying amount to reflect the effective interest on the lease liability, reducing the carrying amount to reflect the lease payments, and re-measuring to reflect any reassessment or modification or to reflect revised in-substance fixed lease payments. Consequently, the lease liability is measured on an amortized cost basis and the interest expense is allocated over the lease term.

Short-term leases (lease periods that are twelve months or less), low-value leases (leases that are US\$5,000 or less) and the current and anticipated expenses relating to variable lease payments are not included in the measurement of lease liabilities. The rental cost for short-term, low-value and current expense for variable lease payments continue to be recorded as incurred as rent expense.

For lease right-of-use assets that have been recognized on the consolidated statement of financial position, an amortization charge on the lease right-of-use asset is straight-lined over the lease term. For lease liabilities that have been recognized on the consolidated statement of financial position, a charge for the interest accretion on the net present value of the lease liability is recognized and this amount declines over the individual lease term.

Over the lease term and individually, the total expense is recognized on a front-loaded basis as the interest charge is higher during the earlier stages of the lease term and the amortization charge is recognized on a straight-line basis. These expenses are presented in separate line items for amortization of the lease right-of-use asset and interest expense related to the lease liability.

In the consolidated statements of cash flows, the principal payments on lease liabilities are classified within cash flows from financing activities, while the interest paid on lease liabilities is classified within cash flows from operating activities.

#### **Rent Concessions from Impact of COVID-19**

Due to the impact of the COVID-19 pandemic, many lessees have sought rent concessions from lessors. Rent concessions generally and usually meet the definition of a lease modification and consequential accounting. The IASB has issued amendments to IFRS 16 to simplify how lessees account for rent concessions. The amendment became effective for annual reporting periods beginning on or after June 1, 2020, with earlier application permitted.

The amendments provide an optional practical expedient for lessees in accounting for eligible rent concessions that are a direct consequence of COVID-19. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications, and instead are permitted to account for them as if they were not lease modifications.

Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all of the following criteria are met:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- any reduction in lease payments affects only payments originally due on or before June 30, 2021; and
- there is no substantive change to the other terms and conditions of the lease.

In March 2021 the IASB extended the COVID-19 related rent concessions by one year. This change amended IFRS 16 to permit a lessee to apply the practical expedient regarding COVID-19 related rent concessions for which any reduction in lease payments affects only payments originally due on or before June 30, 2022, (rather than only payments originally due on or before June 30, 2022).

Generally, the lessee will recognize the benefit of the rent concession that meets the conditions of the practical expedient, in profit or loss as if it were a variable lease payment. If a rent concession does not qualify for the practical expedient or the lessee chooses not to apply the practical expedient, then the regular guidance under IFRS 16 will continue to apply. See note 18(e) Rent Concessions under IFRS 16 for further discussion.

#### (g) Goodwill and Other Intangible Assets

#### (i) Goodwill

Goodwill that arises upon the acquisition of a business is recognized as an intangible asset. For measurement of goodwill at initial recognition, see note 3(b)(iii) Business Combinations. Subsequent to initial recognition, goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination is allocated to each cash generating unit ("CGU"), or groups of CGUs, which are expected to benefit from the synergies of the combination and are tested annually for impairment.

#### (ii) Intangible Assets (Other Than Goodwill)

Intangible assets primarily consist of tradenames, customer relationships and computer software costs.

Intangible assets which are considered to have an indefinite life, such as tradenames, are measured at cost less accumulated impairment losses, offset by impairment reversals, as applicable, and are not amortized but are tested for impairment at least annually or more frequently if events or circumstances indicate that the asset may be impaired. *Samsonite®*, *Tumi®*, *American Tourister®*, *Gregory®*, *High Sierra®*, *Kamiliant®*, *ebags®*, *Lipault®* and *Hartmann®* are the primary tradenames of the Group. It is anticipated that the economic benefits associated with these tradenames will continue for an indefinite period. The conclusion that the tradenames are an indefinite life asset is reviewed annually to determine whether events and circumstances continue to support the indefinite useful life assessment for that asset. If they do not, the change in the useful life assessment from indefinite to finite is accounted for prospectively from the date of change and in accordance with the policy for amortization of intangible assets with finite lives as set out below.

Intangible assets which have a finite life are amortized and measured at cost less accumulated amortization and accumulated impairment losses, offset by impairment reversals, as applicable. Amortization expense is recognized in profit or loss on a straight-line basis over the estimated useful lives from the date that they are available for use, as this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the assets. The range of estimated useful lives are as follows:

- Customer relationships 10 to 20 years
- Patents
   1 to 10 years
- Computer software costs 3 to 5 years

The Group capitalizes the costs of purchased software and costs to configure, install and test software and includes these costs within other intangible assets in the consolidated statements of financial position. Software assessment and evaluation, process reengineering, training, maintenance and ongoing software support costs are expensed as incurred.

Intangible assets having a finite life are reviewed for impairment indicators at least quarterly or whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Estimated useful lives of intangible assets are reviewed annually and adjusted if applicable.

#### (h) Impairment

#### (i) Financial Assets (Including Trade and Other Receivables)

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is an impairment. A financial asset is impaired if the Group expects a credit loss to occur.

The Group considers the impairment of receivables at both a specific asset and collective level. All individually significant receivables are assessed for expected credit losses. All individually significant receivables found not to be specifically impaired are then collectively assessed for any potential impairment.

In assessing collective impairment, the Group uses historical trends, adjusted for management's judgment as to whether current economic and credit conditions are such that the current or future actual losses are likely to be greater or less than suggested by historical trends. Impairment losses that have been recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss may be reversed if there has been a change in the estimates used to determine the recoverable amount. The Group writes off amounts deemed uncollectable where there is no reasonable expectation of recovery.

#### (ii) Non-financial Assets

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For those CGUs or group of CGUs to which goodwill has been allocated and intangible assets that have indefinite useful lives, the recoverable amount is estimated each year during the fourth quarter.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using an appropriate discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Judgment is required to determine key assumptions adopted in the analysis and any changes to key assumptions may significantly affect the analysis. Actual results will be influenced by the prevailing economic conditions and potentially other unforeseen events or circumstances that could have a negative impact on future results.

For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the CGU). For the purposes of goodwill impairment testing, goodwill acquired in a business combination is allocated to the group of CGUs that is expected to benefit from the synergies of the combination.

The Group's corporate assets, apart from intangibles, do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset may be allocated.

An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss. Impairment losses recognized in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the group of units, and then to reduce the carrying amounts of the other assets in the unit (group of units) on a *pro rata* basis.

An impairment loss that has been recognized on goodwill is not reversed in subsequent periods if estimates used to determine the recoverable amount change. For other assets, impairment losses that have been recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

#### (i) Inventories

Inventories are carried at the lower of cost or net realizable value. Cost is calculated using the weighted average method. The cost of inventory includes expenditures incurred in acquiring the inventories, production costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity. Cost also may include transfers from other accumulated comprehensive income (loss) of any gain or loss on qualifying cash flow hedges of foreign currency purchases of inventories. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the period in which

the related revenue is recognized. The amount of any write-down of inventories to net realizable value and all losses of inventories are recognized as expenses in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognized as a reduction in the amount of inventories recognized as an expense in the period in which the reversal occurs.

#### (j) Trade and Other Receivables

Trade accounts receivable are recorded at invoiced amounts, less estimated allowances for trade terms, sales incentive programs, discounts, markdowns, chargebacks and returns as discussed below in Revenue Recognition. Royalty receivables are recorded at amounts earned based on the licensees' sales of licensed products, subject in some cases to contractual minimum royalties due from individual licensees. The Group maintains an allowance for credit losses for estimated losses that will result from the inability of customers to make required payments. The allowance is determined based on review of specific customer accounts where credit losses are expected to occur, as well as an assessment of the collectability of total receivables considering the aging of balances, historical and anticipated trends, and current economic conditions. All accounts are subject to ongoing review of ultimate collectability. Receivables are written off against the allowance when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

#### (k) Cash and Cash Equivalents

Cash and cash equivalents include cash held at banks, deposits held at call with banks, and other short-term highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

#### (I) Interest-bearing Borrowings

Interest-bearing borrowings are recognized initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortized cost with any difference between the amount initially recognized and the redemption value being recognized in profit or loss over the period of the borrowings, together with any interest payable and deferred financing costs, using the effective interest method.

#### (m) Financial Instruments

#### (i) Non-derivative Financial Assets and Liabilities

The Group initially recognizes receivables and deposits on the date that they originate.

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

Financial assets and liabilities are offset and the net amount is presented in the consolidated statements of financial position when the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, receivables are measured at cost, less any impairment losses. Receivables comprise trade and other receivables.

The Group initially recognizes debt instruments issued on the date that they originate. The Group derecognizes a financial liability when its contractual obligations are discharged, canceled or expire.

The Group has the following non-derivative financial liabilities recognized in the consolidated statements of financial position: loans and borrowings and trade and other payables. Both loans and borrowings and trade and other payables are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to their initial recognition, loans and borrowings are accounted for at amortized cost using the effective interest method.

#### (ii) Derivative Financial Instruments

The Group holds derivative financial instruments to hedge certain of its foreign currency risk and interest rate risk exposures. For financial liabilities, embedded derivatives are separated from the host contract and accounted for separately if the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through profit or loss. For derivatives designated in hedging relationships, changes in the fair value are either offset through profit or loss against the change in fair value of the hedged item attributable to the risk being hedged or recognized in hedging reserves that are reported directly in equity (deficit) until the hedged item is recognized in profit or loss and, at that time, the related hedging gain or loss is removed

from equity (deficit) and is used to offset the change in value of the hedged item.

Other than agreements with holders of non-controlling interests, there were no derivatives embedded in host contracts during the periods presented. The Group has certain put option agreements that are classified as financial liabilities in accordance with IAS 32, *Financial Instruments: Presentation* ("IAS 32"), in the consolidated statements of financial position, as the Group has a potential obligation to settle the option in cash in the future. The amount recognized initially is the fair value of the redeemable non-controlling interests and subsequently remeasured at each reporting date based on a price to earnings multiple. For agreements entered into prior to the adoption of IFRS 3, *Business Combinations* ("IFRS 3"), on January 1, 2008, subsequent changes in liabilities are recognized through equity.

Derivatives are recognized initially at fair value and any attributable transaction costs are recognized in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

The Group periodically enters into derivative contracts that it designates as a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge). For all hedging relationships, in accordance with IFRS 9, *Financial Instruments* ("IFRS 9"), the Group formally documents the hedging relationship and its risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item, the nature of the risk being hedged, how the Group will assess whether the hedging relationship meets the hedge effectiveness requirements (including its analysis of the sources of hedge ineffectiveness and how it determines the hedge ratio). For a cash flow hedge of a forecasted transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that ultimately could affect reported profit or loss.

For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of other accumulated comprehensive income (loss) and presented in other reserves in equity with the offset included in trade and other payables, and reclassified into profit or loss in the same period or periods during which the hedged transaction affects profit or loss. Gains and losses on the derivative representing hedge ineffectiveness are excluded from the assessment of effectiveness and are recognized immediately in profit or loss.

The Group discontinues hedge accounting prospectively when it determines that the derivative is no longer effective in offsetting cash flows of the hedged item, the derivative expires or is sold, terminated, or exercised, the derivative is dedesignated as a hedging instrument because it is unlikely that a forecasted transaction will occur, or management determines that designation of the derivative as a hedging instrument is no longer appropriate.

When a derivative financial instrument is not held for trading, and is not designated in a qualified hedging relationship, all changes in fair value are recognized immediately through profit or loss. If the forecasted transaction is no longer expected to occur, then the balance in equity is reclassified to profit or loss.

#### (iii) Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognized as a deduction from equity, net of any tax effects.

#### (n) Employee Benefits

#### (i) Defined Contribution Plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognized as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

#### (ii) Defined Benefit Plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Group's net obligation in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. Any unrecognized past service costs and the fair value of any plan assets are deducted. The discount rate is based on a high-grade bond yield curve in the same currency under which the benefits were projected and discounted at spot rates along the curve. The discount rate is then determined as a single rate yielding the same present value. IAS 19, *Employee Benefits* ("IAS 19") limits the measurement of the defined benefit asset to the lower of the surplus in the defined benefit plan and the asset ceiling, which is defined as the present value of any economic benefits available in the form of refunds from the plan or redirections in future contributions to

the plan. In order to calculate the present value of economic benefits, consideration is given to any minimum funding requirements that apply to any plan in the Group. An economic benefit is available to the Group if it is realizable during the life of the plan, or on settlement of the plan liabilities.

Certain subsidiaries of the Group have pension plans or post-retirement health benefit plans which provide retirement benefits for eligible employees, generally measured by length of service, compensation and other factors. The Group follows the recognition, measurement, presentation and disclosure provisions of IAS 19. Under IAS 19, remeasurements, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest) are recognized immediately in other comprehensive income or loss and are not subsequently reclassified into profit or loss. The measurement date for all pension and other employee benefit plans is the Group's fiscal year end.

Under IAS 19, the Group determines the net interest expense (income) for the period on the net defined benefit liability (asset) by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset) at the beginning of the annual period. Consequently, the net interest cost on the net defined benefit liability (asset) comprises:

- Interest cost on the defined benefit obligation;
- · Interest income on plan assets; and
- Interest on the effect of asset ceiling.

#### (iii) Other Long-term Employee Benefits

The Group's net obligation in respect of long-term employee benefits other than pension plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is based on a high-grade bond yield curve in the same currency under which the benefits are projected and discounted at spot rates along the curve. The discount rate is then determined as a single rate yielding the same present value. Any actuarial gains and losses are recognized in other comprehensive income or loss in the period in which they arise. Actuarial valuations are obtained annually at the end of the fiscal year.

#### (iv) Termination Benefits

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

#### (v) Short-term Employee Benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognized for the amount expected to be paid under short-term cash bonus plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

#### (vi) Share-based Compensation

The grant-date fair value of equity-settled share-based payment awards granted to employees is recognized as an employee expense, with a corresponding increase in equity when such awards represent equity-settled awards, over the period that the employees unconditionally become entitled to the awards. The amount recognized as an expense is adjusted to reflect the number of awards for which the related service and non-market performance conditions are expected to be met, such that the amount ultimately recognized as an expense is based on the number of awards that meet the related service and non-market performance conditions at the vesting date. For equity-settled share-based payment awards with market performance conditions or non-vesting conditions, the grant-date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

Holders of vested share options are entitled to buy newly issued ordinary shares of the Company at a purchase price per share equal to the exercise price of the options. The fair value of services received in return for share options granted is based on the fair value of share options granted measured using the Black-Scholes valuation model. The fair value calculated for share options is inherently subjective due to the assumptions made and the limitations of the model utilized. Shares underlying an award of share options that forfeit ("lapse") without the issuance of such shares upon the exercise of such options may be available for future grant under the Share Award Scheme.

The Company may, from time to time, grant restricted share units ("RSUs"), including time-based RSUs ("TRSUs") and performance-based RSUs ("PRSUs"), to certain key management personnel and other employees of the Group. The vesting of the RSUs is subject to the continuing employment of the grantee and, in the case of PRSUs, to the Company's

achievement of pre-established performance goals. The closing market price of the Company's shares on the date of grant is used to determine the grant date fair value. The Company has historically granted PRSUs with either (a) marketbased performance conditions or (b) non-market-based performance conditions. Where the performance-based award incorporates a market-based performance condition, the grant-date fair value of such award is determined using a Monte Carlo simulation. These fair values are recognized as expense over the requisite service period, net of estimated forfeitures, based on expected attainment of pre-established performance goals for PRSUs with market-based performance conditions, or the passage of time for TRSUs. For awards with market-based performance conditions, the expense is recognized over the requisite service period with no adjustment to the expense recognized for actual achievement. For awards with non-market-based performance conditions, the expense is recognized over the total expense recognized for actual shares vested. Actual distributed shares are calculated upon conclusion of the service and performance periods.

#### (o) Income Taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, items recognized directly in equity or in other comprehensive income or loss.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted by the reporting date, and any adjustment to tax payable in respect of previous years.

The Group recognizes a tax reserve for uncertain positions which are evaluated by determining whether it is probable that the tax positions will be accepted by the tax authorities and, if not probable, whether a tax reserve relating to specific uncertain tax positions is required. The Group records tax reserves based on the expected value and most likely amount of uncertainty. The Group records interest and penalties related to these uncertain tax positions based on the specific facts and circumstances, including the substance of the tax legislation and the process of negotiation with the tax authorities in a specific jurisdiction.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, if they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### (p) Revenue Recognition

Revenues from wholesale product sales are recognized when control of a good is transferred to a customer. Provisions are made for estimates of markdown allowances, warranties, returns and discounts at the time product sales are recognized. Shipping terms are predominately FOB shipping point (title transfers to the customer at the Group's shipping location) except in certain Asian countries where title transfers upon delivery to the customer. In all cases, sales are recognized upon transfer of control to customers. Revenues from retail sales are recognized at the point of sale to consumers.

Revenue is measured at the fair value of the consideration received or receivable. Provided that it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognized in profit or loss.

The Group licenses its brand names to certain third parties. Net sales in the accompanying consolidated statements of income include royalties earned on licensing agreements with third parties, for which revenue is earned and recognized when the third party makes a sale of a branded product of the Group.

#### (q) Cost of Sales, Distribution, Marketing and General and Administrative Expenses

The Group includes the following types of costs in cost of sales: direct product purchase and manufacturing costs,

duties, freight, receiving, inspection, internal transfer costs, depreciation, procurement and manufacturing overhead, impairment charges related to property, plant and equipment and restructuring charges. The impairment of inventories and the reversals of such impairments are included in cost of sales during the period in which they occur.

Distribution expenses primarily comprise employee benefits, customer freight, depreciation, amortization of intangible assets, amortization of lease right-of-use assets, rent associated with short-term, low-value and expense for variable leases, warehousing costs and other selling expenses.

Marketing expenses consist of advertising and promotional activities. Costs for producing media advertising are deferred until the related advertising first appears in print or television media, at which time such costs are expensed. All other advertising costs are expensed as incurred. Cooperative advertising costs associated with customer support programs giving the Group an identifiable advertising benefit equal to at least the amount of the advertising allowance are deferred and charged to marketing expenses when the related revenues are recognized.

General and administrative expenses consist of management salaries and benefits, information technology costs, amortization of lease right-of-use assets and other costs related to administrative functions and are expensed as incurred.

#### (r) Finance Income and Costs

Finance income comprises interest income on funds invested. Interest income is recognized as it accrues in profit or loss, using the effective interest method.

Finance costs comprise interest expense on borrowings (including the amortization or derecognition of deferred financing costs), interest expense on lease liabilities, unwinding of the discount on provisions, changes in the fair value of put options associated with the Group's majority-owned subsidiaries, net gains (losses) on hedging instruments that are recognized in profit or loss and reclassifications of net gains (losses) previously recognized in other comprehensive income or loss. Foreign currency gains and losses are reported as finance costs on a net basis.

Costs incurred in connection with the issuance of debt instruments are included in the initial measurement of the related financial liabilities in the consolidated statements of financial position. As a consequence, these deferred financing costs are amortized using the effective interest method over the term of the related debt obligation.

#### (s) Earnings (Loss) Per Share

The Group presents basic and diluted earnings (loss) per share data for its ordinary shares. Basic earnings (loss) per share is calculated by dividing the profit or loss attributable to ordinary equity shareholders of the Company by the weighted average number of ordinary shares outstanding for the period, adjusted for any shares held by the Group. Diluted earnings (loss) per share is determined by dividing the profit or loss attributable to ordinary equity shareholders by the weighted average number of ordinary shares outstanding, adjusted for any shares held by the Group, for the effects of all potentially dilutive ordinary shares, which comprise share options and RSUs granted to employees, as applicable.

#### (t) **Provisions and Contingent Liabilities**

Provisions are recognized for other liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (u) New Standards and Interpretations

Certain new standards, amendments to standards and interpretations that may be applicable to the Group are not yet effective for the year ended December 31, 2022, and have not been applied in preparing these consolidated financial statements.

In January 2020 the IASB amended IAS 1, *Presentation of Financial Statements* ("IAS 1"), to promote consistency in application and clarify the requirements on determining if a liability is current or non-current. Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the end of a reporting period. As part of its amendments, the IASB has removed the requirement for a right to be unconditional and instead now requires that a right to defer settlement must

have substance and exist at the end of a reporting period. The amendments apply retrospectively for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Group is in the process of assessing the impact these amendments to IAS 1 will have on its consolidated financial statements.

In February 2021 the IASB issued *Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)* ("Amendments to IAS 1 and IFRS Practice Statement 2"). Amendments to IAS 1 and IFRS Practice Statement 2 are intended to help preparers in deciding which accounting policies to disclose in their financial statements. An entity is now required to disclose its material accounting policy information instead of its significant accounting policies. The Amendments to IAS 1 and IFRS Practice Statement 2 clarify (i) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (ii) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (iii) that if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy information. IFRS Practice Statement 2 has been amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information in order to support the amendments to IAS 1. The Amendments to IAS 1 and IFRS Practice Statement 2 apply prospectively for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. This amendment is not expected to have a material impact on the consolidated financial statements of the Group.

In February 2021 the IASB issued *Definition of Accounting Estimates (Amendments to IAS 8)* ("Amendments to IAS 8 help entities distinguish between accounting policies and accounting estimates. The Amendments to IAS 8 also clarify how entities use measurement techniques and inputs to develop accounting estimates. The distinction between accounting policies and accounting estimates is important because changes in accounting policies are generally also applied retrospectively to past transactions and other past events. The Amendments to IAS 8 apply prospectively for annual reporting periods beginning on or after January 1, 2023, and apply to changes in accounting estimates that occur on or after the start of that period. Earlier application of this amendment is permitted. This amendment is not expected to have a material impact on the consolidated financial statements of the Group.

In May 2021 the IASB issued *Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (Amendments to IAS 12)* ("Amendments to IAS 12"). Amendments to IAS 12 clarify how companies account for the recognition of deferred tax in relation to leases (when a lessee recognizes an asset and a liability at the lease commencement) and decommissioning obligations (when an entity recognizes a liability and includes the decommissioning costs in the cost of the item of property, plant and equipment) (the "fact pattern"). The IFRS Interpretations Committee assumed that in the fact pattern lease payments and decommissioning costs were deductible for tax purposes when paid; the IFRS Interpretations Committee identified different approaches in practice. The main change in Amendments to IAS 12 is now an exemption from the initial recognition exemption provided in IAS 12.15(b) and IAS 12.24. Accordingly, the initial recognition exemption does not apply to transactions in which equal amounts of deductible and taxable temporary differences arise on initial recognition. The Amendments to IAS 12 apply prospectively for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. This amendment is not expected to have a material impact on the consolidated financial statements of the Group.

In September 2022 the IASB issued *Lease Liability in a Sale and Leaseback (Amendments to IFRS 16)* ("Amendments to IFRS 16") relating to sale and leaseback transactions. Amendments to IFRS 16 specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains. IFRS 16 includes requirements regarding the accounting treatment of a sale and leaseback at the date the transaction takes place. However, IFRS 16 did not specify the way the transaction is measured after that date. The Amendments to IFRS 16 are intended to improve the requirements for sale and leaseback transactions in IFRS 16, thus supporting the consistent application of the accounting standard. The Amendments to IFRS 16 will not change the accounting treatment for leases other than those arising from a sale and leaseback transaction. The Amendments to IFRS 16 apply retrospectively for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Group is in the process of assessing the impact the Amendments to IFRS 16 will have on its consolidated financial statements.

### 4. Segment Reporting

#### (a) Operating Segments

Management of the business and evaluation of operating results is organized primarily along geographic lines dividing responsibility for the Group's operations, besides the Corporate segment, as follows:

- North America includes operations in the United States of America and Canada;
- Asia includes operations in South Asia (India and Middle East), China, Singapore, South Korea, Taiwan, Malaysia, Japan, Hong Kong, Thailand, Indonesia, Philippines, Australia and certain other Asian markets;

- Europe includes operations in European countries as well as South Africa;
- Latin America includes operations in Chile, Mexico, Argentina, Brazil, Colombia, Panama, Peru and Uruguay; and
- Corporate primarily includes certain licensing activities from brand names owned by the Group and the Corporate headquarters function with related overhead.

Information regarding the results of each reportable segment is included below. Performance is generally measured based on segment operating profit or loss, as included in the internal management reports that are reviewed by the Chief Operating Decision Maker. Segment operating profit or loss is used to measure performance as management believes that such information is the most relevant in evaluating the results of the Group's segments.

Segment information as of and for the years ended December 31, 2022, and December 31, 2021, is as follows:

(Expressed in millions of US Dollars)		Year ended December 31, 2022				
	North America	Asia	Europe	Latin America	Corporate <sup>(4)</sup>	Consolidated
External revenues	1,117.3	916.4	675.7	168.8	1.5	2,879.6
Operating profit	209.2	148.9	103.2	20.6	10.2	492.1
Depreciation and amortization <sup>(1)</sup>	66.3	54.7	38.9	12.5	2.9	175.4
Capital expenditures	10.9	19.5	18.7	2.3	0.2	51.6
Impairment (reversals) charges	(2.3)	_	10.7	_	(80.7)	(72.2)
Restructuring charges (reversals)	(0.4)	3.2	(1.6)	_	0.1	1.3
Finance income	0.2	2.2	0.5	1.7	4.2	8.8
Finance costs <sup>(2)</sup>	(10.0)	(6.9)	(11.1)	(3.6)	(106.7)	(138.3)
Income tax (expense) benefit	(41.0)	(11.6)	12.2	(1.5)	17.6	(24.3)
Total assets	1,419.7	1,259.3	685.9	146.0	1,210.1	4,721.1
Total liabilities	969.5	618.3	411.7	91.8	1,550.1	3,641.5

_		Yea	r ended Decen	nber 31, 2021		
(Expressed in millions of US Dollars)	North America	Asia	Europe	Latin America	Corporate <sup>(4)</sup>	Consolidated
External revenues	807.5	687.5	419.1	104.7	1.9	2,020.8
Operating profit (loss)	95.5	34.2	42.1	2.0	(41.2)	132.7
Depreciation and amortization <sup>(1)</sup>	68.6	65.8	47.7	12.4	3.1	197.7
Capital expenditures	2.5	13.1	3.1	2.0	0.1	20.8
Impairment (reversals) charges	3.1	5.6	(0.8)	_	(39.5)	(31.6)
Restructuring charges (reversals) <sup>(3)</sup>	2.3	7.2	(0.5)	(0.2)	8.9	17.7
Finance income	0.0	0.7	0.4	0.1	2.4	3.6
Finance costs <sup>(2)</sup>	(11.5)	(7.3)	(6.8)	(1.5)	(141.8)	(169.0)
Income tax (expense) benefit	(15.7)	(11.2)	4.8	_	78.2	56.2
Total assets	1,228.7	1,101.0	630.1	109.6	1,785.0	4,854.3
Total liabilities	881.5	512.4	466.5	70.8	2,196.6	4,127.7

Notes

(1) Depreciation and amortization expense for the years ended December 31, 2022, and December 31, 2021, included amortization expense associated with lease right-of-use assets recorded in accordance with IFRS 16.

(2) Finance costs for the year ended December 31, 2021, included a US\$30.1 million loss on the extinguishment of the 2020 Incremental Term Loan B Facility (see note 14(a) Non-current Obligations and note 20 Finance Income and Finance Costs). Finance costs for the years ended December 31, 2022, and December 31, 2021, also included interest expense on financial liabilities, which included the amortization of deferred financing costs, interest expense on lease liabilities in accordance with IFRS 16, change in the fair value of put options and unrealized (gains) losses on foreign exchange that are presented on a net basis.

(3) Restructuring Charges for the year ended December 31, 2021, included US\$0.7 million of restructuring charges recognized in cost of sales. There were no restructuring charges or reversals recognized in cost of sales during the year ended December 31, 2022.

(4) The Corporate segment's total assets and total liabilities included inter-company elimination entries that occur across all segments of the Company.

The following table sets forth a disaggregation of net sales by brand for the years ended December 31, 2022, and December 31, 2021:

	Year ended Dec	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Net sales by brand:		
Samsonite	1,444.3	927.9
Tumi	654.2	506.5
American Tourister	519.4	340.3
Gregory	61.4	59.4
Speck <sup>(1)</sup>	-	33.0
Other <sup>(2)</sup>	200.3	153.6
Net sales	2,879.6	2,020.8

Notes

(1) The Speck brand was sold on July 30, 2021.

(2) "Other" includes certain other brands owned by the Group, such as *High Sierra, Kamiliant, ebags, Xtrem, Lipault, Hartmann, Saxoline* and *Secret,* as well as third-party brands sold through the Group's Rolling Luggage and Chic Accent retail stores.

The following table sets forth a disaggregation of net sales by product category for the years ended December 31, 2022, and December 31, 2021:

	Year ended Dec	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Net sales by product category:		
Travel	1,891.8	1,162.7
Non-travel <sup>(1)</sup>	987.8	858.1
Net sales	2,879.6	2,020.8

Note

(1) The non-travel product category comprises business, casual, accessories and other products.

The following table sets forth a disaggregation of net sales by distribution channel for the years ended December 31, 2022, and December 31, 2021:

	Year ended Dec	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Net sales by distribution channel:		
Wholesale	1,794.1	1,238.5
Direct-to-consumer ("DTC") <sup>(1)</sup>	1,083.8	780.3
Other <sup>(2)</sup>	1.6	1.9
Net sales	2,879.6	2,020.8

Notes

(1) DTC, or direct-to-consumer, includes bricks-and-mortar retail and e-commerce sites operated by the Group.

(2) "Other" primarily consists of licensing revenue.

#### (b) Geographical Information

The following tables set out enterprise-wide information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's specified non-current assets as defined further below. The geographical location of customers is generally based on the selling location of the goods. The geographical location of the specified non-current assets is based on the physical location of the assets.

#### (i) Revenue from External Customers

The following table presents the revenues earned in major geographical locations where the Group has operations. The geographic location of the Group's net sales generally reflects the country/territory from which its products were sold and does not necessarily indicate the country/territory in which its end consumers were actually located.

	Year ended Dec	ember 31,
(Expressed in millions of US Dollars)	2022	2021
North America:		
United States	1,058.6	776.3
Canada	58.7	31.3
Total North America	1,117.3	807.5
Asia:		
India	218.1	140.0
China	166.5	227.9
Japan	121.2	96.7
South Korea	108.4	75.3
Hong Kong <sup>(1)</sup>	58.8	51.5
Australia	57.0	19.3
Indonesia	47.0	22.7
United Arab Emirates	35.1	21.2
Singapore	32.8	9.3
Thailand	26.8	8.4
Taiwan	13.9	10.9
Other	30.9	4.3
Total Asia	916.4	687.5
Europe:		
Belgium <sup>(2)</sup>	158.5	98.1
Germany	85.1	53.1
United Kingdom <sup>(3)</sup>	68.9	27.4
Italy	67.1	43.8
France	65.8	39.7
Spain	56.5	33.2
Netherlands	33.4	14.9
Turkey	32.9	14.3
Switzerland	18.6	10.8
Austria	16.2	8.4
Sweden	11.6	7.6
Russia	9.8	40.3
Norway	9.6	6.3
Other	41.7	21.1
Total Europe	675.7	419.1
Latin America:		
Chile	55.5	42.2
Mexico	48.7	29.0
Brazil <sup>(4)</sup>	24.3	12.3
Other	40.2	21.3
Total Latin America	168.8	104.7
Corporate and other (royalty revenue):		
Luxembourg	1.5	1.9
Total Corporate and other	1.5	1.9
Total	2,879.6	2,020.8

Notes

- (1) Net sales reported for Hong Kong include net sales made domestically, net sales made in Macau as well as net sales to distributors in certain other Asian markets.
- (2) Net sales in Belgium were US\$21.2 million and US\$10.1 million for the years ended December 31, 2022, and December 31, 2021, respectively. Remaining sales consisted of direct shipments to distributors, customers and agents in other European countries, including e-commerce.
- (3) Net sales reported for the United Kingdom include net sales made in Ireland.
- (4) Excludes sales made to distributors in Brazil from outside the country.

#### (ii) Specified Non-current Assets

The following table presents the Group's specific material non-current assets by location at December 31, 2022, and December 31, 2021. Specific material non-current assets are disclosed based on the subsidiary's country of domicile. For the years ended December 31, 2022, and December 31, 2021, non-current assets mainly comprise tradenames, customer relationships, property, plant and equipment, lease right-of-use assets and deposits.

	Year ended Dec	Year ended December 31,	
(Expressed in millions of US Dollars)	2022	2021	
United States	1,270.4	1,221.6	
Singapore	510.1	504.2	
Luxembourg	143.7	117.4	
Belgium	69.9	68.7	
Japan	46.3	60.6	
China	40.5	39.0	
India	38.7	37.9	
Hungary	21.3	22.7	
Chile	20.9	19.0	
Italy	19.2	18.0	
Hong Kong	16.6	19.3	
Germany	16.5	18.1	
France	16.3	12.3	
South Korea	15.9	16.8	
United Kingdom	15.9	11.6	
Mexico	13.6	14.3	
Canada	10.0	13.3	
Spain	9.2	10.3	

# 5. Impairment Reversals

In accordance with IAS 36, *Impairment of Assets* ("IAS 36"), the Group is required to evaluate its intangible assets with indefinite lives at least annually. The Group reviews the carrying amounts of its intangible assets with indefinite lives to determine whether there is any indication of impairment of a CGU below its carrying value (resulting in an impairment charge), or when an event has occurred or circumstances change that would result in the recoverable amount of intangible assets, excluding goodwill, exceeding its net impaired carrying value (resulting in an impairment reversal). The Group is also required to perform a review for impairment indicators at the end of each reporting period on its tangible and intangible assets with finite useful lives. If there is any indication that an asset may be impaired or there may be an impairment reversal, the Group must estimate the recoverable amount of the asset or CGU.

#### **2022 Impairment Reversals**

Based on valuations performed by a third-party specialist engaged by the Company in conjunction with its annual assessment during the fourth quarter of 2022, management determined that the recoverable amounts of certain intangible assets exceeded their net impaired carrying values during the year ended December 31, 2022, resulting in the reversal of certain impairment charges that had been recorded during the year ended December 31, 2020. The Group recognized impairment reversals totaling US\$81.7 million during the year ended December 31, 2022, for certain tradenames. The increase in recoverable value for certain tradenames is attributable to the continued improvement in net sales and profitability post pandemic.

On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. During the year ended

December 31, 2022, the Group recognized impairment charges related to the disposition of its Russian operations totaling US\$11.9 million, of which US\$4.0 million related to lease right-of-use assets and US\$0.1 million for property, plant and equipment associated with the retail stores in Russia, and the remaining US\$7.8 million related to the disposition of the Group's Russian operations.

Based on an evaluation of company-operated retail stores during the year ended December 31, 2022, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals being recorded during the year ended December 31, 2022. During the year ended December 31, 2022, the Group recognized impairment reversals totaling US\$2.4 million, which were comprised of US\$2.2 million for lease right-of-use assets and US\$0.2 million for property, plant and equipment, including leasehold improvements related to such stores.

#### 2021 Impairment Reversals

Based on valuations performed by a third-party specialist engaged by the Company in conjunction with its annual assessment during the fourth quarter of 2021, management determined that the recoverable amounts of certain intangible assets exceeded their net impaired carrying values during the year ended December 31, 2021, resulting in the reversal of certain impairment charges that had been recorded during the year ended December 31, 2020. The Group recognized impairment reversals totaling US\$45.2 million during the year ended December 31, 2021, for certain tradenames.

Based on an evaluation of company-operated retail stores during the year ended December 31, 2021, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals being recorded during the year ended December 31, 2021. During the year ended December 31, 2021, the Group recognized impairment reversals totaling US\$11.0 million, which were comprised of US\$8.8 million for lease right-of-use assets and US\$2.2 million for property, plant and equipment, including leasehold improvements related to such stores.

In June 2021 the Group classified the assets attributable to Speck as held for sale. Speck was sold on July 30, 2021. The Group recognized impairment charges during the year ended December 31, 2021, totaling US\$24.7 million, of which US\$14.4 million was attributable to goodwill and the remainder related to certain other intangible assets associated with the sale of Speck.

The following table sets forth a breakdown of the impairment reversals for the year ended December 31, 2022, (the "2022 Impairment Reversals") and for the year ended December 31, 2021, (the "2021 Impairment Reversals").

(Expressed in millions of US Dollars)		Year ended Dece	mber 31,
Impairment (reversals) charges recognized on:	Line item in consolidated statements of income where impairment (reversals) charges recorded:	2022	2021
Goodwill	Impairment Reversals		14.4
Tradenames and other intangible assets	Impairment Reversals	(81.7)	(34.9)
Lease right-of-use assets	Impairment Reversals	1.8	(8.8)
Property, plant and equipment	Impairment Reversals	(0.1)	(2.2)
Other <sup>(1)</sup>	Impairment Reversals	7.8	_
Total impairment reversals		(72.2)	(31.6)

Note

(1) Other impairments for the year ended December 31, 2022, were attributable to the disposition of the Group's Russian operations that was completed on July 1, 2022.

Expenses related to lease right-of-use assets and property, plant and equipment, including leasehold improvements, related to stores, have historically been classified as distribution expenses on the consolidated statements of income using the function of expense presentation method for the affected assets.

The 2022 Impairment Reversals of US\$72.2 million and the 2021 Impairment Reversals of US\$31.6 million were recorded in the Group's consolidated statements of income in the line item "Impairment Reversals" (see also note 7 Property, Plant and Equipment, note 8 Goodwill and Other Intangible Assets and note 18 Leases, for further discussion).

# 6. Restructuring Charges

The following table sets forth a breakdown of the restructuring charges for the years ended December 31, 2022, (the "2022 Restructuring Charges") and December 31, 2021, (the "2021 Restructuring Charges").

(Expressed in millions of US Dollars)	Year ended D	Year ended December 31,		
Functional Area	2022 Restructuring Charges	2021 Restructuring Charges		
Restructuring charges included in cost of sales		0.7		
Restructuring charges (reversals) attributable to distribution function	(2.4)	1.7		
Restructuring charges attributable to general and administrative function	3.7	15.4		
Restructuring charges (exclusive of amounts included in cost of sales)	1.3	17.1		
Total restructuring charges	1.3	17.7		

The Group recognized 2022 Restructuring Charges of US\$1.3 million during the year ended December 31, 2022, primarily attributable to the disposition of its operations in Russia.

During 2020 and the first half of 2021 the Group aggressively reduced its operating expenses to mitigate the impact of lower sales on profit and cash flow as well as to right-size the business for the future in response to the COVID-19 pandemic. In conjunction with the cost-saving actions and other restructuring initiatives, the Group recognized 2021 Restructuring Charges of US\$17.7 million during the year ended December 31, 2021. The 2021 Restructuring Charges consisted primarily of severance associated with permanent headcount reductions, store closure costs, severance costs related to the sale of Speck on July 30, 2021, and certain other costs (described below).

In June 2021 the Group established a brand development and sourcing hub in Singapore as part of a global restructuring initiative to enhance the alignment of the Group's product development, brand management and supply chain operations. The establishment of this hub enables the Group to design and develop products closer to market for several key brands, including *Samsonite* and *American Tourister*, as well as to manage its extensive sourcing activities. In June 2021 the Group also completed an intra-group realignment of certain intellectual property rights (the "Intra-Group IP Realignment"). During the year ended December 31, 2021, the Group recognized charges associated with the establishment of the brand development and sourcing hub in Singapore.

The 2022 Restructuring Charges of US\$1.3 million and the 2021 Restructuring Charges of US\$17.1 million (which excludes US\$0.7 million of restructuring charges in cost of sales) were recorded in the Group's consolidated statements of income in the line item "Restructuring Charges."

Severance costs were accounted for in accordance with IAS 19. Expenses related to personnel have historically been classified primarily in cost of sales, distribution expenses and general and administrative expenses, and occupancy costs have historically been classified as distribution expenses on the consolidated statements of income using the function of expense presentation method.

#### **Restructuring Charges Accrual Activity**

The following table presents the activity associated with the Restructuring Charges accrual at December 31, 2022, and December 31, 2021:

	Year ended Dece	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Balance at January 1	16.0	24.8
Restructuring expense recognized during the year	4.7	18.5
Amounts paid during the year	(9.2)	(25.0)
Restructuring expense reversed during the year	(3.4)	(0.8)
Foreign exchange/other changes during the year	(0.9)	(1.5)
Balance at December 31	7.2	16.0

# 7. Property, Plant and Equipment

The historical cost and accumulated depreciation for property, plant and equipment as of December 31, 2022, and December 31, 2021, was as follows:

(Expressed in millions of US Dollars)	Land	in Buildings	Machinery, equipment, leasehold nprovements and other	Total
2022				
Historical cost	11.1	84.4	631.7	727.2
Accumulated depreciation and impairment	(1.3)	(40.8)	(523.5)	(565.6)
Net carrying amount as of December 31, 2022	9.8	43.5	108.2	161.5
2021				
Historical cost	11.7	94.7	650.6	756.9
Accumulated depreciation and impairment	(1.3)	(44.0)	(556.5)	(601.8)
Net carrying amount as of December 31, 2021	10.3	50.7	94.1	155.1

The changes in the carrying amount for property, plant and equipment for the years ended December 31, 2022, and December 31, 2021, were as follows:

(Expressed in millions of US Dollars)	Land	in Buildings	Machinery, equipment, leasehold nprovements and other	Total
Net carrying amount as of January 1, 2022	10.3	50.7	94.1	155.1
Additions	_	0.1	51.5	51.6
Depreciation	_	(2.4)	(32.5)	(34.9)
Disposals	(0.2)	(1.3)	(0.6)	(2.1)
Impairment Reversals	_	_	0.1	0.1
Exchange differences and other movements	(0.3)	(3.5)	(4.5)	(8.4)
Net carrying amount as of December 31, 2022	9.8	43.5	108.2	161.5

(Expressed in millions of US Dollars)	Land	i Buildings	Machinery, equipment, leasehold mprovements and other	Total
Net carrying amount as of January 1, 2021	10.7	52.1	125.1	187.8
Additions	_	1.8	19.0	20.8
Depreciation	_	(2.9)	(42.9)	(45.8)
Disposals	_	_	(5.0)	(5.0)
Impairment Reversals	_	_	2.2	2.2
Exchange differences and other movements	(0.4)	(0.4)	(4.3)	(5.0)
Net carrying amount as of December 31, 2021	10.3	50.7	94.1	155.1

Depreciation expense for the years ended December 31, 2022, and December 31, 2021, amounted to US\$34.9 million and US\$45.8 million, respectively. Of this amount, US\$6.4 million and US\$11.7 million was included in cost of sales during the years ended December 31, 2022, and December 31, 2021, respectively. The remaining amounts were presented in distribution expenses and general and administrative expenses. All land owned by the Group is freehold.

In accordance with IAS 36, the Group is required to evaluate its CGUs for potential impairment whenever events or changes in circumstance indicate that their carrying amount might not be recoverable. If there are changes in

circumstance that indicate that the recoverable amount of an asset or CGU exceeds the net impaired carrying value, an impairment reversal would be recognized, where applicable.

Based on an evaluation of company-operated retail stores during the years ended December 31, 2022, and December 31, 2021, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals. During the years ended December 31, 2022, and December 31, 2021, the Group recorded impairment reversals totaling US\$0.2 million and US\$2.2 million, respectively.

On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. During the year ended December 31, 2022, the Group recognized impairment charges totaling US\$0.1 million for property, plant and equipment associated with the retail stores in Russia.

Expenses related to property, plant and equipment, including leasehold improvements related to stores, have historically been classified as distribution expenses on the consolidated statements of income using the function of expense presentation method for the affected assets.

The US\$0.1 million and US\$2.2 million in impairment reversals recognized for the years ended December 31, 2022, and December 31, 2021, respectively, were recorded in the Group's consolidated statements of income in the line item "Impairment Reversals" (see also note 5 Impairment Reversals, note 8 Goodwill and Other Intangible Assets and note 18 Leases).

#### **Capital Commitments**

Capital commitments outstanding as of December 31, 2022, and December 31, 2021, were US\$13.6 million and US\$5.9 million, respectively, which were not recognized as liabilities in the consolidated statements of financial position as they have not met the recognition criteria.

## 8. Goodwill and Other Intangible Assets

#### (a) Goodwill

The Group's goodwill balance amounted to US\$824.2 million as of December 31, 2022, of which approximately US\$52.0 million is expected to be deductible for income tax purposes. As of December 31, 2021, the Group's goodwill balance amounted to US\$828.5 million, of which approximately US\$52.5 million is expected to be deductible for income tax purposes.

The carrying amount of goodwill was as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Cost:		
As of January 1	2,294.3	2,315.4
Disposal attributable to Speck	_	(14.4)
Exchange differences / other	(4.3)	(6.7)
As of December 31	2,290.1	2,294.3
Accumulated impairment losses:		
As of January 1	(1,465.8)	(1,465.8)
Impairment charges	_	(14.4)
Disposal attributable to Speck	_	14.4
Other movements	0.0	0.0
Exchange differences	(0.1)	(0.0)
As of December 31	(1,465.9)	(1,465.8)
Carrying amount	824.2	828.5

The aggregate carrying amounts of goodwill allocated to each operating segment were as follows:

	North			Latin	
(Expressed in millions of US Dollars)	America	Asia	Europe	America	Consolidated
As of December 31, 2022	282.7	487.6	53.9	_	824.2
As of December 31, 2021	282.7	487.7	58.0	—	828.5

#### (b) Other Intangible Assets

The historical cost and accumulated amortization for other intangible assets as of December 31, 2022, and December 31, 2021, was as follows:

(Expressed in millions of US Dollars)	Tradenames	Customer Relationships	Other	Total
2022				
Historical cost	1,551.0	165.7	59.8	1,776.4
Accumulated amortization and impairments	(172.6)	(105.1)	(40.0)	(317.7)
Net carrying amount as of December 31, 2022	1,378.4	60.6	19.8	1,458.8
2021				
Historical cost	1,551.0	272.3	53.7	1,876.9
Accumulated amortization and impairments	(254.3)	(194.1)	(36.2)	(484.6)
Net carrying amount as of December 31, 2021	1,296.7	78.2	17.5	1,392.3

The changes in the carrying amount for other intangible assets for the years ended December 31, 2022, and December 31, 2021, were as follows:

(Expressed in millions of US Dollars)	Tradenames	Customer Relationships	Other	Total
Net carrying amount as of January 1, 2022	1,296.7	78.2	17.5	1,392.3
Additions	_	_	11.2	11.2
Amortization	_	(15.9)	(6.4)	(22.3)
Impairment reversals	81.7	_	_	81.7
Exchange differences and other movements	0.0	(1.7)	(2.5)	(4.2)
Net carrying amount as of December 31, 2022	1,378.4	60.6	19.8	1,458.8

(Expressed in millions of US Dollars)	Tradenames	Customer Relationships	Other	Total
Net carrying amount as of January 1, 2021	1,288.9	109.6	19.8	1,418.3
Additions	_	_	5.1	5.1
Amortization	_	(24.5)	(7.5)	(32.0)
Sale of Speck	(31.1)	_	(0.0)	(31.1)
Impairment reversals (charges)	39.5	(4.6)	_	34.9
Exchange differences and other movements	(0.6)	(2.4)	0.1	(2.9)
Net carrying amount as of December 31, 2021	1,296.7	78.2	17.5	1,392.3

The aggregate carrying amounts of each significant tradename were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Tumi	756.6	673.2
Samsonite	462.5	462.5
American Tourister	70.0	70.0
Gregory	38.6	38.6
High Sierra	17.0	20.0
Lipault	12.0	10.7
Hartmann	10.0	11.0
ebags	7.8	6.8
Other	4.0	4.0
Total tradenames	1,378.4	1,296.7

Amortization expense for intangible assets for the years ended December 31, 2022, and December 31, 2021, was US\$22.3 million and US\$32.0 million, respectively, and is presented primarily in distribution expenses in the consolidated statements of income. Future amortization expense related to finite life intangible assets as of December 31, 2022, for the next five years is estimated to be US\$17.6 million, US\$15.4 million, US\$13.0 million, US\$11.9 million, US\$15.4 million, US\$13.0 million,

The impairment reversals for the years ended December 31, 2022, and December 31, 2021, were recorded in the Group's consolidated statements of income in the line item "Impairment Reversals" (see also note 5 Impairment Reversals, note 7 Property, Plant and Equipment and note 18 Leases).

## (c) Goodwill and Other Intangible Assets Valuations

#### (i) Goodwill Valuation

In accordance with IAS 36, the Group is required to evaluate its intangible assets with indefinite lives at least annually. The Group reviews the carrying amounts of its intangible assets with indefinite lives to determine whether there is any indication of impairment of a CGU below its carrying value (resulting in an impairment charge). An impairment loss that has been recognized on goodwill is not reversed in subsequent periods if estimates used to determine the recoverable amount change.

For the purpose of impairment testing, goodwill is allocated to the Group's operating segments, comprised of groups of CGUs, as these represent the lowest level within the Group at which the goodwill is monitored for internal management purposes. The allocation is made to those CGUs that are expected to benefit from the business combination in which the goodwill arose.

As part of the annual evaluation process, separate calculations are prepared for each of the groups of CGUs that make up the consolidated Group. These calculations used discounted cash flow projections based on financial estimates reviewed by management covering a five-year period, or longer when justified, in order to achieve the estimated steady growth rates for the market in which the unit operates prior to terminal value considerations. The values assigned to the key assumptions represent management's assessment of future trends and are based on both external sources and internal sources (historical data) and are summarized below.

- Pre-tax discount rates of 11.0%-12.0% (2021: 10.0%-11.0%) were used in discounting the projected cash flows. The pre-tax discount rates were calculated for each CGU.
- Pre-tax cash flows were projected based on the historical operating results and forecasts.
- The terminal values were extrapolated using constant long-term growth rate of 3.0% (2021: 3.0%), which is consistent with the average growth rate for the industry.

Judgment is required to determine key assumptions adopted in the cash flow projections and the changes to key assumptions can significantly affect these cash flow projections. Management has considered the above assumptions and valuation and has also taken into account the business plans going forward. Actual results will be influenced by the prevailing economic conditions and potentially other unforeseen events or circumstances that could have a negative impact on future results. Changes in key assumptions could impact calculated recoverable values and may result in further impairment.

There were no impairment charges recognized on goodwill during the year ended December 31, 2022. The Group recognized impairment charges during the year ended December 31, 2021, totaling US\$14.4 million related to impairment of goodwill associated with the sale of Speck. Speck was sold on July 30, 2021.

#### (ii) Other Intangible Assets Valuation

In accordance with IAS 36, the Group is required to perform a review for impairment indicators at the end of each reporting period on its tangible and intangible assets with finite useful lives. If there is any indication that an asset may be impaired, the Group must estimate the recoverable amount of the asset or CGU; if there is any indication that the recoverable amount of an asset or CGU exceeds the net impaired carrying value, an impairment reversal would be recognized, where applicable.

For other intangible assets, impairment losses that have been recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

As part of the annual evaluation process, the calculations used discounted projections based on financial estimates reviewed by management covering a five-year period, or longer when justified, in order to achieve the estimated steady growth rates for the market prior to terminal value considerations. The values assigned to the key assumptions represent management's assessment of future trends and are based on both external sources and internal sources (historical data) and are summarized below.

- Pre-tax discount rates of 11.0%-12.0% (2021: 10.0%-11.0%) were used. The pre-tax discount rates were calculated separately for each tradename.
- Revenues were based on anticipated selling prices and projected based on the historical operating results, forecasts and royalty rates based on recent transfer pricing studies in the jurisdictions the Group operates in.
- The terminal values were extrapolated using constant long-term growth rates of 3.0% (2021: 3.0%), which is consistent with the average growth rate for the industry.

The recoverable value of certain intangible assets has been determined based on fair value less costs of disposal, estimated using discounted cash flows. The fair value measurement was categorized as a Level 3 fair value based on the inputs in the valuation technique used.

Judgment is required to determine key assumptions adopted in the cash flow projections and the changes to key assumptions can significantly affect these cash flow projections. Management has considered the above assumptions and valuation and has also taken into account the business plans going forward. Actual results will be influenced by the prevailing economic conditions and potentially other unforeseen events or circumstances that could have a material negative impact on future results. Following the impairment losses recognized on certain tradenames as part of the annual assessment, the recoverable amount of such tradenames was equal to the carrying amount. Changes in key assumptions could impact calculated recoverable values and may result in further impairment or potential reversal of previous impairments.

Based on valuations performed by a third-party specialist engaged by the Company in conjunction with its annual assessment during the fourth quarter of 2022, management determined that the recoverable amounts of certain intangible assets exceeded their net impaired carrying values during the year ended December 31, 2022, resulting in the reversal of certain impairment charges that had been recorded during the year ended December 31, 2020. The Group recognized impairment reversals totaling US\$81.7 million during the year ended December 31, 2022, for certain tradenames. The increase in recoverable value for certain tradenames is attributable to the continued improvement in net sales and profitability post pandemic.

Based on valuations performed by a third-party specialist engaged by the Company in conjunction with its annual assessment during the fourth quarter of 2021, management determined that the recoverable amounts of certain intangible assets exceeded their net impaired carrying values during the year ended December 31, 2021, resulting in the reversal of certain impairment charges that had been recorded during the year ended December 31, 2020. The Group recognized impairment reversals totaling US\$45.2 million during the year ended December 31, 2021, for certain tradenames.

The Group recognized impairment charges during the year ended December 31, 2021, totaling US\$10.3 million related to impairments of tradenames and other intangible assets associated with the sale of Speck. Speck was sold on July 30, 2021.

# 9. Prepaid Expenses, Other Assets and Receivables

#### (a) Non-current

Other assets and receivables consisted of the following:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Deposits	29.0	31.2
Other	34.8	34.5
Total other assets and receivables	63.8	65.7

#### (b) Current

Prepaid expenses and other current assets consisted of the following:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Prepaid value-added tax	31.5	27.7
Prepaid income taxes	18.4	10.0
Prepaid advertising	3.8	3.7
Prepaid insurance	2.6	2.3
Prepaid other	23.9	16.5
Total prepaid expenses and other assets	80.2	60.2

# 10. Inventories

Inventories consisted of the following:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Raw materials	25.8	19.8
Work in process	2.7	1.8
Finished goods	659.1	326.8
Total inventories	687.6	348.4

The amounts above as of December 31, 2022, and December 31, 2021, include inventories carried at net realizable value (estimated selling price in the ordinary course of business less the estimated cost of completion and the estimated costs necessary to perform the sale) of US\$70.9 million and US\$40.4 million, respectively. During the years ended December 31, 2022, and December 31, 2021, the write-down of inventories to net realizable value amounted to US\$36.6 million and US\$39.2 million, respectively. During the years ended December 31, 2022, and December 31, 2021, the reversal of previously recognized write-downs amounted to US\$19.4 million and US\$22.5 million, respectively.

# 11. Trade and Other Receivables

Trade and other receivables are presented net of related allowances for credit losses of US\$25.9 million and US\$31.8 million as of December 31, 2022, and December 31, 2021, respectively.

#### (a) Aging Analysis

Included in trade and other receivables are trade receivables (net of allowance for credit losses) of US\$281.7 million and US\$197.6 million as of December 31, 2022, and December 31, 2021, respectively, with the following aging analysis by due date of the respective invoice:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Current	231.2	172.9
0 - 30 days past due	42.8	23.6
Greater than 30 days past due	7.7	1.1
Total trade receivables, net of allowance	281.7	197.6

Credit terms are granted based on the credit worthiness of individual customers.

#### (b) Impairment of Trade Receivables

Impairment losses in respect of trade receivables are recorded when credit losses are expected to occur. The Group does not hold any collateral over these balances.

The movements in the allowance for credit losses during the periods were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
As of January 1	31.8	32.4
Impairment loss recognized	2.5	3.3
Impairment loss written back or off	(8.4)	(3.9)
As of December 31	25.9	31.8

# 12. Cash and Cash Equivalents

	December 31,	December 31,
(Expressed in millions of US Dollars)	2022	2021
Bank balances	612.6	1,226.0
Overnight sweep accounts and deposits	23.3	98.8
Total cash and cash equivalents	635.9	1,324.8

Cash and cash equivalents are comprised of bank balances and deposits and are generally denominated in the functional currency of the respective Group entities. There were no restrictions on the use of any of the Group's cash or cash equivalents as of December 31, 2022, and December 31, 2021.

# 13. Earnings Per Share and Share Capital

#### (a) Basic Earnings per Share

The calculation of basic earnings per share is based on the profit attributable to the equity holders of the Company for the years ended December 31, 2022, and December 31, 2021.

	Year ended December 31,		
(Expressed in millions of US Dollars, except share and per share data)	2022	2021	
Issued ordinary shares at January 1	1,436,905,063	1,434,880,447	
Weighted-average impact of share options exercised and restricted share units vested during the year	669,999	734,784	
Weighted-average number of ordinary shares at December 31	1,437,575,062	1,435,615,231	
Profit attributable to the equity holders	312.7	14.3	
Basic earnings per share (Expressed in US Dollars per share)	0.218	0.010	

For the year ended December 31, 2022, basic earnings per share was favorably impacted by the 2022 Impairment Reversals (as described in note 5 Impairment Reversals), and its related tax impact, partly offset by the 2022 Restructuring Charges (as described in note 6 Restructuring Charges), and its related tax impact. For the year ended December 31, 2021, basic earnings per share was negatively impacted by the 2021 Restructuring Charges (as described in note 6 Restructuring Charges associated with certain amendments to the Credit Agreement (as described in note 14 Loans and Borrowings and note 20 Finance Income and Finance Costs), all of which are net of the related tax impact, offset by the 2021 Impairment Reversals (as described in note 5 Impairment Reversals), and its related tax impact, and the tax benefit associated with Intra-Group IP Realignment (as described in note 6 Restructuring Charges).

## (b) Diluted Earnings per Share

Diluted earnings per share is calculated by adjusting the weighted-average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

	Year ended December 31,			
(Expressed in millions of US Dollars, except share and per share data)	2022	2021		
Weighted-average number of ordinary shares (basic) at the end of the year	1,437,575,062	1,435,615,231		
Effect of dilutive potential ordinary shares related to share options and RSUs	2,165,580	2,114,365		
Weighted-average number of shares for the year	1,439,740,642	1,437,729,596		
Profit attributable to the equity holders	312.7	14.3		
Diluted earnings per share (Expressed in US Dollars per share)	0.217	0.010		

Diluted earnings per share was impacted by the same factors noted above for basic earnings per share. At December 31, 2022, and December 31, 2021, 78,736,589 and 94,731,680 unvested share awards, respectively, were excluded from the diluted weighted-average number of ordinary shares calculation because their effect would have been anti-dilutive.

The average market value of the Company's shares for the purpose of calculating the dilutive effect of share options was based on quoted market prices for the year during which the options were outstanding.

#### (c) Dividends and Distributions

No cash distribution has been paid to the Company's shareholders in 2022 or 2021.

Dividend payments to non-controlling interests amounted to US\$11.0 million and US\$4.8 million during the years ended December 31, 2022, and December 31, 2021, respectively.

#### (d) Share Capital

During the year ended December 31, 2022, the Company issued 1,071,467 ordinary shares at a weighted-average exercise price of HK\$17.12 per share in connection with the exercise of vested share options that were granted under the Company's 2012 Share Award Scheme (as defined in note 15(b) Share-based Payment Arrangements). During the year ended December 31, 2022, the Company issued 923,902 ordinary shares in connection with the vesting of time-based restricted share awards that were awarded under the Company's 2012 Share Award Scheme. There were no other movements in the share capital of the Company during the year ended December 31, 2022.

During the year ended December 31, 2021, the Company issued 23,278 ordinary shares at a weighted-average exercise price of HK\$16.04 per share in connection with the exercise of vested share options that were granted under the Company's 2012 Share Award Scheme. During the year ended December 31, 2021, the Company issued 2,001,338 ordinary shares in connection with the vesting of time-based restricted share awards that were awarded under the Company's 2012 Share Award Scheme. There were no other movements in the share capital of the Company during the year ended December 31, 2021.

# 14. Loans and Borrowings

#### (a) Non-current Obligations

Non-current obligations represent non-current debt and were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Term Loan A Facility	580.0	640.0
Term Loan B Facility	534.9	541.6
2021 Incremental Term Loan B Facility	463.1	493.0
Revolving Credit Facility	—	668.7
Total Senior Credit Facilities	1,578.0	2,343.3
Senior Notes <sup>(1)</sup>	374.6	398.0
Other long-term borrowings and obligations	0.0	0.1
Total loans and borrowings	1,952.6	2,741.3
Less deferred financing costs	(7.8)	(12.6)
Total loans and borrowings less deferred financing costs	1,944.9	2,728.7
Less current portion of long-term borrowings and obligations	(51.6)	(46.6)
Non-current loans and borrowings	1,893.3	2,682.0

Note

(1) The value of the Senior Notes, when translated from Euros into US Dollars, will change relative to the fluctuation in the exchange rate between the Euro and US Dollar at stated points in time.

The contractual maturities of non-current loans and borrowings are included in note 22(c) Exposure to Liquidity Risk.

During the year ended December 31, 2022, the Group repaid US\$751.4 million of outstanding borrowings under the Group's Senior Credit Facilities (as defined below), consisting of US\$704.8 million in voluntary payments and US\$46.6 million in scheduled quarterly payments. The voluntary payments of US\$704.8 million were comprised of a US\$654.8 million payment on borrowings under the Revolving Credit Facility (as defined below), a US\$25.0 million payment on the Term Loan A Facility (as defined below) and a US\$25.0 million payment on the 2021 Incremental Term Loan B Facility (as defined below). During the year ended December 31, 2021, the Group repaid US\$400.6 million of outstanding borrowings under its Senior Credit Facilities, consisting of US\$370.0 million in prepayments and US\$30.6 million in scheduled quarterly payments.

The Group's various debt obligations are described in detail below.

#### **Senior Credit Facilities**

On April 25, 2018 (the "Closing Date"), the Company and certain of its direct and indirect wholly-owned subsidiaries entered into an amended and restated credit and guaranty agreement (as amended from time to time since the Closing Date, the "Credit Agreement") with certain lenders and financial institutions. The Credit Agreement provides for (1) a US\$800.0 million senior secured term Ioan A facility (the "Term Loan A Facility"), (2) a US\$665.0 million senior secured term Ioan B facility (the "Term Loan B Facility"), (3) a US\$495.5 million term Ioan B facility (the "2021 Incremental Term Loan B Facility" and, together with the Term Loan A Facility and the Term Loan B Facility, the "Term Loan Credit Facilities") and (4) a US\$850.0 million revolving credit facility (the "Revolving Credit Facility"). The credit facilities provided under the Credit Agreement are referred to herein as the "Senior Credit Facilities."

On March 20, 2020, certain indirect, wholly owned subsidiaries of the Company borrowed US\$810.3 million (US Dollar equivalent at the applicable exchange rate on the borrowing date) under the Revolving Credit Facility to ensure access to the Group's liquidity given the uncertainties and challenges caused by the COVID-19 pandemic. During the year ended December 31, 2022, the Group repaid the remaining US\$654.8 million principal amount of its outstanding borrowings under the Revolving Credit Facility. As of December 31, 2022, there were no outstanding borrowings under the Revolving Credit Facility. As of December 31, 2022, US\$845.4 million was available to be borrowed under the Revolving Credit Facility as a result of the utilization of US\$4.6 million of the facility for outstanding letters of credit extended to certain creditors. As of December 31, 2021, US\$176.7 million was available to be borrowed under the Revolving Credit Facility as a result of US\$668.7 million of outstanding borrowings and the utilization of US\$4.6 million of the facility for outstanding letters of credit facility for outstanding letters of credit extended to certain creditors.

#### Interest Rate and Fees

Interest accrues and is payable on the borrowings under the Credit Agreement:

(a) in respect of the Term Loan A Facility and the Revolving Credit Facility, at an interest rate equal to the applicable benchmark rate (the London Interbank Offered Rate ("LIBOR") for borrowings denominated in US Dollars and the Euro Interbank Offered Rate ("EURIBOR") for borrowings under the Revolving Credit Facility denominated in Euros) plus a margin between 1.125% and 1.875% per annum (or a base rate plus a margin between 0.125% and 0.875% per annum), with the applicable margin derived from either the first lien net leverage ratio of the Company and its restricted subsidiaries at the end of each fiscal quarter or the Company's corporate ratings, and

(b) in respect of the Term Loan B Facility, at an interest rate equal to LIBOR plus a margin of 1.75% per annum with a LIBOR floor of 0.00% (or a base rate plus a margin of 0.75% per annum), and

(c) in respect of the 2021 Incremental Term Loan B Facility, at an interest rate equal to LIBOR plus a margin of 3.00% per annum with a LIBOR floor of 0.75% (or a base rate plus a margin of 2.00% per annum).

In addition to paying interest on the outstanding principal amount of borrowings under the Senior Credit Facilities, the borrowers pay customary agency fees and a commitment fee equal to 0.20% per annum in respect of the unutilized commitments under the Revolving Credit Facility, which commitment fee may step up based on the lower rate derived from either the first lien net leverage ratio of the Company and its restricted subsidiaries at the end of each fiscal quarter or the Company's corporate ratings, as applicable.

#### **Amortization and Final Maturity**

The Term Loan A Facility requires scheduled quarterly payments with an annual amortization of 5.0% of the original principal amount of the loans under the Term Loan A Facility with respect to amortization payments due during 2022 and 2023, with a step-up to annual amortization of 7.5% of the original principal amount of the loans under the Term Loan A Facility with respect to amortization payments due during 2024. There is no scheduled amortization of any principal amounts outstanding under the Revolving Credit Facility. The balance then outstanding under the Term Loan A Facility and the Revolving Credit Facility will be due and payable on March 16, 2025.

The Term Loan B Facility requires scheduled quarterly payments equal to 0.25% of the original principal amount of the loans under the Term Loan B Facility, with the balance due and payable on April 25, 2025.

The 2021 Incremental Term Loan B Facility requires scheduled quarterly payments equal to 0.25% of the original principal amount of the loans thereunder beginning with the fiscal quarter ended September 30, 2021, with the balance due and payable on April 25, 2025.

If, on the date that is 91 days prior to the maturity date of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility, more than US\$50.0 million of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility has not been repaid or refinanced pursuant to the terms provided for in the Credit Agreement, then the Term Loan A Facility and the Revolving Credit Facility will mature on the date that is 90 days prior to the maturity date of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility and the Revolving Credit Facility will mature on the date that is 90 days prior to the maturity date of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility, as applicable.

#### **Guarantees and Security**

The obligations of the borrowers under the Senior Credit Facilities are unconditionally guaranteed by the Company and certain of the Company's existing direct or indirect wholly-owned material restricted subsidiaries organized in Luxembourg, Belgium, Canada, Hong Kong, Hungary, Mexico, the United States and Singapore, and are required to be guaranteed by certain future direct or indirect wholly-owned material restricted subsidiaries organized in such jurisdictions (except Singapore) (the "Credit Facility Guarantors"). All obligations under the Senior Credit Facilities, and the guarantees of those obligations, are secured, subject to certain exceptions, by substantially all of the assets of the borrowers and the Credit Facility Guarantors (including the Shared Collateral (as defined below)).

#### Certain Covenants and Events of Default

The Senior Credit Facilities contain a number of customary negative covenants that, among other things and subject to certain exceptions, may restrict the ability of the Company and each of its restricted subsidiaries to: (i) incur additional indebtedness; (ii) pay dividends or distributions on its capital stock or redeem, repurchase or retire its capital stock or its other indebtedness; (iii) make investments, loans and acquisitions; (iv) engage in transactions with its affiliates; (v) sell assets, including capital stock of its subsidiaries; (vi) consolidate or merge; (vii) materially alter the business it conducts; (viii) incur liens; and (ix) prepay or amend any junior debt or subordinated debt.

In addition, the Credit Agreement requires the Company and its subsidiaries to meet certain quarterly financial covenants. For test periods ending in 2022 and thereafter, the Company and its subsidiaries are required to maintain

(i) a pro forma total net leverage ratio of not greater than 4.50:1.00; provided that such maximum pro forma total net leverage ratio is subject to a step up of 0.50x from the otherwise applicable ratio, up to a pro forma total net leverage ratio not to exceed 6.00:1.00 for the six fiscal quarter period following the fiscal quarter in which a permitted acquisition has been consummated, and (ii) a pro forma consolidated cash interest coverage ratio of not less than 3.00:1.00 (collectively, the "Financial Covenants"). The Financial Covenants only apply for the benefit of the lenders under the Term Loan A Facility and the lenders under the Revolving Credit Facility. The Company was in compliance with the Financial Covenants for the test period ended on December 31, 2022. The Credit Agreement also contains certain customary representations and warranties, affirmative covenants and provisions relating to events of default (including upon a change of control).

#### Minimum Liquidity Covenant

The 2021 Incremental Term Loan B Facility requires the Company to comply with a minimum liquidity covenant of US\$100.0 million until repayment in full of the 2021 Incremental Term Loan B Facility.

The Company was in compliance with the minimum liquidity covenant as of December 31, 2022, and it remains in compliance with such covenant as of the date hereof.

#### **Other Information**

Deferred financing costs incurred in conjunction with the borrowings and amendments have been deferred and are being offset against loans and borrowings. The deferred financing costs are being amortized using the effective interest method over the life of the Senior Credit Facilities. The amortization of deferred financing costs, which is included in interest expense, amounted to US\$4.8 million and US\$6.6 million for the years ended December 31, 2022, and December 31, 2021, respectively.

During the year ended December 31, 2021, the Company recorded a loss on extinguishment of US\$30.1 million upon the closing of the borrowing under the 2021 Incremental Term Loan B Facility. The loss included US\$24.1 million of unamortized deferred financing costs which were part of the net carrying value of the extinguished facility which was derecognized.

#### Interest Rate Swaps

The Group maintains interest rate swaps to hedge a portion of its interest rate exposure under the floating-rate Senior Credit Facilities by swapping certain US Dollar floating-rate bank borrowings with fixed-rate agreements. On September 4, 2019, the Group entered into interest rate swap agreements that became effective on September 6, 2019 and will terminate on August 31, 2024. The notional amounts of the interest rate swap agreements decrease over time. As a result of the Group's interest rate swaps, LIBOR has been fixed at approximately 1.208% with respect to an amount equal to approximately 35% of the principal amount of the Senior Credit Facilities at December 31, 2022, which reduces a portion of the Company's exposure to interest rate increases. The interest rate swap agreements have fixed payments due monthly that commenced September 30, 2019. The interest rate swap transactions qualify as cash flow hedges. As of December 31, 2022, the interest rate swaps were marked-to-market, resulting in a net asset position to the Group in the amount of US\$30.5 million which was recorded as an asset with the effective portion of the gain (loss) deferred to other comprehensive income. As of December 31, 2021, the interest rate swaps were marked-to-market, resulting in a net asset position to the Group in the amount of US\$3.4 million which was recorded as an asset with the effective portion of the gain (loss) deferred to other comprehensive income.

#### €350.0 Million 3.500% Senior Notes Due 2026

On April 25, 2018 (the "Issue Date"), Samsonite Finco S.à r.I., a wholly-owned, indirect subsidiary of the Company (the "Issuer"), issued €350.0 million aggregate principal amount of its 3.500% senior notes due 2026 (the "Senior Notes"). The Senior Notes were issued at par pursuant to an indenture (the "Indenture"), dated the Issue Date, among the Issuer, the Company and certain of its direct or indirect wholly-owned subsidiaries (together with the Company, the "Guarantors").

#### Maturity, Interest and Redemption

The Senior Notes will mature on May 15, 2026. Interest on the aggregate outstanding principal amount of the Senior Notes accrues at a fixed rate of 3.500% per annum, payable semi-annually in cash in arrears on May 15 and November 15 each year.

After May 15, 2021, the Issuer may redeem all, or from time to time a part, of the Senior Notes at the following redemption prices (expressed as a percentage of the principal amount) plus accrued and unpaid interest and additional amounts, if any, to the applicable redemption date (subject to the right of holders of record on the relevant record date to receive interest due on the relevant interest payment date), if redeemed during the twelve-month period commencing on May 15 of the years set forth below:

Year	Redemption Price
2022	100.875 %
2023 and thereafter	100.000 %

Upon certain events defined as constituting a change of control, the Issuer may be required to make an offer to purchase the Senior Notes.

#### **Guarantee and Security**

The Senior Notes are guaranteed by the Guarantors on a senior subordinated basis. The Senior Notes are secured by a second-ranking pledge over the shares of the Issuer and a second-ranking pledge over the Issuer's rights in the proceeds loan in respect of the proceeds of the offering of the Senior Notes (the "Shared Collateral"). The Shared Collateral also secures the borrowings under the Credit Agreement on a first-ranking basis.

#### Certain Covenants and Events of Default

The Indenture contains a number of customary negative covenants that, among other things and subject to certain exceptions, may restrict the ability of the Company and its restricted subsidiaries (including the Issuer) to: (i) incur or guarantee additional indebtedness, (ii) make investments or other restricted payments, (iii) create liens, (iv) sell assets and subsidiary stock, (v) pay dividends or make other distributions or repurchase or redeem the capital stock or subordinated debt of the Company or its restricted subsidiaries, (vi) engage in certain transactions with affiliates, (vii) enter into agreements that restrict the payment of dividends by subsidiaries or the repayment of inter-company loans and advances, (viii) engage in mergers or consolidations and (ix) impair the security interests in the Shared Collateral. The Indenture also contains certain customary provisions relating to events of default.

#### (b) Current Obligations and Credit Facilities

Current obligations represent current debt obligations and were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Current portion of long-term borrowings and obligations	51.6	46.6
Other loans and borrowings	67.0	60.7
Total current obligations	118.6	107.3

#### **Other Loans and Borrowings**

Certain consolidated subsidiaries of the Company maintain credit lines and other loans with various third-party lenders in the regions in which they operate. Other loans and borrowings are generally variable rate instruments denominated in the functional currency of the borrowing Group entity. These credit lines provide short-term financing and working capital for the day-to-day business operations of certain Group entities, including overdraft, bank guarantees, and trade finance facilities. The majority of such credit lines are uncommitted facilities. The total aggregate amount of other loans and borrowings was US\$67.0 million and US\$60.7 million as of December 31, 2022, and December 31, 2021, respectively. The uncommitted available facilities amounted to US\$82.1 million and US\$102.2 million as of December 31, 2022, and December 31, 2021, respectively.

#### (c) Reconciliation of Movements of Liabilities and Equity to Cash Flows Arising from Financing Activities

	Liabilit	ies	Equity		Equity		
(Expressed in millions of US Dollars)	Loans and borrowings <sup>(2)</sup>	Lease liabilities	Share capital	Reserves	Non- controlling interests	Total	
Balance at January 1, 2022	2,791.6	434.0	14.4	675.3	36.9	3,952.1	
Changes from financing cash flows:							
Payments on Term Loan Credit Facilities	(96.6)	_	_	_	_	(96.6)	
Payments on Revolving Credit Facility	(654.8)	_	_	_	_	(654.8)	
Proceeds from other loans and borrowings	10.3	—	—	_	_	10.3	
Principal payments on lease liabilities	_	(131.3)	_	_	_	(131.3)	
Proceeds from the exercise of share options	_	—	—	2.3	_	2.3	
Dividend payments to non-controlling interests		_	_	_	(11.0)	(11.0)	
Total changes from financing cash flows	(741.1)	(131.3)	_	2.3	(11.0)	(881.1)	
The effect of changes in foreign exchange rates / other	(42.3)	72.9	_	_		30.7	
Other changes:							
Liability-related							
Interest expense on borrowings and lease liabilities	90.6	18.9	_	_	_	109.5	
Interest paid on borrowings and lease liabilities	(89.4)	(18.9)	_	_	_	(108.3)	
Amortization of deferred financing costs	4.8	_	_	_	_	4.8	
Net changes in defined benefit pension plan		_	_	2.7	0.0	2.7	
Total other changes	6.0	_	_	2.7	0.0	8.7	
Other movements in equity <sup>(1)</sup>			0.0	337.1	21.8	358.9	
Balance at December 31, 2022	2,014.2	375.6	14.4	1,017.4	47.8	3,469.4	

Notes

(1) See consolidated statements of changes in equity for further details on movements during the year.

(2) Includes accrued interest which is included in trade and other payables in the consolidated statements of financial position.

	Liabilities		Equity			
(Expressed in millions of US Dollars)	Loans and borrowings <sup>(2)</sup>	Lease	Share capital	Reserves	Non- controlling interests	Total
Balance at January 1, 2021	3,193.0	531.5	14.3	619.8	34.9	4,393.6
Changes from financing cash flows:						
Payments on Term Loan Credit Facilities	(255.6)	_	_	_	_	(255.6)
Payments on Revolving Credit Facility	(145.0)	_	_	_	_	(145.0)
Proceeds from other loans and borrowings	14.2	_	_	_	_	14.2
Principal payments on lease liabilities	_	(156.5)	_	_	_	(156.5)
Payment of deferred financing costs	(3.5)	_	_	_	_	(3.5)
Proceeds from the exercise of share options	_	_	_	0.0	_	0.0
Dividend payments to non-controlling interests		_	_	_	(4.8)	(4.8)
Total changes from financing cash flows	(389.9)	(156.5)	_	0.0	(4.8)	(551.2)
The effect of changes in foreign exchange rates / other	(50.5)	58.9	_	_	_	8.4
Other changes:						
Liability-related						
Interest expense on borrowings and lease liabilities	99.7	21.5	_	_	—	121.2
Interest paid on borrowings and lease liabilities	(97.4)	(21.5)	_	_	—	(118.9)
Amortization of deferred financing costs	6.6	_	_	_	_	6.6
Non-cash charge to derecognize deferred financing costs	30.1	_	_	_	_	30.1
Net changes in defined benefit pension plan			_	2.2		2.2
Total other changes	39.0		_	2.2		41.2
Other movements in equity <sup>(1)</sup>			0.0	53.3	6.8	60.1
Balance at December 31, 2021	2,791.6	434.0	14.4	675.3	36.9	3,952.1

Notes

(1) See consolidated statements of changes in equity for further details on movements during the year.

(2) Includes accrued interest which is included in trade and other payables in the consolidated statements of financial position.

# 15. Employee Benefits

#### (a) Employee Benefits Expense

Employee benefits expense, which consists of payroll, bonuses, pension plan expenses, share-based payments and other benefits, amounted to US\$433.6 million and US\$395.1 million for the years ended December 31, 2022, and December 31, 2021, respectively. Of these amounts, US\$30.5 million and US\$28.7 million were included in cost of sales during the years ended December 31, 2022, and December 31, 2021, respectively. The remaining amounts were presented in distribution expenses and general and administrative expenses.

Share-based compensation cost of US\$13.8 million and US\$11.9 million was recognized in the consolidated statements of income, with a corresponding increase in equity reserves, for the years ended December 31, 2022, and December 31, 2021, respectively.

#### (b) Share-based Payment Arrangements

On September 14, 2012, the Company's shareholders approved the 2012 Share Award Scheme (as amended from time to time), which was valid for a term of 10 years from October 26, 2012 (being the adoption date under the terms of the 2012 Share Award Scheme) until its expiration on October 26, 2022. No further awards may be granted under the 2012 Share Award Scheme, but all outstanding awards granted thereunder prior to its expiration remain outstanding in accordance with their terms.

On December 21, 2022, the Company's shareholders approved the 2022 Share Award Scheme, which is valid for a term of 10 years from January 5, 2023 (being the adoption date under the terms of the 2022 Share Award Scheme) until its expiration on January 5, 2033.

The purpose of both the 2012 Share Award Scheme and the 2022 Share Award Scheme is to attract skilled and experienced personnel, to incentivize them to remain with the Group and to motivate them to strive for the future development and expansion of the Group by providing them with the opportunity to acquire equity interests in the Company. Awards under both the 2012 Share Award Scheme and the 2022 Share Award Scheme may take the form of either share options or restricted share units ("RSUs"), which may be granted at the discretion of the Remuneration Committee to executive directors of the Company and its subsidiaries, managers employed or engaged by the Group, and/or employees of the Group.

As of January 1, 2022, the maximum aggregate number of shares in respect of which awards could be granted pursuant to the 2012 Share Award Scheme was 20,565,901 shares. As the 2012 Share Award Scheme expired on October 26, 2022, no further awards may be granted pursuant to such scheme.

As of February 28, 2023 (the "Latest Practicable Date"), the maximum aggregate number of shares in respect of which awards may be granted pursuant to the 2022 Share Award Scheme was 51,737,838 shares, representing approximately 3.59% of the issued share capital of the Company at that date. Under both the 2012 Share Award Scheme and the 2022 Share Award Scheme, an individual participant may be granted awards pursuant to the 2022 Share Award Scheme in respect of a maximum of 1.00% of the Company's total issued shares in any 12-month period. Any grant of awards to an individual participant in excess of this limit is subject to independent shareholders' approval.

As of the Latest Practicable Date, the number of shares that may be issued in respect to outstanding awards granted under all of the Share Award Schemes (being the 2012 Share Award Scheme and the 2022 Share Award Scheme) during the year ended December 31, 2022, is 13,866,288. The dilutive effect of such is 0.96%, being the number of shares divided by the weighted average number of shares for the same period.

#### **Remuneration Committee**

During the year ended December 31, 2022, the material matter relating to Share Award Schemes that was reviewed and/or approved by the Remuneration Committee was the approval of the share options granted during the year under the 2012 Share Award Scheme. The members of the Remuneration Committee, in their capacity as members of the Board, also reviewed and approved the design of the 2022 Share Award Scheme. In respect of the options granted during the year, the Remuneration Committee determined that it was appropriate for the options to not be subject to any performance targets on the basis that the options have an exercise price that represents a significant premium to the market price of the shares, which, it believes, creates a meaningful performance condition that is directly tied to the successful creation of future shareholder value and which allows the option grantees to participate in the long-term creation of value for the Company's shareholders.

#### Share Options

The exercise price of share options is determined at the time of grant by the Remuneration Committee in its absolute discretion, but in any event shall not be less than the higher of:

- a) the closing price of the shares as stated in the daily quotation sheets issued by the Stock Exchange on the date of grant;
- b) the average closing price of the shares as stated in the daily quotation sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and
- c) the nominal value of the shares.

The Company may, at its discretion, require a grantee to pay a remittance of HK\$1.00 (or such other amount in any other currency as the Remuneration Committee may determine) as consideration for the grant of an option at the time of acceptance of an option grant.

Expected volatility is estimated taking into account the historic average share price volatility. The expected cash distributions are based on the Group's history and expectation of cash distribution payouts.

On May 26, 2022, the Company granted premium-priced share options under the 2012 Share Award Scheme that are exercisable for 14,369,144 ordinary shares to the Executive Director and other members of the senior management team of the Company with an exercise price of HK\$17.97 per share, which represented an approximately 10% premium over the closing price of the Company's shares on the date of grant. Such options are subject to graded ("*pro rata*") vesting over a four-year period from the date of grant, with 25% of the options vesting on each anniversary of the date of the grant, subject to the grantee continuing to be employed by, or continuing to provide services to, the Group on the applicable vesting date. Such options have a 10-year term.

The following inputs were used in the measurement of the fair value at grant date of the share-based payment for the share options exercisable for 14,369,144 shares that were granted on May 26, 2022:

Fair value at grant date	HK\$9.10
Share price at grant date	HK\$16.34
Exercise price	HK\$17.97
Expected volatility (weighted average volatility)	59.6%
Option life (expected weighted average life)	6.25 years
Expected cash distributions	0.0%
Risk-free interest rate (based on government bonds)	2.5%

On October 10, 2022, the Company granted a premium-priced share option under the 2012 Share Award Scheme that is exercisable for 535,536 ordinary shares to a member of the senior management team of the Company with an exercise price of HK\$20.59 per share, which represented an approximately 10% premium over the closing price of the Company's shares on the date of grant. Such option is subject to *pro rata* vesting over a four-year period from the date of grant, with 25% of the option vesting on each anniversary of the date of the grant, subject to the grantee continuing to be employed by, or continuing to provide services to, the Group on the applicable vesting date. Such option has a 10-year term.

The following inputs were used in the measurement of the fair value at grant date of the share-based payment for the share option exercisable for 535,536 shares that was granted on October 10, 2022:

Fair value at grant date	HK\$10.72
Share price at grant date	HK\$18.72
Exercise price	HK\$20.59
Expected volatility (weighted average volatility)	59.2%
Option life (expected weighted average life)	6.25 years
Expected cash distributions	0.0%
Risk-free interest rate (based on government bonds)	3.8%

Particulars and movements of share options during the years ended December 31, 2022, and December 31, 2021, were as follows:

	Number of options	Weighted- average exercise price
Outstanding at January 1, 2022	87,157,670	HK\$21.74
Granted during the year	14,904,680	HK\$18.06
Exercised during the year	(1,071,467)	HK\$17.12
Lapsed during the year	(4,264,739)	HK\$19.92
Outstanding at December 31, 2022	96,726,144	HK\$21.30
Exercisable at December 31, 2022	63,064,472	HK\$23.02
	Number of options	Weighted- average exercise price
Outstanding at January 1, 2021	81,010,536	HK\$22.08
Granted during the year	14,348,844	HK\$20.76
Exercised during the year	(23,278)	HK\$16.04
Lapsed during the year	(8,178,432)	HK\$23.46
Outstanding at December 31, 2021	87,157,670	HK\$21.74
Exercisable at December 31, 2021	54,851,124	HK\$23.74

At December 31, 2022, the range of exercise prices for outstanding share options was HK\$15.18 to HK\$31.10 with a weighted average contractual life of 5.8 years. At December 31, 2021, the range of exercise prices for outstanding share options was HK\$15.18 to HK\$31.10 with a weighted average contractual life of 6.2 years.

#### **Restricted Share Units ("RSUs")**

No amount is payable to the Company for the grant or acceptance of RSU awards.

No RSUs were granted during the years ended December 31, 2022, and December 31, 2021. Prior to 2020, two types of RSU awards were granted by the Company under the 2012 Share Award Scheme: time-based RSUs ("TRSUs") and performance-based RSUs ("PRSUs").

#### Time-based Restricted Share Units

TRSUs granted by the Company were subject to *pro rata* vesting over a three-year period, with one-third of such TRSUs vesting on each anniversary of the date of the grant, subject to the grantee continuing to be employed by, or continuing to provide services to, the Group on the applicable vesting date. Expense for TRSUs is based on the closing market price of the Company's shares on the date of grant, discounted by the present value of expected future dividends, and is recognized ratably over the vesting period, net of expected forfeitures. All TRSUs granted by the Company under the 2012 Share Award Scheme have either vested in full or lapsed. No TRSUs were outstanding at December 31, 2022.

A summary of TRSU activity during the years ended December 31, 2022, and December 31, 2021, were as follows:

	Number of TRSUs	Weighted- average fair value per TRSU
Outstanding at January 1, 2022	929,494	HK\$13.93
Vested and converted to ordinary shares during the year	(923,902)	HK\$13.93
Lapsed during the year	(5,592)	HK\$13.90
Outstanding at December 31, 2022		_
	Number of TRSUs	Weighted- average fair value per TRSU
Outstanding at January 1, 2021	3,259,111	HK\$16.76
Vested and converted to ordinary shares during the year	(2,001,338)	HK\$18.13
Lapsed during the year	(328,279)	HK\$16.42
Outstanding at December 31, 2021	929,494	HK\$13.93

#### Performance-based Restricted Share Units

PRSUs vested in full on the third anniversary of the date of grant, subject to the grantee continuing to be employed by, or continuing to provide services to, the Group on the vesting date, and only to the extent certain pre-established performance targets were met. Expense related to PRSUs with non-market-based performance conditions was recognized ratably over the performance period, net of estimated forfeitures, based on the probability of attainment of the related performance targets. The potential number of shares that may be issued upon vesting of the PRSUs ranged from 0% of the target number of shares subject to the PRSUs, if the minimum level of performance was not attained, to up to 200% of the target number of shares subject to the PRSUs, if the level of performance was at or above the predetermined maximum achievement level. For PRSUs with market-based performance conditions, the expense was recognized over the vesting period based on the fair value as determined on the grant date utilizing a Monte Carlo simulation. All PRSUs granted by the Company under the 2012 Share Award Scheme have lapsed in full and no shares were issued thereunder. No PRSUs were outstanding at December 31, 2022.

A summary of PRSU activity (at target level vesting) during the years ended December 31, 2022, and December 31, 2021, were as follows:

	Number of PRSUs	Weighted- average fair value per PRSU
Outstanding at January 1, 2022	1,146,288	HK\$12.56
Lapsed during the year	(1,146,288)	HK\$12.56
Outstanding at December 31, 2022		_
	Number of PRSUs	Weighted- average fair value per PRSU
Outstanding at January 1, 2021	2,487,720	HK\$15.26
Lapsed during the year	(1,341,432)	HK\$17.57
Outstanding at December 31, 2021	1,146,288	HK\$12.56

Shares underlying an award of share options, TRSUs or PRSUs that lapse without the issuance of such shares upon vesting of such award may be available for future grant under the 2022 Share Award Scheme. During the years ended December 31, 2022, and December 31, 2021, there were no cancellations of share options, TRSUs or PRSUs.

Information about the fair value calculation for share options is set out in note 3(n)(vi) Share-based Compensation to the consolidated financial statements.

#### (c) Defined Benefit Plans and Schemes

#### **Plan Descriptions**

The Group sponsors various pension and other post-retirement plans in certain jurisdictions. As of December 31, 2022, and December 31, 2021, the total unfunded liability recognized for such plans amounted to US\$26.6 million and US\$28.1 million, respectively. Details of certain defined benefit plans are presented below.

A Belgian subsidiary of the Group sponsors a pre-pension defined benefit retirement plan, which covers certain employees who meet certain age and years of service eligibility requirements. Benefits are calculated based on a final pay formula and are contributed until the employee reaches the legal retirement age. The Belgian subsidiary also provides long-service benefits (jubilee awards) to employees who meet certain years of service eligibility requirements. The expense is recorded as incurred and the outstanding liability is calculated annually by an independent actuary. Together, these defined benefit plans make up the Belgian Plans. The latest independent actuarial valuations of the Belgian Plans were provided as of December 31, 2022, and were prepared by independent qualified actuaries, Mercer (Belgium), who are members of the Institute of Actuaries in Belgium, using the projected unit credit method.

The actuarial valuations indicate that the Group's obligations under the Belgian Plans as of December 31, 2022, and December 31, 2021, were US\$11.4 million and US\$14.9 million, respectively, neither of which was funded by plan assets.

Remeasurements to the Group's defined benefit plans can include the effect of changes in demographic assumptions, the effect of changes in financial assumptions and the effect of experience adjustments, all of which are recognized in other comprehensive income or loss ("OCI"). For the years ended December 31, 2022, and December 31, 2021, remeasurements recognized in OCI to the Belgian Plans were US\$(1.2) million and US\$2.1 million, respectively.

The total net periodic benefit cost (gain), including service cost (gain) and interest expense on defined benefit obligation, is recognized in the consolidated statements of income. For the years ended December 31, 2022, and December 31, 2021, total net periodic benefit cost (gain) amounted to US\$0.9 million and US\$1.1 million, respectively.

	Belgian Plans
2022	
Weighted average assumptions used to determine benefit obligations as of December 31:	
Discount rate	3.50 %
Price inflation rate	2.50 %
Weighted average assumptions used to determine net periodic benefit cost for the year ended December 31:	
Discount rate	0.90 %
2021	
Weighted average assumptions used to determine benefit obligations as of December 31:	
Discount rate	0.90 %
Price inflation rate	2.00 %
Weighted average assumptions used to determine net periodic benefit cost for the year ended December 31:	
Discount rate	0.50 %

**Defined Contribution Plan** (d)

A U.S. subsidiary of the Group provides a defined contribution 401(k) retirement plan. The plan covers substantially all employees of the subsidiary for the sole purpose of encouraging participants to save for retirement. Plan participants may contribute up to 75% of their compensation to the plan, a percentage of which is matched by the Group. The Group may also make non-elective contributions to participants' accounts. Participant contributions and the earnings thereon are fully vested upon contribution. Participants become vested in the matching and non-elective contributions upon completion of two and three years of service, respectively. Forfeited contributions made by the Group are not used to reduce the existing level of contributions: forfeited contributions are used to reduce future matching contributions and/or administrative expenses.

In connection with this plan, the Group recognized an expense of US\$3.2 million and US\$3.5 million for the years ended December 31, 2022, and December 31, 2021, respectively. Forfeited contributions were inconsequential for the periods presented.

#### **Trade and Other Payables** 16.

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Accounts payable	583.3	355.0
Accrued restructuring	7.2	16.0
Other payables and accruals	173.4	146.5
Other tax payables	14.5	11.5
Total trade and other payables	778.5	529.0

Included in accounts payable are trade payables with the following aging analysis by due date of the respective invoice:

	December 31,	December 31,
(Expressed in millions of US Dollars)	2022	2021
Current	456.7	264.9
0 - 30 days past due	18.3	10.7
Greater than 30 days past due	2.7	2.2
Total trade payables	477.8	277.8

# 17. Contingent Liabilities

In the ordinary course of business, the Group is subject to various forms of litigation and legal proceedings. The facts and circumstances relating to particular cases are evaluated in determining whether it is more likely than not that there will be a future outflow of funds and, once established, whether a provision relating to specific litigation is sufficient. The Group records provisions based on its past experience and on facts and circumstances known at each reporting date. The provision charge is typically recognized within general and administrative expenses in the consolidated statements of income. When the date of the settlement of an obligation is not reliably measurable, the provisions are not discounted and are classified in current liabilities.

The Group did not settle any material litigation during the years ended December 31, 2022, and December 31, 2021.

#### 18. Leases

#### (a) Lease Right-of-use Assets

The following table sets forth a breakdown of IFRS 16 lease right-of-use asset additions and amortization expenses for the years ended December 31, 2022, and December 31, 2021, and the carrying amount of lease right-of-use assets by class of underlying asset as of December 31, 2022, and December 31, 2021.

(Expressed in millions of US Dollars)	Real Estate	Other	Total
For the year ended December 31, 2022:			
Additions of lease right-of-use assets	97.9	2.9	100.8
Amortization expense of lease right-of-use assets	115.3	2.8	118.2
Impairment charges on lease right-of-use assets	1.7	0.1	1.8
Balance at December 31, 2022:			
Carrying value of lease right-of-use assets	308.7	5.4	314.1
(Expressed in millions of US Dollars)	Real Estate	Other	Total
(Expressed in millions of US Dollars) For the year ended December 31, 2021:	Real Estate	Other	Total
	Real Estate 66.9	Other 1.2	<b>Total</b> 68.1
For the year ended December 31, 2021:			
For the year ended December 31, 2021: Additions of lease right-of-use assets	66.9	1.2	68.1
For the year ended December 31, 2021: Additions of lease right-of-use assets Amortization expense of lease right-of-use assets	66.9 116.5	1.2	68.1 119.9

In accordance with IAS 36, the Group is required to evaluate its CGUs for potential impairment whenever events or changes in circumstance indicate that their carrying amount might not be recoverable. If there are changes in circumstance that indicate that the recoverable amount of an asset or CGU exceeds the net impaired carrying value, an impairment reversal would be recognized, where applicable.

#### 2022 Impairment Charges (Reversals)

On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. During the year ended December 31, 2022, the Group recognized impairment charges totaling US\$4.0 million related to lease right-of-use assets related to such stores.

Based on an evaluation of company-operated retail stores during the year ended December 31, 2022, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals being recorded during the year ended December 31, 2022. During the year ended December 31, 2022, the Group recognized impairment reversals totaling US\$2.2 million for lease right-of-use assets of such stores.

#### **2021 Impairment Reversals**

Based on an evaluation of company-operated retail stores during the year ended December 31, 2021, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals being recorded during the year ended December 31, 2021. During the year ended December 31, 2021, the Group recognized impairment reversals totaling US\$8.8 million for lease right-of-use assets of such stores.

Expenses related to lease right-of-use assets have historically been classified as distribution expenses on the consolidated statements of income using the function of expense presentation method. These impairment charges (reversals) for the years ended December 31, 2022, and December 31, 2021, were recorded in the Group's consolidated statements of income in the line item "Impairment Reversals" (see also note 5 Impairment Reversals, note 7 Property, Plant and Equipment and note 8 Goodwill and Other Intangible Assets, for further discussion).

#### (b) Lease Liabilities

The Group's IFRS 16 lease liabilities primarily consist of leases of retail stores, distribution centers, warehouses, office facilities, equipment and automobiles. As of December 31, 2022, and December 31, 2021, future minimum contractual payments under lease liabilities were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Within one year	134.8	147.5
After one year but within two years	97.7	113.4
After two years but within five years	142.5	162.7
More than five years	49.3	58.2
Total future minimum payments under lease liabilities <sup>(1)</sup>	424.3	481.9

Note

(1) Future minimum payments under lease liabilities represent contractual future cash payments consisting of principal and interest. The future minimum payments under lease liabilities will not equal the lease liabilities presented on the consolidated statements of financial position due to the interest component of the liability.

#### (c) Short-term, Low-value and Variable Lease Payments

Under IFRS 16, most of the Group's leases are recognized on the consolidated statements of financial position. The only exceptions are short-term leases (lease periods that are twelve months or less), low-value leases (leases that are US\$5,000 or less) and the current and anticipated expenses relating to variable lease payments not included in the measurement of lease liabilities.

The rental cost for short-term, low-value and current expense for variable lease payments are recorded as incurred to rent expense and amounted to US\$42.6 million, net of rent concessions of US\$4.1 million (see discussion below) for the year ended December 31, 2022. For the year ended December 31, 2021, the rental cost for short-term, low-value and current expense for variable lease payments are recorded as incurred to rent expense and amounted to US\$35.2 million, net of rent concessions of US\$21.0 million (see discussion below). Certain of the retail store leases provide for additional rent payments based on a percentage of sales. These additional variable rent payments amounted to US\$32.0 million and US\$17.8 million for the years ended December 31, 2022, and December 31, 2021, respectively.

As of December 31, 2022, and December 31, 2021, future minimum contractual payments under short-term and low-value lease payments were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Within one year	3.1	2.5
Total future minimum payments under short-term and low-value leases	3.1	2.5

#### (d) Total Cash Outflows for Leases

The following table sets forth a breakdown of total cash outflows for the years ended December 31, 2022, and December 31, 2021, related to IFRS 16 lease liabilities and those leases exempt from capitalization under IFRS 16.

	Year ended December 31, 2022			
(Expressed in millions of US Dollars)	Lease liabilities	Short-term, low-value and variable leases	Total cash outflow for leases	
Principal payments on lease liabilities	131.3	_	131.3	
Interest paid on lease liabilities	18.9	_	18.9	
Rent expense - short-term, variable and low value leases <sup>(1)</sup>	_	42.6	42.6	
Contingent rent	_	32.0	32.0	
Total cash outflow	150.2	74.6	224.8	

	Year ended December 31, 2021			
(Expressed in millions of US Dollars)	Lease liabilities	Short-term, low-value and variable leases	Total cash outflow for leases	
Principal payments on lease liabilities	156.5	_	156.5	
Interest paid on lease liabilities	21.5	_	21.5	
Rent expense - short-term, variable and low value leases <sup>(1)</sup>	_	35.2	35.2	
Contingent rent	_	17.8	17.8	
Total cash outflow	178.0	53.0	231.1	

Note

(1) Reflects costs for leases that did not qualify for capitalization under IFRS 16 and are net of rent concessions (see discussion below).

## (e) Rent Concessions under IFRS 16

During the years ended December 31, 2022, and December 31, 2021, the Group renegotiated many of its contractual arrangements with its lessors and received rent concessions as a direct result of the COVID-19 pandemic. The Group recorded all such short-term rent concessions, amounting to benefits of US\$4.1 million and US\$21.0 million for the years ended December 31, 2022, and December 31, 2021, respectively, to variable rent expense, primarily presented in distribution expenses, in the consolidated statements of income. Any substantial modifications to the contractual terms over the life of the leases have been remeasured in accordance with IFRS 16. See note 3(f) Leases for further discussion.

# 19. Income Taxes

#### (a) Taxation in the Consolidated Statements of Income

Taxation in the consolidated statements of income for the years ended December 31, 2022, and December 31, 2021, consisted of the following:

	Year ended Dece	Year ended December 31,		
(Expressed in millions of US Dollars)	2022	2021		
Current tax expense - Hong Kong Profits Tax:				
Current period	(0.4)	(3.6)		
Current tax benefit (expense) - foreign:				
Current period	(61.2)	(23.6)		
Tax expense on Intra-Group IP Realignment	_	(34.5)		
Adjustment for prior periods	(1.2)	5.7		
Total current tax expense - foreign	(62.4)	(52.4)		
Total current tax expense	(62.8)	(56.0)		
Deferred tax benefit (expense):				
Origination and reversal of temporary differences	(45.3)	43.1		
Tax benefit on Intra-Group IP Realignment	—	111.7		
Tax benefit on Intra-Group IP Realignment - derecognized	_	(34.6)		
Current year losses for which no deferred tax assets are recognized	(5.4)	(50.5)		
Recognition of previously unrecognized losses	50.9	1.8		
Change in recognized temporary differences and tax credits	46.8	42.8		
Change in tax rate	(8.5)	(2.1)		
Total deferred tax benefit	38.5	112.2		
Total income tax (expense) benefit	(24.3)	56.2		

The Group recorded income tax expense of US\$24.3 million for the year ended December 31, 2022, compared to an income tax benefit of US\$56.2 million for the year ended December 31, 2021. The income tax expense recorded during the year ended December 31, 2022, was due mainly to the US\$362.6 million reported profit before income tax, combined with the tax impacts from changes in unrecognized deferred tax assets, and the profit mix between high and low tax jurisdictions. The income tax benefit recorded during the year ended December 31, 2021, was due mainly to the US\$32.7 million reported loss before income tax, combined with the tax impacts from the Intra-Group IP Realignment, changes in tax reserves, changes in unrecognized deferred tax assets and the profit mix between high and low tax jurisdictions.

During the year ended December 31, 2021, the Company completed the Intra-Group IP Realignment (see note 6 Restructuring Charges for further discussion). The Intra-Group IP Realignment established the following tax effects: (i) a current tax expense of US\$34.5 million, (ii) deferred tax benefits of US\$111.7 million and (iii) the derecognition of a portion of deferred tax benefits totaling US\$34.6 million, resulting in a net tax benefit of US\$42.6 million.

Deferred tax assets in each jurisdiction are analyzed for recoverability at each reporting date and derecognized to the extent that it is no longer probable that the assets will be utilized in future taxable periods. The analysis considers both positive and negative evidence. Due to the negative impacts from the COVID-19 pandemic resulting in a loss before income tax reported during the year ended December 31, 2021, the Group derecognized certain deferred tax assets which were deemed not probable of realization in the foreseeable future. In 2021 the Group recognized deferred tax assets related to U.S. tax credits that were previously unrecognized in the amount of US\$25.1 million. In 2022, the Group's results showed an increase in profit before income tax reported during the year. As a result, the Group began to recognize certain deferred tax assets that were previously unrecognized in the amount of US\$104.2 million.

Excluding the tax impacts related to the changes in unrecognized deferred tax assets during the year ended December 31, 2022, the consolidated effective tax rate for operations would have been 32.1%. Excluding the tax impacts related to the Intra-Group IP Realignment, the reduction in tax reserves and changes in unrecognized deferred tax assets during the year ended December 31, 2021, the Group's consolidated effective tax rate for operations would have been 34.9%. The decrease in the Group's effective tax rate was mainly the result of changes in the profit mix between high and low tax jurisdictions.

The provision for Hong Kong Profits Tax for the years ended December 31, 2022, and December 31, 2021, was calculated at an effective tax rate of 16.5% of the estimated assessable profits for the year. Taxation for overseas subsidiaries was charged at the appropriate current rates of taxation in the relevant countries.

#### (b) Reconciliation Between Tax (Expense) Benefit and Profit (Loss) Before Taxation at Applicable Tax Rates

	Year ended Dece	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Profit for the year	338.3	23.5
Total income tax (expense) benefit	(24.3)	56.2
Profit (loss) before income tax	362.6	(32.7)
Income tax (expense) benefit using the Group's applicable tax rate	(88.8)	12.8
Tax incentives	0.4	5.1
Net tax impact of Intra-Group IP Realignment	—	42.6
Change in tax rates - other	(8.5)	(2.1)
Change in tax reserves	(1.4)	6.6
Permanent differences	(10.0)	1.3
Change in tax effect of undistributed earnings	1.7	(1.5)
Current year losses for which no deferred tax assets are recognized	(5.4)	(50.5)
Recognition of previously unrecognized tax losses	50.9	1.8
Change in recognized temporary differences and tax credits	46.8	42.8
Share-based compensation	(1.3)	(4.9)
Withholding taxes - net of credits	(1.2)	(0.7)
Unrealized foreign exchange	(3.5)	_
Other	(2.8)	(4.6)
Over (under) provided in prior periods	(1.2)	7.5
	(24.3)	56.2

The Group's consolidated effective tax rate for operations was 6.7% and 171.8% for the years ended December 31, 2022, and December 31, 2021, respectively. The effective tax rate is calculated using a weighted average income tax rate from those jurisdictions in which the Group is subject to tax, adjusted for permanent book/tax differences, tax incentives, changes in tax reserves and changes in unrecognized deferred tax assets. The decrease in the Group's effective tax rate was mainly the result of changes in unrecognized deferred tax assets and changes in the profit mix between high and low tax jurisdictions.

The provision for taxation for the years ended December 31, 2022, and December 31, 2021, was calculated using the Group's applicable tax rate of 24.5% and 39.1%, respectively. The applicable rate was based on the Group's weighted average worldwide tax rate.

#### Uncertain Tax Positions

In the ordinary course of business, the Group is subject to various forms of tax examination and audits. The facts and circumstances relating to particular examinations are evaluated in determining whether it is probable that the tax positions will be accepted by the tax authorities and, if not probable, whether a tax reserve relating to specific uncertain tax positions is required. The Group records tax reserves based on the expected value and most likely amount of uncertainty. The Group relies on its past experience and on facts and circumstances known at each reporting date. The provision charge and applicable interest and penalties are recognized within current income tax expense in the consolidated statements of income.

#### Income Tax Benefit (Expense) Recognized in Other Comprehensive Income (C)

	Year ended December 31, 2022		Year ende	d December 31	, 2021	
(Expressed in millions of US Dollars)	Before tax	Income tax benefit (expense)	Net of tax	Before tax	Income tax benefit (expense)	Net of tax
Remeasurements on defined benefit plans	2.7	(0.0)	2.7	2.4	(0.0)	2.4
Changes in fair value of hedges	31.3	(8.2)	23.0	24.8	(4.9)	19.9
Settlement of cross currency swap agreement	(0.1)	0.0	(0.1)	1.2	(0.3)	0.9
Foreign currency translation gains for foreign operations	3.7	0.0	3.8	8.0	_	8.0
	37.6	(8.2)	29.4	36.4	(5.2)	31.2

#### (d) **Deferred Tax Assets and Liabilities**

Deferred tax assets and liabilities were attributable to the following:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Deferred tax assets:		
Allowance for credit losses	4.3	4.9
Inventories	13.6	8.9
Lease liabilities	74.4	76.0
Property, plant and equipment	12.0	9.6
Intangible assets	56.6	69.6
Pension and post-retirement benefits	8.0	3.3
Share-based compensation	3.1	0.8
Tax losses	63.6	24.8
Reserves	26.8	26.7
Financing charges <sup>(1)</sup>	10.7	10.7
Tax credits	17.1	28.2
Other	2.2	7.3
Set off of tax <sup>(2)</sup>	(118.8)	(146.6)
Total gross deferred tax assets	173.6	124.2
Deferred tax liabilities:		
Lease right-of-use assets	(57.5)	(63.0)
Property, plant and equipment	(4.6)	(0.7)
Intangible assets	(188.5)	(189.4)
Deferred gain on legal entity reorganization	(22.3)	(24.3)
Other	(7.6)	(9.6)
Set off of tax <sup>(2)</sup>	118.8	146.6
Total gross deferred tax liabilities	(161.7)	(140.4)
Net deferred tax liability	11.9	(16.2)

Notes

Relates to deferred financing charges and interest expense limitation.
 Relates to jurisdictional netting of deferred tax assets and liabilities.

The movement in temporary	differences for the year	s ended December 31,	, 2022, and December 31	, 2021, was:
	, , , , , , , , , , , , , , , , , , ,	- ,	, - , -	) - )

(Expressed in millions of US Dollars)	Balance, January 1, 2022	Recognized in profit or loss	Recognized in equity <sup>(3)</sup>	Other <sup>(4)</sup>	Balance, December 31, 2022
Allowance for credit losses	4.9	(0.2)	_	(0.4)	4.3
Inventories	8.9	5.0	_	(0.3)	13.6
Lease liabilities <sup>(1)</sup>	76.0	3.3	_	(4.8)	74.5
Lease right-of-use assets <sup>(1)</sup>	(63.0)	1.8	_	3.7	(57.5)
Property, plant and equipment <sup>(1)</sup>	8.9	(1.5)	_	_	7.4
Intangible assets <sup>(1)</sup>	(119.8)	(12.0)	_	(0.1)	(131.9)
Pension and post-retirement benefits	3.3	5.2	(0.0)	(0.6)	7.9
Share-based compensation	0.8	2.3	_	_	3.1
Tax losses	24.8	38.9	_	(0.1)	63.6
Reserves	26.7	1.0	_	(0.8)	26.9
Financing charges <sup>(2)</sup>	10.7	0.2	_	(0.2)	10.7
Deferred gain on legal entity reorganization	(24.3)	2.0	_	_	(22.3)
Tax credits	28.2	(11.0)	_	_	17.2
Other	(2.3)	3.5	(8.2)	1.4	(5.6)
Net deferred tax asset (liability)	(16.2)	38.5	(8.2)	(2.2)	11.9

Notes

(1) Includes 2022 impairment adjustments, excluding goodwill.

Relates to deferred financing charges and interest expense limitation. Income tax expense of US\$8.2 million recognized in other comprehensive income.

(2) (3) (4) Other comprises primarily foreign exchange rate effects.

(Expressed in millions of US Dollars)	Balance, F January 1, 2021	Recognized in profit or loss	Recognized in equity <sup>(3)</sup>	Other <sup>(4)</sup>	Balance, December 31, 2021
Allowance for credit losses	4.3	0.7	_	(0.1)	4.9
Inventories	16.1	(7.0)	_	(0.2)	8.9
Lease liabilities <sup>(1)</sup>	113.5	(31.7)	_	(5.8)	76.0
Lease right-of-use assets <sup>(1)</sup>	(96.7)	28.8	_	4.9	(63.0)
Property, plant and equipment <sup>(1)</sup>	7.6	1.7	_	(0.4)	8.9
Intangible assets <sup>(1)</sup>	(194.1)	74.7	_	(0.4)	(119.8)
Pension and post-retirement benefits	2.7	1.1	(0.0)	(0.5)	3.3
Share-based compensation	1.2	(0.4)	_	_	0.8
Tax losses	17.3	8.1	_	(0.6)	24.8
Reserves	24.6	2.8	_	(0.7)	26.7
Financing charges <sup>(2)</sup>	10.1	0.9	_	(0.3)	10.7
Deferred gain on legal entity reorganization	(28.5)	4.2	_	_	(24.3)
Tax credits	1.1	27.1	_	_	28.2
Other	0.8	1.2	(5.2)	0.9	(2.3)
Net deferred tax asset (liability)	(120.0)	112.2	(5.2)	(3.2)	(16.2)

Notes

Includes 2021 impairment adjustments, excluding goodwill.
 Relates to deferred financing charges and interest expense limitation.
 Income tax expense of US\$5.2 million recognized in other comprehensive income.

(4) Other comprises primarily foreign exchange rate effects.

#### **Unrecognized Deferred Tax Assets**

Deferred tax assets have not been recognized in respect of the following items:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Tax losses	195.7	474.2
Other deferred tax assets	94.8	224.5
Balance at end of year	290.5	698.7

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognized in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilize the benefits from them.

Available tax losses (recognized and unrecognized):

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021	Life of tax losses	Expires if not used by <sup>(1)</sup>
North America	4.1	131.4	Definite	2023 - 2042
North America	1.5	39.5	Indefinite	n/a
Asia	40.3	73.5	Definite	2023 - 2032
Asia	230.7	152.5	Indefinite	n/a
Europe	64.1	48.5	Definite	2023 - 2039
Europe	111.4	144.7	Indefinite	n/a
Latin America	40.2	50.2	Definite	2023 - 2034
Latin America	30.3	28.3	Indefinite	n/a
Total	522.6	668.6		

Notes

(1) Applies to December 31, 2022, balances.

n/a Not applicable.

#### **Unrecognized Deferred Tax Liabilities**

As of December 31, 2022, and December 31, 2021, a deferred tax liability of US\$55.4 million and US\$45.5 million, respectively, related to investments in subsidiaries is not recognized because the Group controls whether the liability will be incurred and it is satisfied that the temporary difference will not be reversed in the foreseeable future.

#### Valuation Utilized for Intra-Group IP Realignment

As noted above, during the year ended December 31, 2021, the Company completed the Intra-Group IP Realignment which resulted in the following tax effects: (i) a current tax expense of US\$34.5 million, (ii) deferred tax benefits of US\$111.7 million and (iii) the derecognition of a portion of deferred tax benefits totaling US\$34.6 million, resulting in a net tax benefit of US\$42.6 million.

In order to determine the fair value of the intellectual property rights that were transferred, the Group, with the assistance of third-party experts, completed a valuation. The valuation was prepared using discounted cash flow projections based on financial estimates reviewed by management covering a five-year period. Cash flows beyond the five-year period were extrapolated using estimated growth rates. The values assigned to the key assumptions represent management's assessment of future trends and are based on both external sources and internal sources (historical data) and are summarized below.

- Pre-tax discount rates of 8.0%-11.0% were used in discounting the projected cash flows.
- Pre-tax cash flows were projected based on the historical operating results and forecasts.
- The terminal values were extrapolated using constant long-term growth rate based on recent forecasts of real GDP long-term growth rates developed by the OECD at the global level.

Judgment is required to determine key assumptions adopted in the cash flow projections and the changes to key assumptions can significantly affect these cash flow projections. Management has considered the above assumptions and valuation and has also taken into account the business plans going forward. Actual results will be influenced by the prevailing economic conditions and potentially other unforeseen events or circumstances that could have an impact on future results.

# 20. Finance Income and Finance Costs

The following table presents a summary of finance income and finance costs recognized in the consolidated statements of income and consolidated statements of comprehensive income:

	Year ended Dec	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Recognized in income or loss:		
Interest income	8.8	3.6
Total finance income	8.8	3.6
Interest expense on loans and borrowings	(90.6)	(99.7)
Loss on extinguishment of loans and borrowings <sup>(1)</sup>	_	(30.1)
Amortization of deferred financing costs associated with the Senior Credit Facilities	(4.8)	(6.6)
Interest expense on lease liabilities	(18.9)	(21.5)
Change in fair value of put options	(18.0)	(7.8)
Net foreign exchange loss	(7.6)	(1.0)
Other finance costs	1.6	(2.3)
Total finance costs	(138.3)	(169.0)
Net finance costs recognized in profit or loss	(129.5)	(165.4)
Recognized in other comprehensive income (loss):		
Foreign currency translation gains for foreign operations	3.8	8.0
Changes in fair value of hedges	31.4	24.8
Settlement of cross currency swap agreement	(0.1)	1.2
Income tax expense on finance income and finance costs recognized in other comprehensive income	(8.2)	(5.2)
Net finance costs recognized in total other comprehensive income, net of tax	26.9	28.8
Attributable to:		
Equity holders of the Company	30.6	31.4
Non-controlling interests	(3.7)	(2.6)

Note

(1) The Company recorded a US\$30.1 million loss on extinguishment upon the closing of the borrowing under the 2021 Incremental Term Loan B Facility for the year ended December 31, 2021. The loss included the write-off of US\$24.1 million of unamortized deferred financing costs which were part of the net carrying value of the extinguished facility which was derecognized, and an approximately US\$6.0 million call premium paid to the lenders upon extinguishment of such facility.

# 21. Additional Disclosure of Certain Expenses

Profit (loss) before income tax was arrived at after recognizing the following expenses for the years ended December 31, 2022, and December 31, 2021:

	Year ended Dece	Year ended December 31,		
(Expressed in millions of US Dollars)	2022	2021		
Depreciation of fixed assets	34.9	45.8		
Amortization of intangible assets	22.3	32.0		
Amortization of lease right-of-use assets	118.2	119.9		
Impairment Reversals	(72.2)	(31.6)		
Restructuring Charges	1.3	17.7		
Employee benefits expense	433.6	395.1		
Other income <sup>(1)</sup>	(1.0)	(4.6)		
Auditors' remuneration	7.7	7.2		
Research and development	17.2	17.4		
Rent expense <sup>(2)</sup>	54.3	36.9		

Notes

(1) The Group recorded other income of US\$1.0 million and US\$4.6 million for the years ended December 31, 2022, and December 31, 2021, respectively. Other income for the year ended December 31, 2022, included gains on lease exits/remeasurements along with certain other miscellaneous income and expense items. Other income for the year ended December 31, 2021, included gains from the disposal of assets and gains on lease exits/remeasurements, partially offset by a loss on the sale of Speck of US\$1.3 million and other miscellaneous expenses incurred during the year.

(2) Rent expense for the years ended December 31, 2022, and December 31, 2021, represents those contracts/agreements which are not recognized on the consolidated statements of financial position in accordance with IFRS 16, including month-to-month contracts, certain shopin-shop arrangements and variable rent agreements.

The fees in relation to the audit and related services for the years ended December 31, 2022, and December 31, 2021, provided by KPMG LLP and its foreign member firms, the external auditors of the Group, were as follows:

	Year ended Dec	Year ended December 31,		
(Expressed in millions of US Dollars)	2022	2021		
Annual audit and interim review services	5.7	5.4		
Permitted tax services	1.3	1.2		
Other non-audit related services <sup>(1)</sup>	0.8	0.6		
Total	7.7	7.2		

Note

(1) Primarily comprised of fees associated with certain diligence and process assessment projects.

# 22. Financial Risk Management and Financial Instruments

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

#### (a) Risk Management

The Company's Board of Directors is responsible for ensuring that the Company establishes and maintains appropriate and effective risk management and internal control systems. The Board of Directors has delegated to the Audit Committee the responsibility for reviewing the Group's risk management and internal control systems. The Company's management, under the oversight of the Board of Directors, is responsible for the design, implementation and monitoring of the Company's risk management and internal control systems.

#### (b) Exposure to Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers. Maximum exposure is limited to the carrying amounts of the financial assets presented in the consolidated financial statements.

#### Trade and Other Receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, as these factors may have an influence on credit risk. The percentage of the Company's net sales that were attributable to the Group's five largest customers was less than 30% as of and for the years ended December 31, 2022, and December 31, 2021. The percentage of the Company's net sales that were attributable to the Group's largest customer was less than 10% during the years ended December 31, 2022, and December 31, 2021. There were no concentrations of credit risk associated with any single customer on the Group's sales for the periods presented or trade and other receivables as of December 31, 2022, and December 31, 2021. Geographically there is no concentration of credit risk.

The Group has established a credit policy under which each new customer is analyzed individually for credit worthiness before the Group's standard payment and delivery terms and conditions are offered.

In monitoring customer credit risk, customers are grouped according to their credit characteristics, including aging profile, and existence of previous financial difficulties. Trade and other receivables relate mainly to the Group's wholesale customers. Customers that are graded as "high risk" are placed on credit hold and monitored by the Group, and future sales are made on an approval basis.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Trade and other receivables	290.9	206.2

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
North America	115.9	72.2
Asia	96.3	76.3
Europe	51.2	32.1
Latin America	18.3	17.0
Total trade receivables	281.7	197.6

## (c) Exposure to Liquidity Risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities.

The Group's primary sources of liquidity are its cash flows from operating activities, invested cash, available lines of credit (see note 14 Loans and Borrowings) and, subject to shareholder approval, its ability to issue additional shares. The Group believes that its existing cash and estimated cash flows, along with current working capital, will be adequate to meet the foreseeable future operating and capital requirements of the Group at least through March 31, 2024.

The following tables summarize the scheduled maturities of the Group's contractual obligations for which cash flows are fixed and determinable as of December 31, 2022, and December 31, 2021. The tables also indicate the periods in which the cash flows associated with derivatives, that are cash flow hedges, are expected to occur and impact profit or loss.

	December 31, 2022					
(Expressed in millions of US Dollars)	Carrying amount	Contractual cash flows	Less than one year	1-2 years	2-5 years	More than 5 years
Non-derivative financial liabilities <sup>(1)</sup> :						
Senior Credit Facilities <sup>(2)</sup>	1,572.1	1,578.0	51.6	66.6	1,459.8	_
Senior Notes <sup>(2), (3)</sup>	372.8	374.6	_	_	374.6	_
Other borrowings and obligations	67.0	67.0	67.0	0.0	0.0	_
Trade and other payables	778.5	778.5	778.5	_	—	_
Derivative financial instruments <sup>(4)</sup> :						
Interest rate swap agreements - assets <sup>(5)</sup>	30.5	11.2	6.7	4.5	_	_
Foreign exchange forward contracts - liabilities	4.3	113.1	113.1	_	_	_
Other:						
Open inventory purchase orders	_	590.6	588.8	1.6	0.2	_
Lease liabilities	375.6	424.3	134.8	97.7	142.5	49.3
Short-term and low-value leases	_	3.1	3.1	_	_	_

	December 31, 2021					
(Expressed in millions of US Dollars)	Carrying amount	Contractual cash flows	Less than one year	1-2 years	2-5 years	More than 5 years
Non-derivative financial liabilities <sup>(1)</sup> :						
Senior Credit Facilities <sup>(2)</sup>	2,333.1	2,343.3	46.6	53.3	2,243.4	_
Senior Notes <sup>(2), (3)</sup>	395.5	398.0	_	_	398.0	_
Other borrowings and obligations	60.8	60.8	60.7	0.0	0.0	_
Trade and other payables	529.0	529.0	529.0	—	—	—
Derivative financial instruments <sup>(4)</sup> :						
Interest rate swap agreements - liabilities <sup>(5)</sup>	3.4	18.0	6.7	6.7	4.5	_
Cross-currency swap agreements - assets <sup>(6)</sup>	0.1	3.1	1.3	1.3	0.5	_
Foreign exchange forward contracts - assets	1.3	34.0	34.0	_	_	_
Other:						
Open inventory purchase orders	—	443.0	440.0	1.9	1.1	_
Lease liabilities	434.0	481.9	147.5	113.4	162.7	58.2
Short-term and low-value leases	—	2.5	2.5	—	—	_

Notes

(1) The contractual cash flows for non-derivative financial liabilities represent contractual future cash payments consisting of principal only.

(2) The carrying amounts for the Senior Credit Facilities and Senior Notes represent the principal balance less remaining deferred financing costs.

- (3) The value of the Senior Notes, when translated from Euros into US Dollars, will change relative to the fluctuation in the exchange rate between the Euro and US Dollar at stated points in time.
- (4) The future cash flows on derivative instruments may be different from the amount in the tables above as interest rates and foreign exchange rates change.
- (5) See note 14(a) Non-current Obligations for further details on interest rate swaps in effect during the year.
- (6) See note 22(d)(i) Currency Risk Cross-currency Swaps for further details in effect during the year.

### (d) Exposure to Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Group periodically buys and sells financial derivatives, such as forward purchase contracts for hedging purposes, in order to manage market risks.

### (i) Currency Risk

The Group is exposed to currency risk on purchases and borrowings that are denominated in a currency other than the respective functional currencies of the Group's subsidiaries.

The Group periodically uses forward exchange contracts to hedge its exposure to currency risk on product purchases denominated in a currency other than the respective functional currency of the Group's subsidiaries. The forward exchange contracts typically have maturities of less than one year.

Interest on borrowings is typically denominated in the local currency of the borrowing. Borrowings are generally denominated in currencies that match the cash flows generated by the underlying operations of the borrowing entity.

The Group's exposure to currency risk arising from the currencies that more significantly affect the Group's financial performance was as follows based on notional amounts of items with largest exposure:

	December 31, 2022				
	Euro	Renminbi	Indian Rupee	Won	Yen
	(Euro millions)	(RMB millions)	(INR millions)	(KRW millions)	(JPY millions)
Cash	92.5	107.6	3,073.2	16,663.2	1,009.4
Trade and other receivables, net	44.9	121.0	725.3	20,262.7	1,920.6
Inter-company receivables (payables)	(7.1)	10.0	92.8	(4,411.2)	(1,645.3)
Trade and other payables	(110.4)	(108.8)	(2,345.1)	(5,046.3)	(283.5)
Statement of financial position exposure	20.0	129.8	1,546.2	27,468.4	1,001.1

	December 31, 2021				
-	Euro Renminbi Indian Rupee Won				Yen
	(Euro millions)	(RMB millions)	(INR millions)	(KRW millions)	(JPY millions)
Cash	121.1	202.3	1,836.9	16,351.3	698.6
Trade and other receivables, net	27.0	159.7	934.8	11,087.9	1,171.3
Inter-company receivables (payables)	(5.8)	6.3	(70.0)	(1,385.0)	(534.2)
Trade and other payables	(58.4)	(197.6)	(1,350.3)	(5,410.0)	(207.8)
Statement of financial position exposure	83.9	170.7	1,351.5	20,644.2	1,127.9

# The following exchange rates applied to the currencies noted above during the year:

	Average	Average rate		spot rate
	2022	2021	2022	2021
Euro	1.0595	1.1830	1.0704	1.1370
Renminbi	0.1491	0.1552	0.1450	0.1573
Indian Rupee	0.0128	0.0135	0.0121	0.0134
Korean Won	0.0008	0.0009	0.0008	0.0008
Japanese Yen	0.0077	0.0091	0.0076	0.0087

### Foreign Currency Sensitivity Analysis

If each of the above currencies that more significantly affect the Group's financial performance had strengthened by 10% against the US Dollar, profit (loss) for the years ended December 31, 2022, and December 31, 2021, and equity as of December 31, 2022, and December 31, 2021, would have increased (decreased) by:

	Profit (loss) for ended Decem	Equity as of December 31,		
(Expressed in millions of US Dollars)	2022	2021	2022	2021
Euro	9.9	2.8	48.3	39.8
Renminbi	0.2	1.5	6.3	6.6
Indian Rupee	2.2	1.0	4.9	4.1
Korean Won	1.5	(0.2)	6.6	5.4
Japanese Yen	0.9	(3.6)	(0.6)	(1.8)

The analysis assumes that all other variables, in particular interest rates, remain constant. A 10% weakening against the US Dollar in each of the above currencies that more significantly affect the Group's financial performance would have an equal, but opposite impact to profit (loss) for the year and equity as of these reporting dates.

### Cross-currency Swaps

The Group previously maintained a cross-currency swap used to hedge currency risk associated with currency fluctuations between the Euro and US Dollar. In April 2019 the Group entered into a cross-currency swap which was designated as a net investment hedge. The hedge consisted of a US\$50.0 million notional loan amount between the Euro and US Dollar. In August 2022 the Group terminated such swap. At the time of termination, the cross-currency swap had a fair market value of US\$4.2 million. The gain was recorded as a hedging gain in finance costs in the consolidated statements of income.

As of December 31, 2021, the cross-currency swap was marked-to-market, resulting in a net asset position to the Group in the amount of US\$0.1 million, which was recorded as an asset with the effective portion of the gain (loss) deferred to other comprehensive income.

The Group previously maintained a cross-currency swap used to hedge currency risk associated with currency fluctuations between the Japanese Yen and US Dollar. In April 2019 the Group entered into a cross-currency swap which was designated as a net investment hedge. The hedge consisted of a US\$25.0 million notional loan amount between the Japanese Yen and US Dollar, which was terminated in September 2021. At the time of termination, the cross-currency swap had a fair market value of US\$1.2 million. The gain was recorded as a hedging gain in finance costs in the consolidated statements of income.

### (ii) Interest Rate Risk

The Group monitors its exposure to changes in interest rates on borrowings on variable rate debt instruments. From time to time, the Group enters into interest rate swap agreements to manage interest rate risk. See note 14(a) Non-current Obligations for further details on interest rate swaps in effect during the year.

### The interest rate profile of the Group's interest-bearing financial instruments was:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Variable rate instruments:		
Financial assets	23.3	98.8
Financial liabilities <sup>(1)</sup>	(1,644.9)	(2,404.0)
Total variable rate instruments	(1,621.7)	(2,305.2)
Fixed rate instruments:		
Interest rate swap agreements - assets (liabilities)	30.5	(3.4)
Financial liabilities <sup>(2)</sup>	(374.6)	(398.0)
Total fixed rate instruments	(344.1)	(401.4)

Notes

(1) Primarily comprised the Senior Credit Facilities.

(2) Primarily comprised the Senior Notes.

### Sensitivity Analysis for Variable Rate Instruments

If the benchmark interest rates on each of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Revolving Credit Facility increased by 100 basis points, with all other variables held constant, and in the absence of any interest rate swaps, the profit for the year would have decreased by US\$11.7 million for the year ended December 31, 2022, and equity would have decreased by US\$11.7 million as of December 31, 2022. A 100 basis point decrease in interest rates under each of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Revolving Credit Facility would have an equal, but opposite impact to profit for the year and equity as of December 31, 2022.

If the benchmark interest rates on each of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Revolving Credit Facility increased by 100 basis points, with all other variables held constant, and in the absence of any interest rate swaps, the profit for the year would have decreased by US\$15.8 million for the year ended December 31, 2021, and equity would have decreased by US\$15.8 million as of December 31, 2021. A 100 basis point decrease in interest rates under each of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Revolving Credit Facility would have an equal, but opposite impact to profit for the year and equity as of December 31, 2021.

### Fair Value Sensitivity Analysis for Fixed Rate Instruments

The Group does not designate interest rate swap agreements as hedging instruments under a fair value hedge accounting model. Therefore a change in interest rates at the end of the reporting period would not affect profit or loss for fixed-rate instruments.

### (e) Capital Management

The primary objective of the Group's capital management policies is to safeguard its ability to continue as a going concern, to provide returns for shareholders, to fund capital expenditures, normal operating expenses and working capital needs, and to pay obligations. The primary source of cash is revenue from sales of the Group's products. The Group anticipates generating sufficient cash flow from operations in the majority of countries where it operates and will have sufficient available cash and ability to draw on credit facilities for funding to satisfy the working capital and financing needs.

The Group's capital needs are primarily managed through cash and cash equivalents (note 12), trade and other receivables (note 11), inventories (note 10), property, plant and equipment (note 7), trade and other payables (note 16) and loans and borrowings (note 14).

# (f) Fair Value Versus Carrying Amounts

All financial assets and liabilities have fair values that approximate carrying amounts.

# (g) Fair Value of Financial Instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. IFRS establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as

follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The carrying amount of cash and cash equivalents, trade receivables, accounts payable, short-term debt, and accrued expenses approximates fair value because of the short maturity or duration of these instruments.

### Loans and Borrowings

As of December 31, 2022, the fair value of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Senior Notes (see note 14 Loans and Borrowings for further discussion), including their respective current portions, was US\$1,897.4 million. The difference between the fair value and carrying value of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Senior Notes is due to the Group's fixed and variable rate debt obligations carrying interest rates that are above or below market rates at the measurement date. The fair value of these facilities was calculated based on estimated rates for the same or similar instruments with similar terms and remaining maturities, which represent Level 2 inputs in the fair value hierarchy.

The following table presents the estimated fair value of the Term Loan A Facility, Term Loan B Facility, 2021 Incremental Term Loan B Facility and Senior Notes as of December 31, 2022, and December 31, 2021:

			Fair value measu	rements at repor	ting date using
(Expressed in millions of US Dollars)	Carrying Amount	Fair Value	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
December 31, 2022					
Term Loan A Facility	580.0	569.4	_	569.4	—
Term Loan B Facility	534.9	521.8	_	521.8	—
2021 Incremental Term Loan B Facility	463.1	457.9	_	457.9	_
Senior Notes <sup>(1)</sup>	374.6	348.4	_	348.4	_
Total	1,952.6	1,897.4	_	1,897.4	_
December 31, 2021					
Term Loan A Facility	640.0	633.6	—	633.6	—
Term Loan B Facility	541.6	525.3	—	525.3	—
2021 Incremental Term Loan B Facility	493.0	489.9	_	489.9	_
Senior Notes <sup>(1)</sup>	398.0	385.4	_	385.4	_
Total	2,072.5	2,034.3		2,034.3	

Note

(1) The value of the Senior Notes, when translated from Euros into US Dollars, will change relative to the fluctuation in the exchange rate between the Euro and US Dollar at stated points in time.

# Derivatives

The fair value of forward exchange contracts is based on their listed market price. If a listed market price is not available, then fair value is estimated by discounting the difference between the contractual forward price and the current forward price for the residual maturity of the contract using a risk-free interest rate (based on government bonds). Call options are considered derivative financial assets and are recorded at fair value. The fair values of interest rate swap

agreements and cross-currency swap agreements are based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date. Fair value estimates reflect the credit risk of the Group and counterparty.

### **Redeemable Non-controlling Interests**

The Group has entered into agreements that include put and call option arrangements to sell and to acquire noncontrolling interests in certain majority-owned subsidiaries exercisable at fair value at certain predetermined dates. Pursuant to these agreements, the Group has call options to acquire the remaining shares owned by the non-controlling interest holders and these non-controlling interest holders have put options to sell their ownership in these subsidiaries to the Group. In addition, the Group has the right to buy-out these non-controlling interests in the event of termination of the underlying agreements. The table of contractual maturities (note 22(c) Exposure to Liquidity Risk) above does not include amounts for the repurchase of non-controlling interests as they do not represent contractual maturities.

The following table presents assets and liabilities that are measured at fair value on a recurring basis (including items that are required to be measured at fair value) as of December 31, 2022, and December 31, 2021:

		Fair value measu	rements at repor	ting date using
(Expressed in millions of US Dollars)	December 31, 2022	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets:				
Interest rate swap agreements <sup>(1)</sup>	30.5	_	30.5	_
Total assets	30.5	—	30.5	
Liabilities:				
Non-controlling interest put options	85.0	_	_	85.0
Foreign currency forward contracts	4.3	4.3	_	
Total liabilities	89.3	4.3	_	85.0

Fair value measurements at reporting date using

(Expressed in millions of US Dollars)	December 31, 2021	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets:				
Cross-currency swap agreements	0.1	_	0.1	_
Foreign currency forward contracts	1.3	1.3	_	_
Total assets	1.4	1.3	0.1	_
Liabilities:				
Non-controlling interest put options	47.2	_	_	47.2
Interest rate swap agreements <sup>(1)</sup>	3.4	_	3.4	_
Total liabilities	50.7		3.4	47.2

Note

(1) The change in value of the interest rate swap agreements from December 31, 2021, to December 31, 2022, was due to changes in the LIBOR curve.

The fair value of foreign currency forward contracts, interest rate swaps and cross-currency swaps are estimated by reference to market quotations received from banks.

The Group maintains interest rate swaps which are used to hedge interest rate risk associated with the Senior Credit Facilities. See note 14(a) Non-current Obligations for further discussion. Since the interest rate swap fair values are based predominantly on observable inputs, such as the interest yield curve, that are corroborated by market data, they are categorized as Level 2 in the fair value hierarchy.

The Group previously maintained cross-currency swaps which were used to hedge currency risk associated with currency fluctuation between the Euro and US Dollar. See note 22(d)(i) Currency Risk - Cross-currency Swaps for further discussion. Since the cross-currency swap fair value was based predominantly on observable inputs, such as the Dodd-Frank mid-market rate, that are corroborated by market data, it was categorized as Level 2 in the fair value hierarchy.

Certain non-U.S. subsidiaries of the Group periodically enter into forward contracts related to the purchase of inventory denominated primarily in US Dollars which are designated as cash flow hedges. The hedging effectiveness was evaluated in accordance with IFRS 9, *Financial Instruments*. The fair value of these instruments was a liability of US\$4.3 million and an asset of US\$1.3 million as of December 31, 2022, and December 31, 2021, respectively.

The following table shows the valuation technique used in measuring the Level 3 fair value, as well as the significant unobservable inputs used:

Туре	Valuation Technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
Put options	Income approach - The valuation model converts future amounts based on an EBITDA multiple to a single current discounted amount reflecting current market expectations about those future amounts.	EBITDA Multiple	The estimated value would increase (decrease) if the EBITDA multiple was higher (lower).

The following table shows reconciliation from the opening balance to the closing balance for Level 3 fair values:

(Expressed in millions of US Dollars)	
Balance at January 1, 2021	35.1
Change in fair value included in equity	4.3
Change in fair value included in finance costs	7.8
Balance at December 31, 2021, and January 1, 2022	47.2
Change in fair value included in equity	19.8
Change in fair value included in finance costs	18.0
Balance at December 31, 2022	85.0

For the fair value of put options, reasonably possible changes to one of the significant unobservable inputs, holding other inputs constant, would have the following effects at December 31, 2022:

	Profit o	Profit or Loss		rs' Equity
(Expressed in millions of US Dollars)	Increase	Decrease	Increase	Decrease
EBITDA multiple (movement of 0.1x)	1.3	(1.3)	1.1	(1.1)

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

# 23. Related Party Transactions

### (a) Transactions with Key Management Personnel

In addition to their cash compensation, the Group also provides non-cash benefits to certain directors and other key management personnel and may contribute to post-employment plans on their behalf.

Key management personnel are comprised of the Group's directors and senior management team. Compensation paid to key management personnel during the years ended December 31, 2022, and December 31, 2021, comprised:

	Year ended Decer	mber 31,
(Expressed in millions of US Dollars)	2022	2021
Director's fees	1.4	1.3
Salaries, allowances and other benefits in kind	6.5	6.4
Bonus <sup>(1)</sup>	7.3	12.8
Share-based compensation <sup>(2)</sup>	13.3	11.3
Contributions to post-employment plans	0.6	0.4
Total compensation	29.1	32.3

Notes

- (1) Bonus or other approved compensation arrangements reflect amounts paid during the period and is generally based on the performance of the Group for the previous year.
- (2) Share-based compensation amounts reported represent the expense taken during the period of awards granted previously.

### (b) Directors' Remuneration

Directors' remuneration disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation:

		Year ended December 31, 2022					
(Expressed in millions of US Dollars)	Directors' fees	Salaries, allowances and other benefits in kind	Bonus <sup>(3)</sup>	Share-based compensation expense <sup>(4)</sup>	Contributions to post- employment plans	Total	
Executive Director							
Kyle Gendreau	_	1.3	2.7	5.6	0.0	9.7	
Non-Executive Director							
Timothy Parker	0.5	_	_	_	_	0.5	
Independent Non-Executive Directors							
Claire Marie Bennett <sup>(1)</sup>	0.1	—	_	—	_	0.1	
Angela Iris Brav <sup>(1)</sup>	0.1	_	_	_	_	0.1	
Paul Etchells	0.2	—	_	—	_	0.2	
Jerome Griffith	0.1	_	_	_	_	0.1	
Keith Hamill <sup>(2)</sup>	0.1	_	_	_	_	0.1	
Tom Korbas	0.1	_	_	_	_	0.1	
Bruce Hardy McLain <sup>(2)</sup>	0.1	_	_	_	_	0.1	
Ying Yeh	0.1	_		_	_	0.1	
Total	1.4	1.3	2.7	5.6	0.0	11.1	

Notes

(1) Mses. Bennett and Brav were appointed as directors on June 2, 2022.

(2) Messrs. Hamill and McLain retired from the Company's Board of Directors effective June 2, 2022.

(3) Bonus or other approved compensation arrangements reflect amounts paid during the period and is generally based on the performance of the Group for the previous year.

(4) Share-based compensation amounts reported represent the expense taken during the period of awards granted previously.

		Year ended December 31, 2021					
(Expressed in millions of US Dollars)	Directors' fees	Salaries, allowances and other benefits in kind	Bonus <sup>(2)</sup>	Share-based compensation expense <sup>(3)</sup>	Contributions to post- employment plans	Total	
Executive Director							
Kyle Gendreau	_	1.2	2.7	4.6	0.0	8.5	
Non-Executive Director							
Timothy Parker	0.5	_	_	_	_	0.5	
Independent Non-Executive Directors							
Paul Etchells	0.2	_	_	_	_	0.2	
Jerome Griffith	0.1	_	_	—	_	0.1	
Keith Hamill	0.1	_	_	—	_	0.1	
Tom Korbas <sup>(1)</sup>	0.1	_	_	_	_	0.1	
Bruce Hardy McLain	0.1	_	_	_	_	0.1	
Ying Yeh	0.1	_	_	_	_	0.1	
Total	1.3	1.2	2.7	4.6	0.0	9.8	

Notes

(1) Mr. Korbas was re-designated from a Non-Executive Director to an Independent Non-Executive Director effective March 17, 2021.

(2) Bonus or other approved compensation arrangements reflect amounts paid during the period and is generally based on the performance of the Group for the previous year.

(3) Share-based compensation amounts reported represent the expense taken during the period of awards granted previously.

No director received any emoluments from the Group as an inducement to join or upon joining the Group during the years ended December 31, 2022, and December 31, 2021. No director received any compensation during the years ended December 31, 2022, and December 31, 2021, for the loss of office as a director of the Company or of any other office in connection with the management of the affairs of the Group. No director waived or agreed to waive any emoluments during the periods presented. No director received any loans from the Group during the years ended December 31, 2022, and December 31, 2021.

### (c) Individuals with the Highest Emoluments

The five highest paid individuals of the Group included one director during the years ended December 31, 2022, and December 31, 2021, whose emoluments are disclosed above. Details of remuneration paid to the remaining highest paid individuals of the Group are as follows:

	Year ended Dece	Year ended December 31,		
(Expressed in millions of US Dollars)	2022	2021		
Salaries, allowances and other benefits in kind	2.3	2.5		
Bonus <sup>(1)</sup>	2.8	4.9		
Share-based compensation expense <sup>(2)</sup>	4.3	3.8		
Contributions to post-employment plans	0.1	0.1		
Total	9.5	11.2		

Notes

(1) Bonus or other approved compensation arrangements reflect amounts paid during the period and is generally based on the performance of the Group for the previous year.

(2) Share-based compensation amounts reported represent the expense taken during the period of awards granted previously.

The emoluments of each individual for 2022 and 2021 fall within these ranges:

	Year ended December 31,	
	2022	2021
HK\$15,500,000 - HK\$16,000,000 (US\$1,979,434 - US\$2,043,286):	1	0
HK\$17,500,000 - HK\$18,000,000 (US\$2,234,845 - US\$2,298,697):	2	0
HK\$19,500,000 - HK\$20,000,000 (US\$2,490,255 - US\$2,554,108):	0	1
HK\$20,000,000 - HK\$20,500,000 (US\$2,554,108 - US\$2,617,961):	0	1
HK\$21,000,000 - HK\$21,500,000 (US\$2,681,813 - US\$2,745,666):	0	1
HK\$22,000,000 - HK\$22,500,000 (US\$2,809,519 - US\$2,873,372):	1	0
HK\$25,500,000 - HK\$26,000,000 (US\$3,256,488 - US\$3,320,340):	0	1

No amounts have been paid to these individuals as compensation for loss of office or as an inducement to join or upon joining the Group during the years ended December 31, 2022, and December 31, 2021.

# 24. Parent Company Financial Information and Particulars of Group Entities

# (a) Company-alone Statements of Financial Position

The company-alone statements of financial position as of December 31, 2022, and December 31, 2021, were as follows:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Non-Current Assets		
Lease right-of-use assets	0.0	0.1
Investment in subsidiaries	866.7	866.7
Other assets and receivables due from subsidiaries	0.0	0.0
Total non-current assets	866.7	866.8
Current Assets		
Trade and other receivables due from subsidiaries	48.3	40.2
Prepaid expenses and other assets	0.1	0.1
Cash and cash equivalents	5.3	4.8
Total current assets	53.8	45.1
Total assets	920.5	911.9
Equity and Liabilities		
Equity:		
Share capital	14.4	14.4
Reserves	880.3	884.5
Total equity	894.7	898.8
Non-Current Liabilities		
Lease liabilities	0.0	0.0
Employee benefits	0.0	0.0
Total non-current liabilities	0.0	0.0
Current Liabilities		
Current portion of lease liabilities	0.0	0.0
Employee benefits	0.1	0.0
Trade and other payables due to subsidiaries	25.1	12.2
Trade and other payables	0.5	0.7
Total current liabilities	25.7	13.0
Total liabilities	25.8	13.0
Total equity and liabilities	920.5	911.9
Net current assets	28.0	32.1
Total assets less current liabilities	894.7	898.9

Trade and other receivables due from subsidiaries are unsecured, interest-free and have no fixed terms of payment. Trade and other payables due to subsidiaries are unsecured, interest-free and have no fixed terms of repayment.

# (b) Share Capital and Reserves

### (i) Ordinary Shares

There were no changes to the authorized share capital of the Company during 2022 or 2021.

As of December 31, 2022, and December 31, 2021, the Company had 2,061,099,568 and 2,063,094,937, respectively, shares authorized but unissued and 1,438,900,432 and 1,436,905,063, respectively, ordinary shares with a par value of US\$0.01 per share issued and outstanding.

The holders of ordinary shares are entitled to one vote per share at shareholder meetings of the Company. All ordinary shares in issue rank equally and in full for all dividends or other distributions declared, made or paid on the shares in respect of a record date.

# (ii) Treasury Shares

There are no treasury shares held by the Group.

### (iii) Equity of the Company

Details of the equity components of Samsonite International S.A. company-alone statements of financial position as included in the consolidated financial statements as of December 31, 2022, and December 31, 2021, are set out below:

	Reserves				
(Expressed in millions of US Dollars)	Share capital	Additional paid-in capital	Other reserves	Retained earnings (accumulated deficit)	Total equity
As of January 1, 2021	14.3	1,061.1	71.6	(234.3)	912.8
Loss attributable to equity holders	_	_	_	(25.9)	(25.9)
Exercise of share options	0.0	0.1	0.0	_	0.1
Vesting of time-based restricted share awards	0.1	5.1	(5.2)	_	_
Share-based compensation		_	11.9	_	11.9
As of December 31, 2021, and January 1, 2022	14.4	1,066.3	78.3	(260.2)	898.8
Loss attributable to equity holders	_	—	_	(20.2)	(20.2)
Exercise of share options	0.0	3.2	(0.9)	_	2.3
Vesting of time-based restricted share awards	0.0	1.9	(1.9)	_	_
Share-based compensation		—	13.8	_	13.8
As of December 31, 2022	14.4	1,071.4	89.3	(280.4)	894.7

The consolidated loss attributable to the equity holders of Samsonite International S.A. for the years ended December 31, 2022, and December 31, 2021, included a loss of US\$20.2 million and US\$25.9 million, respectively, which are recorded in the consolidated financial statements of the Group.

As of December 31, 2022, reserves available for distribution to shareholders amounted to approximately US\$1.7 billion as shown in the statutory financial statements of Samsonite International S.A. and calculated in accordance with the Company's Articles of Incorporation.

### (iv) Other Reserves

Other reserves comprise amounts related to defined benefit pension plans, the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions pending subsequent recognition of the hedged cash flows and the share option reserve for share-based payments made by the Company.

### (c) Non-controlling Interests

The Group currently operates in certain markets by means of majority-owned subsidiaries that are operated in conjunction with a non-controlling partner in each country. Under these arrangements, the Group contributes brands through trademark licensing agreements and international marketing expertise and the partner contributes local market expertise. All interests acquired were paid in full at the time of the acquisition and each of these subsidiaries is operated on a self-financing basis. There are no current or future requirements for the Group to contribute any further investment amount to any of these entities.

The agreements governing certain majority-owned subsidiaries include put and call options whereby the Group may be required to acquire the respective non-controlling interest at amounts intended to represent current fair value. As of December 31, 2022, and December 31, 2021, the financial liabilities recognized related to these put options were US\$85.0 million and US\$47.2 million, respectively.

The call options were deemed to have a fair value of nil as of each reporting date as the agreements call for redemption at fair value upon the option being exercised.

The following tables summarize the information relating to certain of the Group's subsidiaries that have non-controlling interests ("NCI"), before any intra-group eliminations:

For the year ended December 31, 2022:

(Expressed in millions of US Dollars)	Samsonite Chile S.A.	Samsonite South Asia Private Limited
NCI percentage	15 %	40 %
Non-current assets	47.0	35.6
Current assets	32.5	118.5
Non-current liabilities	9.2	29.0
Current liabilities	29.0	75.6
Net assets	41.3	49.5
Carrying amount of NCI	6.2	19.8
Net outside revenue	55.5	218.1
Profit for the year	2.9	22.0
Other comprehensive loss	(1.1)	(5.0)
Total comprehensive income	1.8	17.0
Profit allocated to NCI	0.4	8.8
Other comprehensive loss allocated to NCI	(0.2)	(2.0)
Dividends paid to NCI	_	3.5
Net increase (decrease) in cash and cash equivalents	(1.9)	12.5

For the year ended December 31, 2021:

	S Samsonite	amsonite South Asia Private
(Expressed in millions of US Dollars)	Chile S.A.	Limited
NCI percentage	15 %	40 %
Non-current assets	44.9	38.8
Current assets	25.5	82.8
Non-current liabilities	6.6	31.1
Current liabilities	24.2	49.3
Net assets	39.6	41.2
Carrying amount of NCI	5.9	16.5
Net outside revenue	42.2	140.0
Profit for the year	2.2	10.0
Other comprehensive loss	(6.5)	(0.2)
Total comprehensive income (loss)	(4.3)	9.7
Profit allocated to NCI	0.3	4.0
Other comprehensive loss allocated to NCI	(1.0)	(0.1)
Net increase (decrease) in cash and cash equivalents	(4.0)	14.0

		Ownership %		
			December 31,	
Entity name	Country/Territory	2022	2021	
Samsonite International S.A.	Luxembourg	Parent	Parent	
AboutBags NV	Belgium	100	100	
Astrum R.E. LLC	United States	100	100	
Bypersonal S.A. de C.V.	Mexico	100	100	
Delilah Europe Investments S.à r.l.	Luxembourg	100	100	
Delilah US Investments S.à r.l.	Luxembourg	100	100	
Direct Marketing Ventures, LLC	United States	100	100	
Equipaje en Movimiento, S.A. de C.V.	Mexico	100	100	
Global Licensing Company, LLC	United States	100	100	
HL Operating, LLC	United States	100	100	
Jody Apparel II, LLC	United States	100	100	
Lonberg Express S.A.	Uruguay	100	100	
McGregor II, LLC	United States	100	100	
PT Samsonite Indonesia	Indonesia	60	60	
PTL Holdings, Inc.	United States	100	100	
Samsonite (Malaysia) Sdn Bhd	Malaysia	100	100	
Samsonite (Thailand) Co., Ltd.	Thailand	60	60	
Samsonite A/S	Denmark	100	100	
Samsonite AB (Aktiebolag)	Sweden	100	100	
Samsonite AG	Switzerland	100	100	
Samsonite Argentina S.A.	Argentina	95	95	
Samsonite Asia Limited	Hong Kong	100	100	
Samsonite Australia Pty Limited	Australia	100	100	
Samsonite Belgium Holdings BV	Belgium	100	100	
Samsonite Brands Private Limited	Singapore	100	100	
Samsonite Brasil Ltda.	Brazil	100	100	
Samsonite BV	Netherlands	100	100	
Samsonite Dv Samsonite Canada Inc.	Canada	100	100	
Samsonite Canada inc. Samsonite Chile S.A.				
	Chile	85	85	
Samsonite China Holdings Limited	Hong Kong	100	100	
Samsonite (China) Co., Ltd.	China	100	100	
Samsonite Colombia S.A.S.	Colombia	100	100	
Samsonite Company Stores, LLC	United States	100	100	
Samsonite Espana S.A.	Spain	100	100	
Samsonite Europe Holdings S.à r.l.	Luxembourg	100	100	
Samsonite Europe NV	Belgium	100	100	
Samsonite Finco S.à r.l.	Luxembourg	100	100	
Samsonite Finland Oy	Finland	100	100	
Samsonite Franquias do Brasil Eireli	Brazil	100	100	
Samsonite Gesm.b.H.	Austria	100	100	
Samsonite GmbH	Germany	100	100	
Samsonite Hungaria Borond KFT	Hungary	100	100	
Samsonite Importaciones, S.A. de C.V.	Mexico	100	100	

Samsonite IP Holdings S.à r.l.	Luxembourg	100	100
Samsonite Japan Co. Ltd.	Japan	100	100
Samsonite Korea Limited	South Korea	100	100
Samsonite Latinoamerica S.A. de C.V.	Mexico	100	100
Samsonite Limited	United Kingdom	100	100
Samsonite LLC	United States	100	100
Samsonite Macau Limitada	Macau	100	100
Samsonite Mauritius Limited	Mauritius	100	100
Samsonite Mercosur Limited	Bahamas	100	100
Samsonite Mexico, S.A. de C.V.	Mexico	100	100
Samsonite Middle East FZCO	United Arab Emirates	60	60
Samsonite Norway AS	Norway	100	100
Samsonite OOO <sup>(1)</sup>	Russia	_	100
Samsonite Pacific LLC	United States	100	100
Samsonite Panama S.A.	Panama	100	100
Samsonite Peru S.A.C.	Peru	100	100
Samsonite Philippines Inc.	Philippines	60	60
Samsonite S.A.S.	France	100	100
Samsonite S.p.A.	Italy	100	100
Samsonite Seyahat Ürünleri Sanayi ve Ticaret Anonim Sirketi	Turkey	60	60
Samsonite Singapore Pte Ltd	Singapore	100	100
Samsonite South Asia Private Limited	India	60	60
Samsonite Southern Africa (Pty) Ltd.	South Africa	60	60
Samsonite Sp.zo.o	Poland	100	100
Samsonite Sub Holdings S.à r.l.	Luxembourg	100	100
Samsonite US Holdco, LLC	United States	100	100
SC Chile Uno S.A.	Chile	100	100
SC Inversiones Chile Ltda	Chile	100	100
The Tumi Haft Company, LLC	United States	100	100
Tumi Asia, Limited	Hong Kong	100	100
Tumi Asia (Macau) Co., Ltd.	Macau	100	100
Tumi Canada Holdings, LLC	United States	100	100
Tumi Canada ULC	Canada	100	100
Tumi Charlotte Airport LLC	United States	90	90
Tumi D2C GmbH <sup>(2)</sup>	Germany	—	100
Tumi Dulles Airport LLC	United States	90	90
Tumi Houston Airport LLC	United States	70	70
Tumi Inc.	United States	100	100
Tumi International LLC	United States	100	100
Tumi Ireland Limited	Ireland	100	100
Tumi Japan Inc.	Japan	100	100
Tumi Services GmbH	Germany	100	100
Tumi Stores, Inc.	United States	100	100
Tumi (UK) Limited	United Kingdom	100	100

Notes(1) This entity was disposed of on July 1, 2022.(2) This entity was merged into Samsonite GmbH during 2022.

The particulars of the investment in subsidiaries held directly by Samsonite International S.A. as of December 31, 2022, and December 31, 2021, are set out below:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Unlisted shares, at cost	866.7	866.7

The particulars of subsidiaries which principally affected the results, assets or liabilities of the Group are set out below:

Entity Name	Country /Territory	Date of Incorporation	Share Capital	Principal Activities	Note
Delilah Europe Investments S.à r.l.	Luxembourg	2009	USD24,348,587.80	Holding	**
Delilah US Investments S.à r.l.	Luxembourg	2009	USD113,132,382.10	Holding	**
Direct Marketing Ventures, LLC	United States	1986	USD nil	Online Retail Sales	**
PT Samsonite Indonesia	Indonesia	2008	IDR5,072,650,000	Distribution	**
Samsonite (China) Co., Ltd.	China	2006	USD16,500,000	Distribution	** ***
Samsonite Asia Limited	Hong Kong	1996	HKD1,500,000	Distribution	**
Samsonite Brands Private Limited	Singapore	2021	USD3,000,000	Holding	**
Samsonite Chile S.A.	Chile	2007	CLP23,928,441,630	Distribution	**
Samsonite Company Stores, LLC	United States	1985	USD nil	Distribution	**
Samsonite Europe NV	Belgium	1966	EUR36,083,119	Production / Distribution	**
Samsonite Finco S.à r.I.	Luxembourg	2018	EUR12,000	Senior Notes Issuer	**
Samsonite GmbH	Germany	1966	EUR25,565	Distribution	**
Samsonite-Hungária Bőrönd Kft	Hungary	1989	HUF69,750,000	Production / Distribution	**
Samsonite IP Holdings S.à r.l.	Luxembourg	2009	USD114,115,900	Holding / Licensing	**
Samsonite Japan Co. Ltd.	Japan	2004	JPY80,000,000	Distribution	**
Samsonite Korea Limited	South Korea	1997	KRW1,060,000,000	Distribution	**
Samsonite Limited	United Kingdom	1986	GBP21,000	Distribution	**
Samsonite LLC	United States	1987	USD nil	Distribution	**
Samsonite Mexico, S.A. de C.V.	Mexico	1986	MXN1,407,451,025	Distribution	**
Samsonite S.A.S.	France	1965	EUR1,643,840	Distribution	**
Samsonite South Asia Private Limited	India	1995	INR354,912,330	Production / Distribution	**
Samsonite S.p.A.	Italy	1980	EUR780,000	Distribution	**
Samsonite Sub Holdings S.à r.l.	Luxembourg	2011	USD55,417,991.01	Holding	*
Tumi, Inc.	United States	1975	USD nil	Distribution	**
Tumi Japan Inc.	Japan	2003	JPY80,000,000	Distribution	**
Tumi Stores, Inc.	United States	2001	USD nil	Distribution	**

Notes

\* Directly held by the Company.

\*\* Indirectly held by the Company.

\*\*\* A limited liability company and wholly-foreign owned enterprise established in the PRC.

# 25. Subsequent Events

The Group has evaluated events occurring subsequent to December 31, 2022, the reporting date, through March 15, 2023, the date this financial information was authorized for issuance by the Board.

The Company issued 4,152,196 ordinary shares from January 1, 2023, through February 28, 2023, upon the exercise of share options that were outstanding and exercisable as of December 31, 2022.

# **Management Discussion and Analysis**

With a heritage dating back more than 110 years, Samsonite International S.A. (the "Company"), together with its consolidated subsidiaries (the "Group"), is a leader in the global lifestyle bag industry and is the world's best-known and largest travel luggage company. The Group is principally engaged in the design, manufacture, sourcing and distribution of luggage, business and computer bags, outdoor and casual bags and travel accessories throughout the world, primarily under the Samsonite<sup>®</sup>, Tumi<sup>®</sup>, American Tourister<sup>®</sup>, Gregory<sup>®</sup>, High Sierra<sup>®</sup>, Kamiliant<sup>®</sup>, ebags<sup>®</sup>, Lipault<sup>®</sup> and Hartmann<sup>®</sup> brand names as well as other owned and licensed brand names.

The Group sells its products in over 100 countries through a variety of wholesale distribution channels, through its company-operated retail stores and through e-commerce.

Management discussion and analysis should be read in conjunction with the Group's audited consolidated financial statements, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board (the "IASB").

The Company has presented certain non-IFRS measures within Management Discussion and Analysis because each of these measures provides additional information that management believes is useful for securities analysts, investors and other interested parties to gain a more complete understanding of the Group's operational performance and of the trends impacting its business. These non-IFRS financial measures, as calculated herein, may not be comparable to similarly named measures used by other companies and should not be considered comparable to IFRS measures. Non-IFRS measures have limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, an analysis of the Group's financial results as reported under IFRS.

# **Net Sales**

The Group's net sales increased by US\$858.9 million, or 42.5% (+52.3% constant currency), during the year ended December 31, 2022, compared to the year ended December 31, 2021. The Group continued to experience improved net sales trends as the effects of the COVID-19 pandemic on demand for the Group's products moderated in most countries as governments loosened social-distancing, travel and other restrictions, which led to a robust recovery in travel. Notwithstanding the strong recovery in most markets, the tightening of travel restrictions and social distancing measures in China in an effort to combat further outbreaks of COVID-19 slowed the Group's net sales recovery in Asia during the year ended December 31, 2022.

When evaluating the results for the year ended December 31, 2022, certain factors impact comparability to prior years, mainly the suspension and subsequent disposition of operations in Russia and the sale of Speck. On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck, a designer and distributor of slim protective cases for personal electronic devices that were marketed under the *Speck*<sup>®</sup> brand.

In the discussions that follow, where noted net sales results exclude (i) the net sales of the Group's former Russian operations for the second quarter of 2022 and the second, third and fourth quarters of 2021 and 2019 (the "Russia Net Sales"), (ii) the net sales of Speck for January 1, 2021, through July 31, 2021, and for the year ended December 31, 2019 (the "Speck Net Sales" and together with the Russia Net Sales, the "Russia and Speck Net Sales"). In addition, where noted, the Group's net sales in China for the second, third and fourth quarters of 2022, 2021 and 2019 have been further excluded. During the second, third and fourth quarters of 2022, the Chinese government tightened travel restrictions and social distancing measures in an effort to combat further outbreaks of COVID-19, which slowed the Group's net sales recovery in China.

When excluding the Russia and Speck Net Sales, consolidated net sales increased by US\$923.5 million, or 47.3% (+57.4% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. Further excluding the Group's net sales in China for the second, third and fourth quarters of both 2022 and 2021, consolidated net sales for the year ended December 31, 2022, increased by US\$979.7 million, or 55.1% (+65.8% constant currency), compared to the previous year.

The Group's consolidated net sales decreased by 20.9% (-14.6% constant currency) during the year ended December 31, 2022, compared to the year ended December 31, 2019. When excluding the Russia and Speck Net Sales, consolidated net sales decreased by 16.9% (-10.4% constant currency) for the year ended December 31, 2022, compared to the year ended December 31, 2019. Further excluding the Group's net sales in China for the second, third and fourth quarters of both 2022 and 2019, consolidated net sales for the year ended December 31, 2022, decreased by 14.5% (-7.4% constant currency) compared to the year ended December 31, 2019.

The Group's net sales performance continued to improve during the first two months of 2023. Net sales for the first two months of 2023 increased by 51.1% and by 0.6% (+57.9% and +11.3% constant currency) compared to the first two months of 2022 and 2019, respectively. When excluding the Russia and Speck Net Sales for January and February 2022 and 2019, consolidated net sales increased by 53.4% and by 5.3% (+60.2% and +16.5% constant currency) for the first two months of 2023 compared to the same period in 2022 and 2019, respectively. Further excluding the Group's net sales in China for the first two months of 2023, 2022 and 2019, consolidated net sales for the first two months of 2023 increased by 58.0% and by 7.8% (+64.7% and +20.0% constant currency) compared to the first two months of 2022 and 2019, respectively.

#### Net Sales by Region

The following table sets forth a breakdown of net sales by region for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total net sales.

	2	022	20	2021		2022 vs 2021
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(5)</sup>
Net sales by region <sup>(1)</sup> :						
North America <sup>(2)</sup>	1,117.3	38.8 %	807.5	40.0 %	38.4 %	38.7 %
Asia	916.4	31.8 %	687.5	34.0 %	33.3 %	43.9 %
Europe <sup>(3)</sup>	675.7	23.5 %	419.1	20.7 %	61.2 %	87.7 %
Latin America	168.8	5.9 %	104.7	5.2 %	61.2 %	72.5 %
Corporate	1.5	0.0 %	1.9	0.1 %	(24.1)%	(24.1)%
Net sales <sup>(4)</sup>	2,879.6	100.0 %	2,020.8	100.0 %	42.5 %	52.3 %

Notes

(1) The geographic location of the Group's net sales generally reflects the country/territory from which its products were sold and does not necessarily indicate the country/territory in which its end customers were actually located.

(2) On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck. When excluding the Speck Net Sales for January through July 2021, net sales in North America increased by US\$342.8 million, or 44.3% (+44.6% constant currency), for the year ended December 31, 2022, compared to the previous year.

(3) On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. When excluding the Russia Net Sales for the second quarter of 2022 and the second, third and fourth quarters of 2021, net sales in Europe increased by US\$288.2 million, or 74.8% (+103.6% constant currency), for the year ended December 31, 2022, compared to the previous year.

(4) When excluding the Russia and Speck Net Sales, consolidated net sales increased by US\$923.5 million, or 47.3% (+57.4% constant currency), for the year ended December 31, 2022, compared to the previous year.

(5) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

# **Brands**

The following table sets forth a breakdown of net sales by brand for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total net sales.

		Year ended De					
	20	022	20	2021		2022 vs 2021	
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(3)</sup>	
Net sales by brand:							
Samsonite	1,444.3	50.2 %	927.9	45.9 %	55.7 %	67.7 %	
Tumi	654.2	22.7 %	506.5	25.1 %	29.2 %	34.6 %	
American Tourister	519.4	18.0 %	340.3	16.9 %	52.6 %	63.4 %	
Gregory	61.4	2.1 %	59.4	2.9 %	3.4 %	12.7 %	
Speck <sup>(1)</sup>	_	— %	33.0	1.6 %	(100.0)%	(100.0)%	
Other <sup>(2)</sup>	200.3	7.0 %	153.6	7.6 %	30.4 %	41.0 %	
Net sales	2,879.6	100.0 %	2,020.8	100.0 %	42.5 %	52.3 %	

Notes

(1) On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck, including the Speck brand.

(2) "Other" includes certain other brands owned by the Group, such as High Sierra, Kamiliant, ebags, Xtrem, Lipault, Hartmann, Saxoline and Secret, as well as third-party brands sold through the Group's Rolling Luggage and Chic Accent retail stores.

(3) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

The Group's core brands all recorded strong year-on-year net sales increases during the year ended December 31, 2022, compared to the year ended December 31, 2021. Net sales of the *Samsonite* brand increased by US\$516.4 million, or 55.7% (+67.7% constant currency), year-on-year, driven by increases in all of the Group's regions. Net sales of the *Tumi* brand increased by US\$147.7 million, or 29.2% (+34.6% constant currency), year-on-year. The increase in *Tumi* brand net sales was driven by a US\$103.5 million increase in North America, a US\$27.0 million increase in Europe, a US\$15.6 million increase in Asia, and a US\$1.7 million increase in Latin America. Net sales of the *American Tourister* brand increased by US\$179.1 million, or 52.6% (+63.4% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021, with increases in all of the Group's regions.

# **Product Categories**

The Group sells products in two principal product categories: travel and non-travel. The following table sets forth a breakdown of net sales by product category for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total net sales.

		Year ended De				
	20	022	20	2021		)22 vs 2021
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase	Percentage increase excl. foreign currency effects <sup>(3)</sup>
Net sales by product category:						
Travel	1,891.8	65.7 %	1,162.7	57.5 %	62.7 %	73.3 %
Non-travel <sup>(1), (2)</sup>	987.8	34.3 %	858.1	42.5 %	15.1 %	23.9 %
Net sales	2,879.6	100.0 %	2,020.8	100.0 %	42.5 %	52.3 %

Notes

(1) The non-travel product category comprises business, casual, accessories and other products.

(2) On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck. When excluding the applicable Speck Net Sales for January through July 2021, non-travel product category net sales increased by US\$162.8 million, or 19.7% (+28.9% constant currency), for the year ended December 31, 2022, compared to the previous year.

(3) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

Net sales in the travel product category during the year ended December 31, 2022, increased by US\$729.1 million, or 62.7% (+73.3% constant currency), compared to the year ended December 31, 2021. The Group continued to experience improved net sales trends in the travel product category as the effects of the COVID-19 pandemic on demand for the Group's travel products moderated in most countries as governments in many countries loosened social-distancing, travel and other restrictions, which led to a robust recovery in travel. Total non-travel product category net sales, which comprises business, casual, accessories and other products, increased by US\$129.8 million, or 15.1% (+23.9% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. When excluding the applicable Speck Net Sales for January through July 2021, non-travel product category net sales increased by US\$162.8 million, or 19.7% (+28.9% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2022, compared to the year ended December 31, 2021.

Net sales of business products increased by US\$79.0 million, or 17.0% (+25.6% constant currency), for the year ended December 31, 2022, compared to the previous year. When excluding the applicable Speck Net Sales for January through July 2021, business product net sales increased by US\$89.5 million, or 19.7% (+28.5% constant currency), for the year ended December 31, 2022, compared to the previous year. Net sales of casual products increased by US\$37.3 million, or 18.1% (+27.8% constant currency), year-on-year. Net sales of accessories products increased by US\$5.4 million, or 3.5% (+10.3% constant currency), year-on-year. When excluding the applicable Speck Net Sales for January through July 2021, net sales of accessories products increased by US\$28.0 million, or 20.8% (+28.9% constant currency), for the year ended December 31, 2022, compared to the previous year.

# **Distribution Channels**

The Group sells its products through two primary distribution channels: wholesale and direct-to-consumer. The following table sets forth a breakdown of net sales by distribution channel for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total net sales.

		Year ended De	cember 31,			
	2	022	2021		2	2022 vs 2021
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(3)</sup>
Net sales by distribution channel:						
Wholesale	1,794.1	62.3 %	1,238.5	61.3 %	44.9 %	54.7 %
DTC <sup>(1)</sup>	1,083.8	37.6 %	780.3	38.6 %	38.9 %	48.6 %
Other <sup>(2)</sup>	1.6	0.1 %	1.9	0.1 %	(14.4)%	(14.4)%
Net sales	2,879.6	100.0 %	2,020.8	100.0 %	42.5 %	52.3 %

Notes

(1) DTC, or direct-to-consumer, includes bricks-and-mortar retail and e-commerce sites operated by the Group.

(2) "Other" primarily consists of licensing revenue.

(3) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

Net sales in the wholesale channel increased by US\$555.6 million, or 44.9% (+54.7% constant currency), during the year ended December 31, 2022, compared to the year ended December 31, 2021. Net sales to e-retailers, which are included in the Group's wholesale channel, increased by US\$30.3 million, or 16.2% (+23.4% constant currency), during the year ended December 31, 2022, compared to the previous year.

Net sales in the DTC channel, which includes company-operated retail stores and DTC e-commerce, increased by US\$303.6 million, or 38.9% (+48.6% constant currency), to US\$1,083.8 million (representing 37.6% of net sales) for the year ended December 31, 2022, from US\$780.3 million (representing 38.6% of net sales) for the year ended December 31, 2021.

Net sales in the DTC retail channel increased by US\$245.8 million, or 45.8% (+56.8% constant currency), during the year ended December 31, 2022, compared to the previous year primarily due to an increase in consumer demand and the reopening of certain company-operated retail stores that had been temporarily closed during the previous year due to the COVID-19 pandemic. During the year ended December 31, 2022, the Group permanently closed 70 company-operated retail stores (of which 37 were located in Russia). This was partially offset by the addition of 50 new stores. This resulted in a net reduction of 20 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 91 company-operated retail stores during the year ended December 31, 2021. The total number of company-operated retail stores was 985 as of December 31, 2022, compared to 1,005 as of December 31,

2021, and 1,294 as of December 31, 2019. As a result of the temporary closure during 2021 of many of the Group's company-operated retail stores due to the COVID-19 pandemic, the Company believes its 2022 comparable store sales metrics may not be representative of the underlying trends of its business. The Company has not included these metrics in its discussion and analysis of net sales.

Total DTC e-commerce net sales increased by US\$57.8 million, or 23.7% (+30.7% constant currency), to US\$301.4 million (representing 10.5% of net sales) for the year ended December 31, 2022, from US\$243.6 million (representing 12.1% of net sales) for the year ended December 31, 2021.

During the year ended December 31, 2022, US\$518.9 million of the Group's net sales were through e-commerce channels (comprising US\$301.4 million of net sales from the Group's DTC e-commerce website, which are included within the DTC channel, and US\$217.4 million of net sales to e-retailers, which are included within the wholesale channel). This represented a year-on-year increase of US\$88.1 million, or 20.4% (+27.6% constant currency), compared to the year ended December 31, 2021, when e-commerce comprised US\$430.8 million of the Group's net sales. During the year ended December 31, 2022, the Group's net sales through e-commerce channels represented 18.0% of total net sales compared to 21.3% of total net sales for the year ended December 31, 2022. The year-on-year ended December 31, 2021. The year-on-year decrease in net sales through e-commerce channels as a percentage of total net sales was primarily due to governments relaxing social-distancing restrictions and markets around the world reopening, which led many customers to shop in person again rather than online.

# Regions

# North America

The Group's net sales in North America increased by US\$309.8 million, or 38.4% (+38.7% constant currency), for the year ended December 31, 2021, due to relaxed social-distancing restrictions, markets reopening and travel continuing to rebound in both the United States and Canada. On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck. Excluding the Speck Net Sales for January through July 2021, net sales in North America increased by US\$342.8 million, or 44.3% (+44.6% constant currency), for the year ended December 31, 2022, compared to the previous year.

The Group's net sales declined by 18.0% (-18.1% constant currency) in North America during the year ended December 31, 2022, compared to the year ended December 31, 2019. When excluding the Speck Net Sales for January through December 2019, net sales in North America decreased by 9.9% (-9.9% constant currency) for the year ended December 31, 2022, compared to the year ended December 31, 2019.

The Group's net sales performance in North America continued to improve during the first two months of 2023, compared to 2022 and 2019. Net sales in North America for the first two months of 2023 increased by 37.5% (+37.9% constant currency) compared to the first two months of 2022, and decreased by 6.8% (-6.7% constant currency) compared to the first two months of 2019. When excluding the Speck Net Sales for January and February 2019, net sales increased by 3.1% (+3.1% constant currency) for the first two months of 2023 compared to the first two months of 2019.

### Brands

For the year ended December 31, 2022, net sales of the *Samsonite* brand in North America increased by US\$211.6 million, or 64.6% (+65.0% constant currency), compared to the previous year. Net sales of the *Tumi* brand increased by US\$103.5 million, or 33.8% (+34.1% constant currency), primarily due to the strong recovery in the Group's company-operated full price retail stores and DTC e-commerce sales. Net sales of the *American Tourister* brand increased by US\$25.0 million, or 29.6% (+29.8% constant currency), compared to the year ended December 31, 2021. Net sales of the *Gregory* brand increased by US\$2.8 million, or 13.7% (+13.7% constant currency), compared to the previous year.

### **Product Categories**

Net sales in the travel product category for the year ended December 31, 2022, increased by US\$268.7 million, or 52.4% (+52.8% constant currency), compared to the year ended December 31, 2021. Travel continued to rebound in both the United States and Canada. This helped to drive the net sales recovery in the travel product category. Total non-travel product category net sales increased by US\$41.0 million, or 13.9% (+14.2% constant currency), compared to the previous year. When excluding the applicable Speck Net Sales for January through July 2021, non-travel product category net sales increased by US\$74.1 million, or 28.3% (+28.6% constant currency), for the year ended December 31, 2022, compared to the previous year.

Net sales of business products increased by US\$40.6 million, or 23.8% (+24.1% constant currency), year-on-year. When excluding the applicable Speck Net Sales for January through July 2021, business product net sales increased by US\$51.1 million, or 31.9% (+32.2% constant currency), for the year ended December 31, 2022, compared to the previous year. Net sales of casual products increased by US\$8.5 million, or 18.4% (+18.5% constant currency),

compared to the previous year. Net sales of accessories products decreased by US\$8.5 million, or 11.1% (-10.8% constant currency), year-on-year. When excluding the applicable Speck Net Sales for January through July 2021, net sales of accessories products increased by US\$14.0 million, or 25.7% (+26.0% constant currency), for the year ended December 31, 2022, compared to the previous year.

### **Distribution Channels**

Net sales in the wholesale channel increased by US\$182.0 million, or 41.5% (+41.8% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. Net sales to e-retailers, which are included in the Group's wholesale channel, increased by US\$10.6 million, or 14.7% (+14.7% constant currency), during the year ended December 31, 2022, compared to the previous year.

Net sales in the DTC channel, which includes company-operated retail stores and DTC e-commerce, increased by US\$127.6 million, or 34.6% (+35.0% constant currency), year-on-year to US\$496.3 million for the year ended December 31, 2022, from US\$368.7 million for the year ended December 31, 2021.

Net sales in the DTC retail channel increased by US\$97.5 million, or 39.0% (+39.4% constant currency), during the year ended December 31, 2022, compared to the previous year primarily due to the reopening of certain company-operated retail stores that had been temporarily closed in the prior year due to COVID-19 as well as a general resumption of in-person shopping. During the year ended December 31, 2022, the Group permanently closed 10 company-operated retail stores in North America. This was partially offset by the addition of 6 new stores. This resulted in a net reduction of 4 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 10 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 10 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 10 company-operated retail stores during the year ended December 31, 2022, compared to 272 as of December 31, 2021, and 348 as of December 31, 2019. As a result of the temporary closure during 2021 of many of the Group's company-operated retail stores due to the COVID-19 pandemic, the Company believes its 2022 comparable store sales metrics may not be representative of the underlying trends of its business. The Company has not included these metrics in its discussion and analysis of net sales.

Total DTC e-commerce net sales increased by US\$30.1 million, or 25.4% (+25.6% constant currency), to US\$148.4 million for the year ended December 31, 2022, from US\$118.4 million for the year ended December 31, 2021.

#### Countries

The following table sets forth a breakdown of net sales in North America by geographic location for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total regional net sales.

		Year ended Dee				
	20	022	2021		2	022 vs 2021
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(3)</sup>
Net sales by geographic location <sup>(1)</sup> :						
United States	1,058.6	94.7 %	776.3	96.1 %	36.4 %	36.4 %
Canada	58.7	5.3 %	31.3	3.9 %	87.7 %	96.1 %
Net sales <sup>(2)</sup>	1,117.3	100.0 %	807.5	100.0 %	38.4 %	38.7 %

Notes

(1) The geographic location of the Group's net sales generally reflects the country from which its products were sold and does not necessarily indicate the country in which its end customers were actually located.

(2) On July 30, 2021, a wholly-owned subsidiary of the Company sold Speck. Excluding the Speck Net Sales for January through July 2021, net sales in North America increased by US\$342.8 million, or 44.3% (+44.6% constant currency), for the year ended December 31, 2022, compared to the previous year.

(3) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

For the year ended December 31, 2022, net sales in the United States increased by US\$282.3 million, or 36.4%, yearon-year. When excluding the Speck Net Sales for January through July 2021, net sales in the United States increased by US\$315.4 million, or 42.4%, for the year ended December 31, 2022, compared to the previous year. For the year ended December 31, 2022, net sales in Canada increased by US\$27.4 million, or 87.7% (+96.1% constant currency), year-on-year as restrictions on social distancing eased and markets reopened.

Net sales in the United States decreased by 10.0% when compared to the year ended December 31, 2019, and

excluding the Speck Net Sales for January through December 2019. Net sales in Canada decreased by 7.9% (-9.0% constant currency) during the year ended December 31, 2022, compared to the year ended December 31, 2019.

### Asia

The Group's net sales in Asia increased by US\$228.9 million, or 33.3% (+43.9% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. When excluding the Group's net sales in China for the second, third and fourth quarters of 2022 and 2021, the Group's net sales in Asia for the year ended December 31, 2022, increased by US\$285.1 million, or 55.8% (+68.5% constant currency), when compared to the previous year. While the tightening of travel restrictions and social distancing measures slowed the net sales recovery in China during the second, third and fourth quarters of 2022, the net sales performance in other countries within Asia continued to improve.

The Group's net sales declined by 30.2% (-25.0% constant currency) in Asia during the year ended December 31, 2022, compared to the year ended December 31, 2019. When excluding the Group's net sales in China for the second, third and fourth quarters of 2022 and 2019, the Group's net sales in Asia for the year ended December 31, 2022, decreased by 26.0% (-19.5% constant currency) when compared to the year ended December 31, 2019.

The Group's net sales performance in Asia continued to improve during the first two months of 2023. Net sales for the first two months of 2023 increased by 74.4% and by 3.2% (+85.9% and +12.0% constant currency) compared to the first two months of 2022 and 2019, respectively. When excluding the Group's net sales in China for the first two months of 2023, 2022 and 2019, net sales for the first two months of 2023 increased by 99.4% and by 10.0% (+112.1% and +21.1% constant currency) compared to the first two months of 2022 and 2019, respectively, driven by the continued rebound in travel in Asian markets outside China. The Group's net sales performance in China also improved as the Chinese government discontinued its zero-COVID policy and relaxed travel and social-distancing restrictions. Net sales in China for the first two months of 2023 increased by 8.8% (+17.2% constant currency) compared to the first two months of 2023. Net sales in China for the first two months of 2023 increased by 8.8% (+17.2% constant currency) compared to the first two months of 2023. Net sales in China for the first two months of 2023 increased by 8.8% (+17.2% constant currency) compared to the first two months of 2023.

### Brands

For the year ended December 31, 2022, net sales of the *Samsonite* brand increased by US\$99.1 million, or 35.2% (+45.8% constant currency), compared to the previous year. Net sales of the *Tumi* brand increased by US\$15.6 million, or 10.2% (+19.6% constant currency), year-on-year. Net sales of the *American Tourister* brand increased by US\$90.3 million, or 52.2% (+62.8% constant currency), compared to the year ended December 31, 2021.

### **Product Categories**

Net sales in the travel product category for the year ended December 31, 2022, increased by US\$218.6 million, or 64.7% (+76.9% constant currency), compared to the previous year. Total non-travel product category net sales increased by US\$10.2 million, or 2.9% (+12.0% constant currency), compared to the year ended December 31, 2021. Net sales of business products increased by US\$5.2 million, or 2.5% (+11.7% constant currency), compared to the previous year. Net sales of casual products decreased by US\$1.4 million, or 1.3%, but increased by 7.6% on a constant currency basis, year-on-year. Net sales of accessories products increased by US\$3.5 million, or 15.5% (+23.2% constant currency), year-on-year.

### **Distribution Channels**

Net sales in the wholesale channel increased by US\$164.2 million, or 32.8% (+42.6% constant currency), for the year ended December 31, 2022, compared to the previous year. Net sales to e-retailers, which are included in the Group's wholesale channel, increased by US\$4.9 million, or 7.6% (+15.9% constant currency), during the year ended December 31, 2022, compared to the previous year.

Net sales in the DTC channel, which includes company-operated retail stores and DTC e-commerce, increased by US\$64.6 million, or 34.7% (+47.4% constant currency), to US\$250.8 million for the year ended December 31, 2022, from US\$186.2 million for the year ended December 31, 2021.

Net sales in the DTC retail channel increased by US\$52.9 million, or 47.2% (+61.7% constant currency), during the year ended December 31, 2022, compared to the previous year. During the year ended December 31, 2022, the Group added 33 company-operated retail stores in Asia. This was partially offset by the permanent closure of 17 company-operated retail stores. This resulted in a net addition of 16 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 30 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 30 company-operated retail stores during the year ended December 31, 2021. The total number of company-operated retail stores in Asia was 361 as of December 31, 2022, compared to 345 as of December 31, 2021, and 408 as of December 31, 2019. As a result of the temporary closure during 2021 of many of the Group's company-operated retail stores due to the COVID-19 pandemic, the Company believes its 2022 comparable store sales metrics may not be representative of the underlying trends of its business. The Company has not included these metrics in its discussion and analysis of net sales.

Total DTC e-commerce net sales increased by US\$11.7 million, or 15.8% (+25.8% constant currency), to US\$85.8 million for the year ended December 31, 2022, from US\$74.1 million for the year ended December 31, 2021.

### **Countries/Territories**

The following table sets forth a breakdown of net sales in Asia by geographic location for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total regional net sales.

	Year ended December 31,					
	20	022	20	2021		2022 vs 2021
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(3)</sup>
Net sales by geographic location <sup>(1)</sup> :						
India	218.1	23.8 %	140.0	20.4 %	55.8 %	66.2 %
China	166.5	18.2 %	227.9	33.1 %	(26.9)%	(23.7)%
Japan	121.2	13.2 %	96.7	14.1 %	25.2 %	49.8 %
South Korea	108.4	11.8 %	75.3	10.9 %	43.9 %	62.5 %
Hong Kong <sup>(2)</sup>	58.8	6.4 %	51.5	7.5 %	14.1 %	14.4 %
Australia	57.0	6.2 %	19.3	2.8 %	195.7 %	219.0 %
Other	186.5	20.4 %	76.8	11.2 %	142.9 %	153.9 %
Net sales	916.4	100.0 %	687.5	100.0 %	33.3 %	43.9 %

Notes

(1) The geographic location of the Group's net sales generally reflects the country/territory from which its products were sold and does not necessarily indicate the country/territory in which its end customers were actually located.

(2) Net sales reported for Hong Kong include net sales made domestically, net sales made in Macau as well as net sales to distributors in certain other Asian markets where the Group does not have a direct presence.

(3) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

Net sales in India increased by US\$78.1 million, or 55.8% (+66.2% constant currency), for the year ended December 31, 2022, compared to the previous year, primarily due to the removal by the Indian government of all travel restrictions and loosening of other social distancing measures. Net sales in Australia increased by US\$37.7 million, or 195.7% (+219.0% constant currency), compared to the previous year as the Australian government ended lockdown restrictions and opened the country's borders. Net sales in South Korea increased by US\$33.1 million, or 43.9% (+62.5% constant currency), year-on-year. Net sales in Japan increased by US\$24.4 million, or 25.2% (+49.8% constant currency), year-on-year. Total net sales reported for Hong Kong (which comprises net sales made in the domestic Hong Kong market, Macau and to distributors in certain other Asian markets) increased by US\$7.2 million, or 14.1% (+14.4% constant currency), year-on-year. These year-on-year net sales increases were partially offset by a decrease in net sales in China of US\$61.4 million, or 26.9% (-23.7% constant currency), year-on-year, due to the tightening of travel restrictions and social distancing measures during the second, third and fourth quarters of 2022. When excluding net sales in China for the second, third and fourth quarters of 2022 and 2021, net sales in Asia increased by US\$285.1 million, or 55.8% (+68.5% constant currency), year-on-year.

India reported a net sales increase of 25.3% (+40.4% constant currency) during the year ended December 31, 2022, compared to the year ended December 31, 2019, while the rest of the Group's main markets in Asia continued to report net sales decreases when comparing the year ended December 31, 2022, with the year ended December 31, 2019, including: China (-45.6%, -47.0% constant currency), Japan (-44.2%, -32.3% constant currency), South Korea (-41.2%, -34.8% constant currency) and Hong Kong (-61.4%, -61.4% constant currency).

### Europe

The Group's net sales in Europe increased by US\$256.6 million, or 61.2% (+87.7% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. When excluding the Russia Net Sales for the second quarter of 2022 and the second, third and fourth quarters of 2021, the Group's net sales in Europe for the year ended December 31, 2022, increased by US\$288.2 million, or 74.8% (+103.6% constant currency), when compared to the previous year.

The Group's net sales declined by 14.7% (-0.8% constant currency) in Europe during the year ended December 31, 2022, compared to the year ended December 31, 2019. When excluding the Russia Net Sales for the second quarter of 2022 and the second, third and fourth quarters of 2019, the Group's net sales in Europe for the year ended December 31, 2022, decreased by 9.1% but increased by 5.7% on a constant currency basis when compared to the year ended December 31, 2019.

The Group's net sales performance in Europe continued to improve during the first two months of 2023. Net sales for the first two months of 2023 increased by 45.1% (+55.7% constant currency) compared to the first two months of 2022, and decreased by 0.2% (+19.7% constant currency) compared to the first two months of 2019. When excluding the Russia Net Sales for January and February 2022 and 2019, net sales increased by 55.8% and by 5.2% (+67.3% and +26.1% constant currency) for the first two months of 2023 compared to the same period in 2022 and 2019, respectively.

### Brands

For the year ended December 31, 2022, net sales of the *Samsonite* brand increased by US\$171.0 million, or 61.3% (+88.8% constant currency), compared to the previous year. Net sales of the *Tumi* brand increased by US\$27.0 million, or 63.7% (+93.1% constant currency), year-on-year. Net sales of the *American Tourister* brand increased by US\$53.2 million, or 79.5% (+105.1% constant currency), compared to the year ended December 31, 2021.

### **Product Categories**

Net sales in the travel product category for the year ended December 31, 2022, increased by US\$200.9 million, or 76.1% (+104.3% constant currency), compared to the year ended December 31, 2021. Total non-travel product category net sales increased by US\$55.7 million, or 35.9% (+59.4% constant currency), year-on-year. Net sales of business products increased by US\$24.3 million, or 33.0% (+58.6% constant currency), year-on-year. Net sales of casual products increased by US\$18.4 million, or 70.4% (+97.5% constant currency), compared to the previous year. Net sales of accessories products increased by US\$7.8 million, or 20.8% (+38.8% constant currency), year-on-year.

### **Distribution Channels**

Net sales in the wholesale channel increased by US\$172.2 million, or 70.1% (+97.7% constant currency), during the year ended December 31, 2022, compared to the year ended December 31, 2021. Net sales to e-retailers, which are included in the Group's wholesale channel, increased by US\$14.8 million, or 29.2% (+45.4% constant currency), during the year ended December 31, 2022, compared to the previous year.

Net sales in the DTC channel, which includes company-operated retail stores and DTC e-commerce, increased by US\$84.5 million, or 48.7% (+73.6% constant currency), to US\$258.1 million for the year ended December 31, 2022, from US\$173.6 million for the year ended December 31, 2021.

Net sales in the DTC retail channel increased by US\$72.1 million, or 56.5% (+83.8% constant currency), during the year ended December 31, 2022, compared to the previous year. During the year ended December 31, 2022, the Group permanently closed 40 company-operated retail stores in Europe, of which 37 were located in Russia. This was partially offset by the addition of 9 new stores. This resulted in a net reduction of 31 company-operated retail stores during the year ended December 31, 2022, compared to a net reduction of 24 during the year ended December 31, 2021. The total number of company-operated retail stores in Europe was 187 as of December 31, 2022, compared to 218 as of December 31, 2021, and 312 as of December 31, 2019. As a result of the temporary closure during 2021 of many of the Group's company-operated retail stores due to the COVID-19 pandemic, the Company believes its 2022 comparable store sales metrics may not be representative of the underlying trends of its business. The Company has not included these metrics in its discussion and analysis of net sales.

Total DTC e-commerce net sales increased by US\$12.4 million, or 26.9% (+45.4% constant currency), to US\$58.3 million for the year ended December 31, 2022, from US\$46.0 million for the year ended December 31, 2021.

### Countries

The following table sets forth a breakdown of net sales in Europe by geographic location for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total regional net sales.

		Year ended De				
	20	022	20	)21	2022 vs 2021	
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(5)</sup>
Net sales by geographic location <sup>(1)</sup> :						
Belgium <sup>(2)</sup>	158.5	23.5 %	98.1	23.4 %	61.5 %	82.0 %
Germany	85.1	12.6 %	53.1	12.7 %	60.4 %	80.9 %
United Kingdom <sup>(3)</sup>	68.9	10.2 %	27.4	6.5 %	151.4 %	182.3 %
Italy	67.1	9.9 %	43.8	10.5 %	53.2 %	72.8 %
France	65.8	9.7 %	39.7	9.5 %	65.9 %	87.0 %
Spain	56.5	8.4 %	33.2	7.9 %	70.4 %	91.7 %
Russia <sup>(4)</sup>	9.8	1.4 %	40.3	9.6 %	(75.8)%	(73.7)%
Other	164.1	24.3 %	83.6	19.9 %	96.4 %	152.3 %
Net sales <sup>(4)</sup>	675.7	100.0 %	419.1	100.0 %	61.2 %	87.7 %

Notes

(1) The geographic location of the Group's net sales generally reflects the country from which its products were sold and does not necessarily indicate the country in which its end customers were actually located.

(2) Net sales in Belgium were US\$21.2 million and US\$10.1 million for the years ended December 31, 2022, and December 31, 2021, respectively, an increase of US\$11.1 million, or 109.5% (+133.9% constant currency). Remaining sales consisted of direct shipments to distributors, customers and agents in other European countries, including e-commerce.

(3) Net sales reported for the United Kingdom include net sales made in Ireland.

(4) On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. When excluding the Russia Net Sales for the second quarter of 2022 and the second, third and fourth quarters of 2021, net sales in Europe increased by US\$288.2 million, or 74.8% (+103.6% constant currency), for the year ended December 31, 2022, compared to the previous year.

(5) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

Net sales in the United Kingdom increased by US\$41.5 million, or 151.4% (+182.3% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. Net sales in Germany increased by US\$32.0 million, or 60.4% (+80.9% constant currency), for the year ended December 31, 2022, compared to the previous year. Net sales in France increased by US\$26.1 million, or 65.9% (+87.0% constant currency), compared to the previous year. Spain's net sales increased by US\$23.4 million, or 70.4% (+91.7% constant currency), year-on-year. Italy's net sales increased by US\$23.3 million, or 53.2% (+72.8% constant currency), compared to the year ended December 31, 2021.

All of the Group's key markets in Europe recorded net sales decreases when comparing the year ended December 31, 2022, to the year ended December 31, 2019, including: Germany (-28.9%, -24.1% constant currency), United Kingdom (-10.2%, -6.9% constant currency), France (-15.4%, -9.8% constant currency), Italy (-18.2%, -12.7% constant currency) and Spain (-2.6% but increased by 3.7% on a constant currency basis).

### Latin America

The Group's net sales in Latin America increased by US\$64.0 million, or 61.2% (+72.5% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021. The Group's net sales in Latin America increased by 1.2% (+30.7% constant currency) during the year ended December 31, 2022, compared to the year ended De

The Group's net sales performance in Latin America continued to improve during the first two months of 2023. Net sales increased by 34.7% and by 32.3% (+39.8% and +87.2% constant currency) for the first two months of 2023 compared to the same period in 2022 and 2019, respectively.

### Brands

For the year ended December 31, 2022, net sales of the *Samsonite* brand in Latin America increased by US\$34.7 million, or 87.4% (+97.9% constant currency), compared to the previous year. Net sales of the *Tumi* brand in Latin America increased by US\$1.7 million, or 35.9% (+33.1% constant currency), compared to the previous year. Net sales of the *American Tourister* brand increased by US\$10.6 million, or 66.6% (+72.7% constant currency), compared to the year ended December 31, 2021. Net sales of the *Saxoline* brand increased by US\$4.0 million, or 33.5% (+51.9% constant currency), year-on-year. Net sales of the *Xtrem* brand increased by US\$12.5 million, or 67.0% (+83.1% constant currency), compared to the previous year.

### **Product Categories**

Net sales in the travel product category for the year ended December 31, 2022, increased by US\$40.8 million, or 85.6% (+96.2% constant currency), compared to the previous year. Total non-travel product category net sales increased by US\$23.3 million, or 40.8% (+52.7% constant currency), compared to the year ended December 31, 2021. Net sales of business products increased by US\$8.9 million, or 77.9% (+90.5% constant currency), compared to the previous year. Net sales of casual products increased by US\$11.8 million, or 45.4% (+58.0% constant currency), year-on-year. Net sales of accessories products increased by US\$2.7 million, or 13.5% (+24.2% constant currency), year-on-year.

### **Distribution Channels**

Net sales in the wholesale channel increased by US\$37.2 million, or 70.3% (+78.0% constant currency), for the year ended December 31, 2022, compared to the year ended December 31, 2021.

Net sales in the DTC channel, which includes company-operated retail stores and DTC e-commerce, increased by US\$26.9 million, or 51.8% (+66.8% constant currency), to US\$78.7 million for the year ended December 31, 2022, from US\$51.8 million for the year ended December 31, 2021.

Net sales in the DTC retail channel increased by US\$23.2 million, or 49.8% (+64.4% constant currency), during the year ended December 31, 2022, compared to the previous year. During the year ended December 31, 2022, the Group permanently closed 3 company-operated retail stores in Latin America. This was partially offset by the addition of 2 new stores. This resulted in a net reduction of 1 company-operated retail store during the year ended December 31, 2022, compared to a net reduction of 27 during the year ended December 31, 2021. The total number of company-operated retail stores in Latin America was 169 as of December 31, 2022, compared to 170 as of December 31, 2021, and 226 as of December 31, 2019. As a result of the temporary closure during 2021 of many of the Group's company-operated retail stores due to the COVID-19 pandemic, the Company believes its 2022 comparable store sales metrics may not be representative of the underlying trends of its business. The Company has not included these metrics in its discussion and analysis of net sales.

Total DTC e-commerce net sales increased by US\$3.6 million, or 69.9% (+88.5% constant currency), to US\$8.8 million for the year ended December 31, 2022, from US\$5.2 million for the year ended December 31, 2021.

# Countries

The following table sets forth a breakdown of net sales in Latin America by geographic location for the years ended December 31, 2022, and December 31, 2021, both in absolute terms and as a percentage of total regional net sales.

	Year ended December 31,					
	20	022	20	)21	2	2022 vs 2021
	US\$ millions	Percentage of net sales	US\$ millions	Percentage of net sales	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(4)</sup>
Net sales by geographic location <sup>(1)</sup> :						
Chile	55.5	32.9 %	42.2	40.3 %	31.6 %	49.0 %
Mexico	48.7	28.8 %	29.0	27.7 %	67.9 %	65.2 %
Brazil <sup>(2)</sup>	24.3	14.4 %	12.3	11.7 %	98.3 %	90.1 %
Other <sup>(3)</sup>	40.2	23.9 %	21.3	20.3 %	89.2 %	118.8 %
Net sales	168.8	100.0 %	104.7	100.0 %	61.2 %	72.5 %

Notes

(1) The geographic location of the Group's net sales generally reflects the country from which its products were sold and does not necessarily indicate the country in which its end customers were actually located.

(2) Excludes any sales made to distributors in Brazil from outside the country.

- (3) The net sales figure for the "Other" geographic location includes sales in Argentina, Colombia, Panama, Peru, Uruguay and sales to thirdparty distributors in Brazil from outside of Brazil.
- (4) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

Net sales in Mexico increased by US\$19.7 million, or 67.9% (+65.2% constant currency), year-on-year. Net sales in Chile increased by US\$13.3 million, or 31.6% (+49.0% constant currency), during the year ended December 31, 2022, compared to the previous year. Net sales in Brazil increased by US\$12.1 million, or 98.3% (+90.1% constant currency), year-on-year.

Two of the Group's key markets in Latin America recorded net sales decreases when comparing the year ended December 31, 2022, to the year ended December 31, 2019, including: Mexico (-13.6%, -10.6% constant currency) and Chile (-3.2% but increased by 18.1% on a constant currency basis). Brazil's net sales increased by 25.1% (+62.3% constant currency) during the year ended December 31, 2022, compared to the year ended December 31, 2019.

# **Cost of Sales and Gross Profit**

Cost of sales increased by US\$354.9 million, or 38.6%, to US\$1,274.2 million (representing 44.2% of net sales) for the year ended December 31, 2022, from US\$919.3 million (representing 45.5% of net sales) for the year ended December 31, 2021. Although cost of sales was negatively impacted by an increase in global freight and raw material costs, the Group leveraged its long-standing relationships with suppliers to mitigate the effects of cost increases where possible, and the Group implemented price increases in most markets to offset the resulting margin pressure.

Gross profit increased by US\$504.0 million, or 45.8%, to US\$1,605.4 million for the year ended December 31, 2022, from US\$1,101.5 million for the year ended December 31, 2021, due to increased sales year-on-year. The gross profit margin was 55.8% for the year ended December 31, 2022, compared to 54.5% for the previous year. The 130 basis points increase in gross profit margin was attributable to (i) increased net sales, (ii) price increases on the Group's products in order to mitigate increased product, freight and duty costs and (iii) lower promotional discounts. Gross profit margin during the year ended December 31, 2022, continued to be negatively impacted by the expiration of the Generalized System of Preferences program in the United States ("GSP") on December 31, 2020, which has resulted in increased duty costs on goods imported to the United States from countries that were beneficiaries of GSP. The devaluation of many currencies against the US Dollar also had a negative impact on gross profit margin year over year.

# **Distribution Expenses**

Distribution expenses increased by US\$107.7 million, or 15.4%, to US\$807.3 million (representing 28.0% of net sales) for the year ended December 31, 2022, from US\$699.6 million (representing 34.6% of net sales) for the year ended December 31, 2021. Distribution expenses as a percentage of net sales decreased primarily due to the increase in net sales and the actions taken by management to reduce the fixed cost structure of the business. Distribution expenses for the year ended December 31, 2022, decreased by 32.9% compared to the year ended December 31, 2019, and as a percentage of net sales decreased by 510 basis points from 33.1% for the year ended December 31, 2019. Distribution expenses as a percentage of net sales decreased primarily due to disciplined expense management.

# **Marketing Expenses**

The Group spent US\$156.0 million on marketing during the year ended December 31, 2022, compared to US\$82.3 million for the year ended December 31, 2021, an increase of US\$73.7 million, or 89.5%. As a percentage of net sales, marketing expenses increased by 130 basis points to 5.4% for the year ended December 31, 2022, from 4.1% for the year ended December 31, 2021. Marketing expenses for the year ended December 31, 2022, decreased by 17.7% compared to the year ended December 31, 2019. As a percentage of net sales, marketing expenses increased by 20 basis points from 5.2% for the year ended December 31, 2019. The Group has selectively increased its advertising in markets where demand in travel recovered more quickly. The Group plans to increase its investment in marketing during 2023 to capitalize on the continued recovery in travel and drive net sales growth.

# **General and Administrative Expenses**

General and administrative expenses increased by US\$15.9 million, or 7.7%, to US\$221.9 million (representing 7.7% of net sales) for the year ended December 31, 2022, from US\$206.0 million (representing 10.2% of net sales) for the year ended December 31, 2021. The decrease in general and administrative expenses as a percentage of net sales reflects the increase in net sales year-on-year. General and administrative expenses for the year ended December 31, 2022, decreased by 3.3% compared to the year ended December 31, 2019. General and administrative expenses as a percentage of net sales increased to 7.7% for the year ended December 31, 2022, from 6.3% for the year ended December 31, 2022, from 6.3% for the year ended December 31, 2022.

# **Impairment Reversals**

The following table sets forth a breakdown of the non-cash impairment reversals for the year ended December 31, 2022, (the "2022 Impairment Reversals") and for the year ended December 31, 2021, (the "2021 Impairment Reversals").

(Expressed in millions of US Dollars)		Year ended Dece	mber 31,
Impairment (reversals) charges recogniz on:	ed Functional Area	2022	2021
Goodwill			14.4
Tradenames and other intangible asse	ts	(81.7)	(34.9)
Lease right-of-use assets	Distribution	1.8	(8.8)
Property, plant and equipment	Distribution	(0.1)	(2.2)
Other <sup>(1)</sup>	Distribution	7.8	_
Total impairment reversals		(72.2)	(31.6)

Note

(1) Other impairments for the year ended December 31, 2022, were attributable to the disposition of the Group's Russian operations that was completed on July 1, 2022.

In accordance with International Accounting Standards ("IAS") 36, *Impairment of Assets* ("IAS 36"), the Group is required to evaluate its intangible assets with indefinite lives at least annually. The Group reviews the carrying amounts of its intangible assets with indefinite lives to determine whether there is any indication of impairment of a cash generating unit ("CGU") below its carrying value (resulting in an impairment charge), or when an event has occurred or circumstances change that would result in the recoverable amount of intangible assets, excluding goodwill, exceeding its net impaired carrying value (resulting in an impairment reversal). The Group is also required to perform a review for impairment indicators at the end of each reporting period on its tangible and intangible assets with finite useful lives. If there is any indication that an asset may be impaired or there may be an impairment reversal, the Group must estimate the recoverable amount of the asset or CGU.

### **2022 Impairment Reversals**

Based on valuations performed by a third-party specialist engaged by the Company in conjunction with its annual assessment during the fourth quarter of 2022, management determined that the recoverable amounts of certain intangible assets exceeded their net impaired carrying values during the year ended December 31, 2022, resulting in the reversal of certain non-cash impairment charges that had been recorded during the year ended December 31, 2020. The Group recognized non-cash impairment reversals totaling US\$81.7 million during the year ended December 31, 2022, for certain tradenames. The increase in recoverable value for certain tradenames is attributable to the continued improvement in net sales and profitability post pandemic.

On March 14, 2022, the Group suspended all commercial activities in Russia due to the armed conflict in Ukraine, and the Group subsequently completed the disposition of its Russian operations on July 1, 2022. During the year ended December 31, 2022, the Group recognized non-cash impairment charges related to the disposition of its Russian operations totaling US\$11.9 million, of which US\$4.0 million related to lease right-of-use assets and US\$0.1 million for property, plant and equipment associated with the retail stores in Russia, and the remaining US\$7.8 million related to the disposition of the Group's Russian operations.

Based on an evaluation of company-operated retail stores during the year ended December 31, 2022, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals being recorded during the year ended December 31, 2022. During the year ended December 31, 2022, the Group recognized non-cash impairment reversals totaling US\$2.4 million, which were comprised of US\$2.2 million for lease right-of-use assets and US\$0.2 million for property, plant and equipment, including leasehold improvements related to such stores.

See note 8(c) Goodwill and Other Intangible Assets Valuation to the consolidated financial statements for further discussion.

### 2021 Impairment Reversals

Based on valuations performed by a third-party specialist engaged by the Company in conjunction with its annual assessment during the fourth quarter of 2021, management determined that the recoverable amounts of certain intangible assets exceeded their net impaired carrying values during the year ended December 31, 2021, resulting in the reversal of certain non-cash impairment charges that had been recorded during the year ended December 31, 2020.

The Group recognized non-cash impairment reversals totaling US\$45.2 million during the year ended December 31, 2021, for certain tradenames.

Based on an evaluation of company-operated retail stores during the year ended December 31, 2021, the Group determined that the recoverable amounts of certain retail stores, which represent individual CGUs, exceeded their corresponding net impaired carrying amounts, resulting in impairment reversals being recorded during the year ended December 31, 2021. During the year ended December 31, 2021, the Group recognized non-cash impairment reversals totaling US\$11.0 million, which were comprised of US\$8.8 million for lease right-of-use assets and US\$2.2 million for property, plant and equipment, including leasehold improvements related to such stores.

In June 2021 the Group classified the assets attributable to Speck as held for sale. Speck was sold on July 30, 2021. The Group recognized non-cash impairment charges during the year ended December 31, 2021, totaling US\$24.7 million, of which US\$14.4 million was attributable to goodwill and the remainder related to certain other intangible assets associated with the sale of Speck.

See note 8(c) Goodwill and Other Intangible Assets Valuation to the consolidated financial statements for further discussion.

# **Restructuring Charges**

The following table sets forth a breakdown of restructuring charges for the year ended December 31, 2022, (the "2022 Restructuring Charges") and for the year ended December 31, 2021, (the "2021 Restructuring Charges").

(Expressed in millions of US Dollars)	Year ended December 31,			
Functional Area	2022 Restructuring Charges	2021 Restructuring Charges		
Restructuring charges included in cost of sales		0.7		
Restructuring charges (reversals) attributable to distribution function	(2.4)	1.7		
Restructuring charges attributable to general and administrative function	3.7	15.4		
Restructuring charges (exclusive of amounts included in cost of sales)	1.3	17.1		
Total restructuring charges	1.3	17.7		

The Group recognized 2022 Restructuring Charges of US\$1.3 million during the year ended December 31, 2022, primarily attributable to the disposition of its operations in Russia.

During 2020 and the first half of 2021 the Group aggressively reduced its operating expenses to mitigate the impact of lower sales on profit and cash flow as well as to right-size the business for the future in response to the COVID-19 pandemic. In conjunction with the cost-saving actions and other restructuring initiatives, the Group recognized 2021 Restructuring Charges of US\$17.7 million during the year ended December 31, 2021. The 2021 Restructuring Charges consisted primarily of severance associated with permanent headcount reductions, store closure costs, severance costs related to the sale of Speck on July 30, 2021, and certain other costs (described below).

In June 2021 the Group established a brand development and sourcing hub in Singapore as part of a global restructuring initiative to enhance the alignment of the Group's product development, brand management and supply chain operations. The establishment of this hub enables the Group to design and develop products closer to market for several key brands, including *Samsonite* and *American Tourister*, as well as to manage its extensive sourcing activities. In June 2021 the Group also completed an intra-group realignment of certain intellectual property rights (the "Intra-Group IP Realignment"). During the year ended December 31, 2021, the Group recognized charges associated with the establishment of the brand development and sourcing hub in Singapore.

# **Other Income**

The Group recorded other income of US\$1.0 million and US\$4.6 million for the years ended December 31, 2022, and December 31, 2021, respectively. Other income for the year ended December 31, 2022, included gains on lease exits/remeasurements along with certain other miscellaneous income and expense items. Other income for the year ended December 31, 2021, included gains from the disposal of assets and gains on lease exits/remeasurements, partially offset by a loss on the sale of Speck of US\$1.3 million and other miscellaneous expenses incurred during the year.

# **Operating Profit**

The following table presents the reconciliation from the Group's operating profit, as reported, to operating profit, as adjusted, for the years ended December 31, 2022, and December 31, 2021.

	Year ended Dece	mber 31,		
(Expressed in millions of US Dollars)	2022	2021	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(1)</sup>
Operating profit, as reported	492.1	132.7	271.1 %	296.9 %
Impairment Reversals	(72.2)	(31.6)	128.9 %	134.7 %
Restructuring Charges	1.3	17.7	(92.9)%	(96.5)%
Loss on the sale of Speck	_	1.3	(100.0)%	(100.0)%
Operating profit, as adjusted	421.2	120.1	250.6 %	277.0 %

# **OPERATING PROFIT**

Note

(1) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

The Group reported an operating profit of US\$492.1 million for the year ended December 31, 2022, compared to US\$132.7 million for the previous year, an improvement of US\$359.5 million, or 271.1%. The Group had an operating profit of US\$421.2 million for the year ended December 31, 2022, when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges. In comparison, the Group had an operating profit of US\$120.1 million for the year ended December 31, 2021 Impairment Reversals, 2021 Restructuring Charges and the loss on the sale of Speck. The improvement in operating profit year-on-year was primarily due to improved net sales and gross profit as well as the lower fixed cost structure of the business resulting from disciplined expense management.

# **Net Finance Costs**

Net finance costs decreased by US\$35.9 million, or 21.7%, to US\$129.5 million for the year ended December 31, 2022, from US\$165.4 million for the year ended December 31, 2021. This decrease was primarily attributable to the non-recurrence of the US\$30.1 million loss on extinguishment of debt in the first half of 2021 upon the closing of the borrowings under the 2021 Incremental Term Loan B Facility (as defined in Management Discussion and Analysis - Indebtedness). In addition, interest expense on loans and borrowings decreased by US\$9.1 million following debt repayments during 2021 and 2022 (including voluntary payments of US\$370.0 million of outstanding borrowings under the Senior Credit Facilities during 2021 and US\$704.8 million of voluntary payments during 2022 (see Management Discussion and Analysis - Indebtedness)), partially offset by an increase in redeemable non-controlling interest put option expenses of US\$10.2 million year-on-year due to improved financial performance of the Group's subsidiaries with non-controlling interests that are subject to put options.

The following table sets forth a breakdown of total finance costs for the years ended December 31, 2022, and December 31, 2021.

	Year ended Dece	ember 31,
(Expressed in millions of US Dollars)	2022	2021
Recognized in profit or loss:		
Interest income	8.8	3.6
Total finance income	8.8	3.6
Interest expense on loans and borrowings	(90.6)	(99.7)
Loss on extinguishment of loans and borrowings <sup>(1)</sup>	_	(30.1)
Amortization of deferred financing costs associated with the Senior Credit Facilities	(4.8)	(6.6)
Interest expense on lease liabilities	(18.9)	(21.5)
Change in fair value of put options	(18.0)	(7.8)
Net foreign exchange loss	(7.6)	(1.0)
Other finance costs	1.6	(2.3)
Total finance costs	(138.3)	(169.0)
Net finance costs recognized in profit or loss	(129.5)	(165.4)

Note

(1) The Company recorded a US\$30.1 million loss on extinguishment upon the closing of the borrowing under the 2021 Incremental Term Loan B Facility for the year ended December 31, 2021. The loss included the write-off of US\$24.1 million of unamortized deferred financing costs which were part of the net carrying value of the extinguished facility, and an approximately US\$6.0 million call premium paid to the lenders upon extinguishment of such facility.

# Profit (Loss) before Income Tax

The following table presents the reconciliation from the Group's profit (loss) before income tax, as reported, to profit (loss) before income tax, as adjusted, for the years ended December 31, 2022, and December 31, 2021.

# **PROFIT (LOSS) BEFORE INCOME TAX**

	Year ended Dece	mber 31,		
(Expressed in millions of US Dollars)	2022	2021	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(2)</sup>
Profit (loss) before income tax, as reported	362.6	(32.7)	nm	nm
Impairment Reversals	(72.2)	(31.6)	128.9 %	134.7 %
Restructuring Charges	1.3	17.7	(92.9)%	(96.5)%
Loss on the sale of Speck	_	1.3	(100.0)%	(100.0)%
Charges associated with debt borrowings and amendments <sup>(1)</sup>		31.9	(100.0)%	(100.0)%
Profit (loss) before income tax, as adjusted	291.6	(13.4)	nm	nm

Notes

(1) The charges associated with certain amendments to the Credit Agreement (as defined in Management Discussion and Analysis -Indebtedness) during the year ended December 31, 2021, were primarily attributable to a US\$30.1 million loss on extinguishment of loans and borrowings.

(2) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

nm Not meaningful.

The Group recorded a profit before income tax of US\$362.6 million for the year ended December 31, 2022, compared to a loss before income tax of US\$32.7 million for the previous year, an improvement of US\$395.4 million. The Group recorded a profit before income tax of US\$291.6 million for the year ended December 31, 2022, when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges, compared to a loss before income tax of US\$13.4 million for the previous year when excluding the non-cash 2021 Impairment Reversals, 2021 Restructuring Charges, the loss on the sale of Speck and charges associated with debt borrowings and amendments. The improvement in profit (loss) before income tax year-on-year was primarily due to improved net sales and gross profit as

well as the lower fixed cost structure of the business resulting from disciplined expense management.

# Income Tax (Expense) Benefit

The Group recorded income tax expense of US\$24.3 million for the year ended December 31, 2022, compared to an income tax benefit of US\$56.2 million for the year ended December 31, 2021. The income tax expense recorded during the year ended December 31, 2022, was due mainly to the US\$362.6 million reported profit before income tax, combined with the tax impacts from changes in unrecognized deferred tax assets, and the profit mix between high and low tax jurisdictions. The income tax benefit recorded during the year ended December 31, 2021, was due mainly to the US\$32.7 million reported loss before income tax, combined with the tax impacts from the Intra-Group IP Realignment, changes in tax reserves, changes in unrecognized deferred tax assets and the profit mix between high and low tax jurisdictions.

The Group's consolidated effective tax rate for operations was 6.7% and 171.8% for the years ended December 31, 2022, and December 31, 2021, respectively. The decrease in the Group's effective tax rate year-on-year was mainly the result of changes in unrecognized deferred tax assets, changes in reserves and changes in the profit mix between high and low tax jurisdictions. Excluding taxes related to changes in unrecognized deferred tax assets, the consolidated effective tax rate for operations would have been 32.1% for the year ended December 31, 2022. Excluding the tax impacts related to the Intra-Group IP Realignment, the reduction in tax reserves and changes in unrecognized deferred tax assets, the consolidated effective tax rate for operations would have been 34.9% for the year ended December 31, 2021. The effective tax rate is calculated using a weighted average income tax rate from those jurisdictions in which the Group is subject to tax, adjusted for permanent book/tax differences, tax incentives, changes in tax reserves and changes in tax reserves and changes in tax reserves and changes in unrecognized deferred tax assets.

Deferred tax assets in each jurisdiction are analyzed for recoverability at each reporting date and derecognized to the extent that it is no longer probable that the assets will be utilized in future taxable periods. The analysis considers both positive and negative evidence. Due to the negative impacts from the COVID-19 pandemic resulting in a loss before income tax reported during the year ended December 31, 2021, the Group derecognized certain deferred tax assets which were deemed not probable of realization in the foreseeable future. In 2021 the Group recognized deferred tax assets related to U.S. tax credits that were previously unrecognized in the amount of US\$25.1 million. In 2022, the Group's results showed an increase in profit before income tax reported during the year. As a result, the Group began to recognize certain deferred tax assets that were previously unrecognized in the amount of US\$104.2 million.

# Profit (Loss) Profit (Loss) for the Year

The following table presents the reconciliation from the Group's profit for the year, as reported, to profit (loss) for the year, as adjusted, for the years ended December 31, 2022, and December 31, 2021.

	Year ended Dece	mber 31,		
(Expressed in millions of US Dollars)	2022	2021	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(2)</sup>
Profit for the year, as reported	338.3	23.5	1,345.0 %	1,488.7 %
Impairment Reversals	(72.2)	(31.6)	128.9 %	134.7 %
Restructuring Charges	1.3	17.7	(92.9)%	(96.5)%
Tax benefit associated with legal entity reorganization	_	(42.6)	(100.0)%	(100.0)%
Loss on the sale of Speck	—	1.3	(100.0)%	(100.0)%
Charges associated with debt borrowings and amendments <sup>(1)</sup>	_	31.9	(100.0)%	(100.0)%
Tax impact	19.4	(5.8)	nm	nm
Profit (loss) for the year, as adjusted	286.8	(5.5)	nm	nm

# **PROFIT (LOSS) FOR THE YEAR**

(1) The charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, were primarily attributable to a US\$30.1 million loss on extinguishment of loans and borrowings.

(2) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

nm Not meaningful.

Notes

Profit for the year ended December 31, 2022, was US\$338.3 million compared to US\$23.5 million for the year ended December 31, 2021, an improvement of US\$314.9 million, or 1,345.0%. The Group had a profit for the year ended December 31, 2022, of US\$286.8 million when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges, both of which are net of the related tax impact. In comparison, the Group incurred a loss for the year ended December 31, 2021, of US\$5.5 million when excluding the non-cash 2021 Impairment Reversals, 2021 Restructuring Charges, the loss on the sale of Speck and charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, all of which are net of the related tax impact, and the US\$42.6 million tax benefit associated with the Intra-Group IP Realignment. The improvement in profit for the year ended December 31, 2022, compared to the previous year was primarily due to improved net sales and gross profit as well as the lower fixed cost structure of the business resulting from disciplined expense management.

#### Profit (Loss) Attributable to the Equity Holders

The following table presents the reconciliation from the Group's profit attributable to the equity holders, as reported, to profit (loss) attributable to the equity holders, as adjusted, for the years ended December 31, 2022, and December 31, 2021.

	Year ended Dece	mber 31,		
(Expressed in millions of US Dollars)	2022	2021	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(2)</sup>
Profit attributable to the equity holders, as reported	312.7	14.3	2,092.2 %	2,325.7 %
Impairment Reversals	(72.2)	(31.6)	128.9 %	134.7 %
Restructuring Charges	1.3	17.7	(92.9)%	(96.5)%
Tax benefit associated with legal entity reorganization	_	(42.6)	(100.0)%	(100.0)%
Loss on the sale of Speck	_	1.3	(100.0)%	(100.0)%
Charges associated with debt borrowings and amendments <sup>(1)</sup>	_	31.9	(100.0)%	(100.0)%
Tax impact	19.4	(5.8)	nm	nm
Profit (loss) attributable to the equity holders, as adjusted	261.2	(14.7)	nm	nm

# PROFIT (LOSS) ATTRIBUTABLE TO THE EQUITY HOLDERS

Notes

(1) The charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, were primarily attributable to a US\$30.1 million loss on extinguishment of loans and borrowings.

(2) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

nm Not meaningful.

Profit attributable to the equity holders was US\$312.7 million for the year ended December 31, 2022, compared to US\$14.3 million for the previous year, an improvement of US\$298.5 million, or 2,092.2%. For the year ended December 31, 2022, the Group had profit attributable to the equity holders of US\$261.2 million when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges, both of which are net of the related tax impact. In comparison, the Group recorded a loss attributable to the equity holders for the year ended December 31, 2021, of US\$14.7 million when excluding the non-cash 2021 Impairment Reversals, 2021 Restructuring Charges, the loss on the sale of Speck and charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, all of which are net of the related tax impact, and the US\$42.6 million tax benefit associated with the Intra-Group IP Realignment. The improvement in profit attributable to the equity holders for the year ended December 31, 2022, compared to the previous year was primarily due to improved net sales and gross profit as well as the lower fixed cost structure of the business resulting from disciplined expense management.

#### **Basic and Diluted Earnings per Share**

Basic earnings per share was US\$0.218 for the year ended December 31, 2022, compared to US\$0.010 for the year ended December 31, 2021. The weighted average number of shares used in the basic earnings per share calculation was 1,437,575,062 shares for the year ended December 31, 2022, compared to 1,435,615,231 shares for the year ended December 31, 2022. The weighted average number of shares used to US\$0.010 for the year ended December 31, 2022, compared to 1,435,615,231 shares for the year ended December 31, 2021. The weighted average number of shares used in the year ended December 31, 2022, compared to 1,435,615,231 shares for the year ended December 31, 2022. The weighted average number of shares outstanding

used in the diluted earnings per share calculation was 1,439,740,642 shares for the year ended December 31, 2022, compared to 1,437,729,596 shares for the year ended December 31, 2021.

Basic and diluted earnings per share, as adjusted, was US\$0.182 and US\$0.181, respectively, for the year ended December 31, 2022, when excluding the non-cash 2022 Impairment Reversals and 2022 Restructuring Charges, both of which are net of the related tax impact. In comparison, basic and diluted loss per share, as adjusted, was US\$0.010 for the year ended December 31, 2021, when excluding the non-cash 2021 Impairment Reversals, 2021 Restructuring Charges, the loss on the sale of Speck and charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, all of which are net of the related tax impact, and the US\$42.6 million tax benefit associated with the Intra-Group IP Realignment. The year-on-year improvement in basic and diluted earnings per share, as adjusted, was primarily due to improved net sales and gross profit as well as the lower fixed cost structure of the business resulting from disciplined expense management.

# **Adjusted EBITDA**

Adjusted earnings before interest, taxes, depreciation and amortization of intangible assets ("Adjusted EBITDA"), a non-IFRS measure, improved by US\$290.0 million to US\$472.3 million for the year ended December 31, 2022, compared to US\$182.3 million for the year ended December 31, 2021. Adjusted EBITDA margin was 16.4% for the year ended December 31, 2022, compared to 9.0% for the year ended December 31, 2021. The improvement in Adjusted EBITDA margin was primarily due to continued sales improvement and strong gross margins, as well as the lower fixed cost structure of the business resulting from disciplined expense management.

The following table presents the reconciliation from the Group's profit for the year to Adjusted EBITDA for the years ended December 31, 2022, and December 31, 2021:

	Year ended Deco	ember 31,		
(Expressed in millions of US Dollars)	2022	2021	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(3)</sup>
Profit for the year	338.3	23.5	1,345.0 %	1,488.7 %
Plus (minus):				
Income tax expense (benefit)	24.3	(56.2)	nm	nm
Finance costs	138.3	169.0	(18.1)%	(18.4)%
Finance income	(8.8)	(3.6)	146.9 %	170.7 %
Depreciation	34.9	45.8	(23.8)%	(18.4)%
Total amortization	140.5	151.9	(7.5)%	(2.4)%
EBITDA	667.6	330.4	102.1 %	115.5 %
Plus (minus):				
Share-based compensation expense	13.8	11.9	15.9 %	17.0 %
Impairment Reversals	(72.2)	(31.6)	128.9 %	134.7 %
Restructuring Charges	1.3	17.7	(92.9)%	(96.5)%
Amortization of lease right-of-use assets	(118.2)	(119.9)	(1.5)%	4.5 %
Interest expense on lease liabilities	(18.9)	(21.5)	(12.3)%	(6.5)%
Other adjustments <sup>(1)</sup>	(1.0)	(4.6)	(78.1)%	(225.5)%
Adjusted EBITDA <sup>(2)</sup>	472.3	182.3	159.0 %	181.4 %
Adjusted EBITDA margin	16.4 %	9.0 %		

Notes

(1) Other adjustments primarily comprised 'Other income (expenses)' per the consolidated statements of income.

(2) Adjusted EBITDA, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges. Adjusted EBITDA includes the lease interest and amortization expense as a result of the Group's adoption of IFRS 16, *Leases* ("IFRS 16") to account for operational rent expenses.

(3) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

nm Not meaningful.

The following tables present reconciliations from profit (loss) for the year to Adjusted EBITDA on a regional basis for the years ended December 31, 2022, and December 31, 2021:

	Year ended December 31, 2022					
- (Expressed in millions of US Dollars)	North America	Asia	Europe	Latin America	Corporate	Total
Profit for the year	123.6	83.6	105.4	14.4	11.3	338.3
Plus (minus):						
Income tax expense (benefit)	41.0	11.6	(12.2)	1.5	(17.6)	24.3
Finance costs	10.0	6.9	11.1	3.6	106.7	138.3
Finance income	(0.2)	(2.2)	(0.5)	(1.7)	(4.2)	(8.8)
Depreciation	9.6	12.7	10.2	2.2	0.3	34.9
Total amortization	56.8	41.9	28.7	10.4	2.7	140.5
EBITDA	240.8	154.6	142.7	30.3	99.1	667.6
Plus (minus):						
Share-based compensation expense	1.9	(2.1)	1.0	0.0	13.0	13.8
Impairment (reversals) charges	(2.3)	—	10.7	—	(80.7)	(72.2)
Restructuring charges (reversals)	(0.4)	3.2	(1.6)	_	0.1	1.3
Amortization of lease right-of-use assets	(48.6)	(34.7)	(24.4)	(10.3)	(0.2)	(118.2)
Interest expense on lease liabilities	(9.2)	(4.1)	(3.5)	(2.0)	(0.0)	(18.9)
Inter-company charges (income) <sup>(1)</sup>	34.8	48.9	(0.6)	2.8	(86.0)	_
Other adjustments <sup>(2)</sup>	(0.8)	(0.7)	(0.7)	0.2	1.0	(1.0)
Adjusted EBITDA <sup>(3)</sup>	216.2	165.1	123.7	21.0	(53.7)	472.3
Adjusted EBITDA margin	19.3 %	18.0 %	18.3 %	12.4 %	nm	16.4 %

Notes

(1) Inter-company charges (income) by region include intra-group royalty income/expense and other cross-charges that eliminate in consolidation.

Other adjustments primarily comprised 'Other income (expenses)' per the consolidated statements of income. Adjusted EBITDA, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges. (2) (3) Adjusted EBITDA includes the lease interest and amortization expense as a result of the Group's adoption of IFRS 16 to account for operational rent expenses.

nm Not meaningful.

	Year ended December 31, 2021					
- (Expressed in millions of US Dollars)	North America	Asia	Europe	Latin America	Corporate	Total
Profit (loss) for the year	21.4	(37.2)	30.6	(2.5)	11.2	23.5
Plus (minus):						
Income tax (benefit) expense	15.7	11.2	(4.8)	0.0	(78.2)	(56.2)
Finance costs	11.5	7.3	6.8	1.5	141.8	169.0
Finance income	(0.0)	(0.7)	(0.4)	(0.1)	(2.4)	(3.6)
Depreciation	13.6	15.2	14.3	2.5	0.3	45.8
Total amortization	55.0	50.7	33.4	10.0	2.9	151.9
EBITDA	117.2	46.4	79.9	11.4	75.5	330.4
Plus (minus):						
Share-based compensation expense (reversal)	(4.5)	(3.8)	(0.3)	0.0	20.5	11.9
Impairment (reversals) charges	3.1	5.6	(0.8)	_	(39.5)	(31.6)
Restructuring charges (reversals)	2.3	7.2	(0.5)	(0.2)	8.9	17.7
Amortization of lease right-of-use assets	(46.0)	(35.3)	(28.4)	(9.9)	(0.3)	(119.9)
Interest expense on lease liabilities	(11.3)	(4.6)	(3.9)	(1.7)	(0.0)	(21.5)
Inter-company charges (income) <sup>(1)</sup>	47.0	53.6	9.9	3.0	(113.5)	_
Other adjustments <sup>(2)</sup>	0.6	(1.4)	(3.0)	(1.9)	1.1	(4.6)
- Adjusted EBITDA <sup>(3)</sup>	108.4	67.7	52.9	0.6	(47.4)	182.3
– Adjusted EBITDA margin	13.4 %	9.8 %	12.6 %	0.6 %	nm	9.0 %

Notes

(1) Inter-company charges (income) by region include intra-group royalty income/expense and other cross-charges that eliminate in consolidation.

(2) Other adjustments primarily comprised 'Other income (expenses)' per the consolidated statements of income.

(3) Adjusted EBITDA, a non-IFRS measure, eliminates the effect of a number of costs, charges and credits and certain other non-cash charges. Adjusted EBITDA includes the lease interest and amortization expense as a result of the Group's adoption of IFRS 16 to account for operational rent expenses.

nm Not meaningful.

The Company has presented EBITDA, Adjusted EBITDA and Adjusted EBITDA margin because it believes that, when viewed with its results of operations as prepared in accordance with IFRS and with the reconciliation to profit (loss) for the year, these measures provide additional information that is useful in gaining a more complete understanding of its operational performance and of the trends impacting its business. EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are important metrics the Group uses to evaluate its operating performance and cash generation.

EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are non-IFRS financial measures and as calculated herein may not be comparable to similarly named measures used by other companies and should not be considered comparable to profit (loss) for the year in the Company's consolidated statements of income. These measures have limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, an analysis of the Company's results of operations as reported under IFRS.

# **Adjusted Net Income**

Adjusted Net Income, a non-IFRS measure, was US\$296.0 million for the year ended December 31, 2022, compared to US\$17.4 million for the year ended December 31, 2021. The US\$278.7 million improvement in Adjusted Net Income was primarily due to improved net sales and gross profit as well as the lower fixed cost structure of the business resulting from disciplined expense management. Adjusted basic and diluted earnings per share, which are non-IFRS measures, were US\$0.206 per share for the year ended December 31, 2022, compared to US\$0.012 for the year ended December 31, 2021. Adjusted basic and diluted earnings per share are calculated by dividing Adjusted Net Income by the weighted average number of shares used in the basic and diluted earnings per share calculations, respectively.

The following table presents the reconciliation from the Group's profit attributable to the equity holders to Adjusted Net Income for the years ended December 31, 2022, and December 31, 2021:

	Year ended Decer	nber 31,		
(Expressed in millions of US Dollars)	2022	2021	Percentage increase (decrease)	Percentage increase (decrease) excl. foreign currency effects <sup>(4)</sup>
Profit attributable to the equity holders	312.7	14.3	2,092.2 %	2,325.7 %
Plus (minus):				
Change in fair value of put options included in finance costs	18.0	7.8	129.9 %	129.9 %
Amortization of intangible assets	22.3	32.0	(30.3)%	(28.0)%
Charges associated with debt borrowings and amendments <sup>(1)</sup>	_	31.9	(100.0)%	(100.0)%
Impairment Reversals	(72.2)	(31.6)	128.9 %	134.7 %
Restructuring Charges	1.3	17.7	(92.9)%	(96.5)%
Loss on the sale of Speck	_	1.3	(100.0)%	(100.0)%
Tax benefit associated with legal entity reorganization	_	(42.6)	(100.0)%	(100.0)%
Tax adjustments <sup>(2)</sup>	13.9	(13.6)	nm	nm
Adjusted Net Income <sup>(3)</sup>	296.0	17.4	1,606.3 %	1,788.1 %

Notes

(1) The charges associated with certain amendments to the Credit Agreement during the year ended December 31, 2021, were primarily attributable to a US\$30.1 million loss on extinguishment of loans and borrowings.

(2) Tax adjustments represent the tax effect of the reconciling line items as included in the consolidated statements of income based on the applicable tax rate in the jurisdiction where such costs were incurred.

(3) Represents Adjusted Net Income attributable to the equity holders of the Company.

(4) Results stated on a constant currency basis, a non-IFRS measure, are calculated by applying the average exchange rate of the year under comparison to current year local currency results.

nm Not meaningful.

The Company has presented Adjusted Net Income and adjusted basic and diluted earnings per share because it believes these measures help to give securities analysts, investors and other interested parties a more complete understanding of the Company's underlying financial performance. By presenting Adjusted Net Income and the related adjusted basic and diluted earnings per share calculations, the Company eliminates the effect of a number of costs, charges and credits and certain other non-cash charges, along with their respective tax effects, that impact reported profit attributable to the equity holders.

Adjusted Net Income and adjusted basic and diluted earnings per share are non-IFRS financial measures and as calculated herein may not be comparable to similarly named measures used by other companies and should not be considered comparable to profit attributable to the equity holders or basic and diluted earnings per share presented in the Company's consolidated statements of income. Adjusted Net Income and the related adjusted basic and diluted earnings per share calculations have limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, an analysis of the Company's results of operations as reported under IFRS.

# **Liquidity and Capital Resources**

The primary objectives of the Company's capital management policies are to safeguard its ability to continue as a going concern, to provide returns for the Company's shareholders, and to fund capital expenditures, normal operating expenses, working capital needs and the payment of obligations. The Group's primary sources of liquidity are its cash flows from operating activities, invested cash, available lines of credit and, subject to shareholder approval, the Company's ability to issue additional shares. The Company believes that its existing cash and estimated cash flows, along with current working capital, will be adequate to meet the foreseeable future operating and capital requirements of the Group at least through March 31, 2024.

# **Cash Flows**

Cash flows generated from operating activities amounted to US\$277.7 million for the year ended December 31, 2022, compared to US\$387.1 million for the year ended December 31, 2021. The US\$109.4 million decrease in cash flows generated from operating activities year-on-year primarily relates to an increased investment in working capital of US\$195.6 million, which was primarily attributable to an increase in inventories to support net sales growth and an increase in income taxes paid of US\$52.4 million, partially offset by an improvement in Adjusted Net Income as

compared to the year ended December 31, 2021. As of December 31, 2022, inventories were US\$687.6 million compared to US\$348.4 million as of December 31, 2021, an increase of US\$339.2 million.

For the year ended December 31, 2022, net cash flows used in investing activities were US\$62.8 million and were primarily related to US\$51.6 million of capital expenditures for property, plant and equipment. The Group selectively added new retail locations, remodeled certain existing retail locations, invested in its European manufacturing plants to expand capacity and support new product innovation, and made investments in machinery and equipment. For the year ended December 31, 2021, net cash flows provided by investing activities were US\$9.4 million and were primarily related to net proceeds from the sale of Speck amounting to US\$35.3 million, partially offset by US\$20.8 million of capital expenditures for property, plant and equipment. The Group intends to increase spending on capital expenditures for projects deferred during the COVID-19 pandemic and for key strategic initiatives in 2023.

Net cash flows used in financing activities were US\$881.1 million for the year ended December 31, 2022, and were largely attributable to the repayment of US\$751.4 million of outstanding borrowings under the Group's Senior Credit Facilities, consisting of US\$704.8 million in voluntary payments and US\$46.6 million in scheduled quarterly payments. Net cash flows used in financing activities also included US\$131.3 million in payments on lease liabilities. Net cash flows used in financing activities were US\$551.2 million for the year ended December 31, 2021. During the year ended December 31, 2021, the Group repaid US\$400.6 million of outstanding borrowings under its Senior Credit Facilities, consisting of US\$370.0 million in prepayments and US\$30.6 million in scheduled quarterly payments. Net cash flows used in financing activities for the year ended December 31, 2021, also included US\$156.5 million in payments on lease liabilities.

The Group had US\$635.9 million in cash and cash equivalents as of December 31, 2022, compared to US\$1,324.8 million as of December 31, 2021. Cash and cash equivalents are generally denominated in the functional currency of the applicable Group entity.

# Indebtedness

The following table sets forth the carrying amount of the Group's loans and borrowings as of December 31, 2022, and December 31, 2021:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
Term Loan A Facility	580.0	640.0
Term Loan B Facility	534.9	541.6
2021 Incremental Term Loan B Facility	463.1	493.0
Revolving Credit Facility	_	668.7
Total Senior Credit Facilities	1,578.0	2,343.3
Senior Notes <sup>(1)</sup>	374.6	398.0
Other borrowings and obligations	67.0	60.8
Total loans and borrowings	2,019.6	2,802.0
Less deferred financing costs	(7.8)	(12.6)
Total loans and borrowings less deferred financing costs	2,011.8	2,789.4

Note

(1) The value of the Senior Notes, when translated from Euros into US Dollars, will change relative to the fluctuation in the exchange rate between the Euro and US Dollar at stated points in time.

During the year ended December 31, 2022, the Group repaid US\$751.4 million of outstanding borrowings under the Group's Senior Credit Facilities (as defined below), consisting of US\$704.8 million in voluntary payments and US\$46.6 million in scheduled quarterly payments. The voluntary payments of US\$704.8 million were comprised of a US\$654.8 million payment on borrowings under the Revolving Credit Facility (as defined below), a US\$25.0 million payment on the Term Loan A Facility (as defined below) and a US\$25.0 million payment on the 2021 Incremental Term Loan B Facility (as defined below). During the year ended December 31, 2021, the Group repaid US\$400.6 million of outstanding borrowings under its Senior Credit Facilities, consisting of US\$370.0 million in prepayments and US\$30.6 million in scheduled quarterly payments.

The Group's various debt obligations are described in detail below.

### Senior Credit Facilities

On April 25, 2018 (the "Closing Date"), the Company and certain of its direct and indirect wholly-owned subsidiaries entered into an amended and restated credit and guaranty agreement (as amended from time to time since the Closing Date, the "Credit Agreement") with certain lenders and financial institutions. The Credit Agreement provides for (1) a US\$800.0 million senior secured term Ioan A facility (the "Term Loan A Facility"), (2) a US\$665.0 million senior secured term Ioan B facility (the "Term Loan B Facility"), (3) a US\$495.5 million term Ioan B facility (the "2021 Incremental Term Loan B Facility" and, together with the Term Loan A Facility and the Term Loan B Facility, the "Term Loan Credit Facilities") and (4) a US\$850.0 million revolving credit facility (the "Revolving Credit Facility"). The credit facilities provided under the Credit Agreement are referred to herein as the "Senior Credit Facilities."

On March 20, 2020, certain indirect, wholly owned subsidiaries of the Company borrowed US\$810.3 million (US Dollar equivalent at the applicable exchange rate on the borrowing date) under the Revolving Credit Facility to ensure access to the Group's liquidity given the uncertainties and challenges caused by the COVID-19 pandemic. During the year ended December 31, 2022, the Group repaid the remaining US\$654.8 million principal amount of its outstanding borrowings under the Revolving Credit Facility. As of December 31, 2022, there were no outstanding borrowings under the Revolving Credit Facility. As of December 31, 2022, US\$845.4 million was available to be borrowed under the Revolving Credit Facility as a result of the utilization of US\$4.6 million of the facility for outstanding letters of credit extended to certain creditors. As of December 31, 2021, US\$176.7 million was available to be borrowed under the Revolving Credit Facility as a result of US\$668.7 million of outstanding borrowings and the utilization of US\$4.6 million of the facility for outstanding letters of credit facility for outstanding letters of credit extended to certain creditors.

### Interest Rate and Fees

Interest accrues and is payable on the borrowings under the Credit Agreement:

(a) in respect of the Term Loan A Facility and the Revolving Credit Facility, at an interest rate equal to the applicable benchmark rate (the London Interbank Offered Rate ("LIBOR") for borrowings denominated in US Dollars and the Euro Interbank Offered Rate ("EURIBOR") for borrowings under the Revolving Credit Facility denominated in Euros) plus a margin between 1.125% and 1.875% per annum (or a base rate plus a margin between 0.125% and 0.875% per annum), with the applicable margin derived from either the first lien net leverage ratio of the Company and its restricted subsidiaries at the end of each fiscal quarter or the Company's corporate ratings, and

(b) in respect of the Term Loan B Facility, at an interest rate equal to LIBOR plus a margin of 1.75% per annum with a LIBOR floor of 0.00% (or a base rate plus a margin of 0.75% per annum), and

(c) in respect of the 2021 Incremental Term Loan B Facility, at an interest rate equal to LIBOR plus a margin of 3.00% per annum with a LIBOR floor of 0.75% (or a base rate plus a margin of 2.00% per annum).

In addition to paying interest on the outstanding principal amount of borrowings under the Senior Credit Facilities, the borrowers pay customary agency fees and a commitment fee equal to 0.20% per annum in respect of the unutilized commitments under the Revolving Credit Facility, which commitment fee may step up based on the lower rate derived from either the first lien net leverage ratio of the Company and its restricted subsidiaries at the end of each fiscal quarter or the Company's corporate ratings, as applicable.

### **Amortization and Final Maturity**

The Term Loan A Facility requires scheduled quarterly payments with an annual amortization of 5.0% of the original principal amount of the loans under the Term Loan A Facility with respect to amortization payments due during 2022 and 2023, with a step-up to annual amortization of 7.5% of the original principal amount of the loans under the Term Loan A Facility with respect to amortization payments due during 2024. There is no scheduled amortization of any principal amounts outstanding under the Revolving Credit Facility. The balance then outstanding under the Term Loan A Facility and the Revolving Credit Facility will be due and payable on March 16, 2025.

The Term Loan B Facility requires scheduled quarterly payments equal to 0.25% of the original principal amount of the loans under the Term Loan B Facility, with the balance due and payable on April 25, 2025.

The 2021 Incremental Term Loan B Facility requires scheduled quarterly payments equal to 0.25% of the original principal amount of the loans thereunder beginning with the fiscal quarter ended September 30, 2021, with the balance due and payable on April 25, 2025.

If, on the date that is 91 days prior to the maturity date of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility, more than US\$50.0 million of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility has not

been repaid or refinanced pursuant to the terms provided for in the Credit Agreement, then the Term Loan A Facility and the Revolving Credit Facility will mature on the date that is 90 days prior to the maturity date of the Term Loan B Facility or the 2021 Incremental Term Loan B Facility, as applicable.

### **Guarantees and Security**

The obligations of the borrowers under the Senior Credit Facilities are unconditionally guaranteed by the Company and certain of the Company's existing direct or indirect wholly-owned material restricted subsidiaries organized in Luxembourg, Belgium, Canada, Hong Kong, Hungary, Mexico, the United States and Singapore, and are required to be guaranteed by certain future direct or indirect wholly-owned material restricted subsidiaries organized in such jurisdictions (except Singapore) (the "Credit Facility Guarantors"). All obligations under the Senior Credit Facilities, and the guarantees of those obligations, are secured, subject to certain exceptions, by substantially all of the assets of the borrowers and the Credit Facility Guarantors (including the Shared Collateral (as defined below)).

### **Certain Covenants and Events of Default**

The Senior Credit Facilities contain a number of customary negative covenants that, among other things and subject to certain exceptions, may restrict the ability of the Company and each of its restricted subsidiaries to: (i) incur additional indebtedness; (ii) pay dividends or distributions on its capital stock or redeem, repurchase or retire its capital stock or its other indebtedness; (iii) make investments, loans and acquisitions; (iv) engage in transactions with its affiliates; (v) sell assets, including capital stock of its subsidiaries; (vi) consolidate or merge; (vii) materially alter the business it conducts; (viii) incur liens; and (ix) prepay or amend any junior debt or subordinated debt.

In addition, the Credit Agreement requires the Company and its subsidiaries to meet certain quarterly financial covenants. For test periods ending in 2022 and thereafter, the Company and its subsidiaries are required to maintain (i) a pro forma total net leverage ratio of not greater than 4.50:1.00; provided that such maximum pro forma total net leverage ratio is subject to a step up of 0.50x from the otherwise applicable ratio, up to a pro forma total net leverage ratio not to exceed 6.00:1.00 for the six fiscal quarter period following the fiscal quarter in which a permitted acquisition has been consummated, and (ii) a pro forma consolidated cash interest coverage ratio of not less than 3.00:1.00 (collectively, the "Financial Covenants"). The Financial Covenants only apply for the benefit of the lenders under the Term Loan A Facility and the lenders under the Revolving Credit Facility. The Company was in compliance with the Financial Covenants for the test period ended on December 31, 2022. The Credit Agreement also contains certain customary representations and warranties, affirmative covenants and provisions relating to events of default (including upon a change of control).

### Minimum Liquidity Covenant

The 2021 Incremental Term Loan B Facility requires the Company to comply with a minimum liquidity covenant of US\$100.0 million until repayment in full of the 2021 Incremental Term Loan B Facility.

The Company was in compliance with the minimum liquidity covenant as of December 31, 2022, and it remains in compliance with such covenant as of the date hereof.

### **Other Information**

Deferred financing costs incurred in conjunction with the borrowings and amendments have been deferred and are being offset against loans and borrowings. The deferred financing costs are being amortized using the effective interest method over the life of the Senior Credit Facilities. The amortization of deferred financing costs, which is included in interest expense, amounted to US\$4.8 million and US\$6.6 million for the years ended December 31, 2022, and December 31, 2021, respectively.

During the year ended December 31, 2021, the Company recorded a loss on extinguishment of US\$30.1 million upon the closing of the borrowing under the 2021 Incremental Term Loan B Facility. The loss included US\$24.1 million of unamortized deferred financing costs which were part of the net carrying value of the extinguished facility which was derecognized.

### Interest Rate Swaps

The Group maintains interest rate swaps to hedge a portion of its interest rate exposure under the floating-rate Senior Credit Facilities by swapping certain US Dollar floating-rate bank borrowings with fixed-rate agreements. On September 4, 2019, the Group entered into interest rate swap agreements that became effective on September 6, 2019 and will terminate on August 31, 2024. The notional amounts of the interest rate swap agreements decrease over time. As a result of the Group's interest rate swaps, LIBOR has been fixed at approximately 1.208% with respect to an amount equal to approximately 35% of the principal amount of the Senior Credit Facilities at December 31, 2022, which reduces a portion of the Company's exposure to interest rate increases. The interest rate swap agreements have fixed payments due monthly that commenced September 30, 2019. The interest rate swap transactions qualify as cash flow hedges. As of December 31, 2022, the interest rate swaps were marked-to-market, resulting in a net asset position to the Group

in the amount of US\$30.5 million which was recorded as an asset with the effective portion of the gain (loss) deferred to other comprehensive income. As of December 31, 2021, the interest rate swaps were marked-to-market, resulting in a net liability position to the Group in the amount of US\$3.4 million which was recorded as a liability with the effective portion of the gain (loss) deferred to other comprehensive income.

### €350.0 Million 3.500% Senior Notes Due 2026

On April 25, 2018 (the "Issue Date"), Samsonite Finco S.à r.I., a wholly-owned, indirect subsidiary of the Company (the "Issuer"), issued €350.0 million aggregate principal amount of its 3.500% senior notes due 2026 (the "Senior Notes"). The Senior Notes were issued at par pursuant to an indenture (the "Indenture"), dated the Issue Date, among the Issuer, the Company and certain of its direct or indirect wholly-owned subsidiaries (together with the Company, the "Guarantors").

### Maturity, Interest and Redemption

The Senior Notes will mature on May 15, 2026. Interest on the aggregate outstanding principal amount of the Senior Notes accrues at a fixed rate of 3.500% per annum, payable semi-annually in cash in arrears on May 15 and November 15 each year.

After May 15, 2021, the Issuer may redeem all, or from time to time a part, of the Senior Notes at the following redemption prices (expressed as a percentage of the principal amount) plus accrued and unpaid interest and additional amounts, if any, to the applicable redemption date (subject to the right of holders of record on the relevant record date to receive interest due on the relevant interest payment date), if redeemed during the twelve-month period commencing on May 15 of the years set forth below:

Year	Redemption Price
2022	100.875 %
2023 and thereafter	100.000 %

Upon certain events defined as constituting a change of control, the Issuer may be required to make an offer to purchase the Senior Notes.

### **Guarantee and Security**

The Senior Notes are guaranteed by the Guarantors on a senior subordinated basis. The Senior Notes are secured by a second-ranking pledge over the shares of the Issuer and a second-ranking pledge over the Issuer's rights in the proceeds loan in respect of the proceeds of the offering of the Senior Notes (the "Shared Collateral"). The Shared Collateral also secures the borrowings under the Credit Agreement on a first-ranking basis.

### Certain Covenants and Events of Default

The Indenture contains a number of customary negative covenants that, among other things and subject to certain exceptions, may restrict the ability of the Company and its restricted subsidiaries (including the Issuer) to: (i) incur or guarantee additional indebtedness, (ii) make investments or other restricted payments, (iii) create liens, (iv) sell assets and subsidiary stock, (v) pay dividends or make other distributions or repurchase or redeem the capital stock or subordinated debt of the Company or its restricted subsidiaries, (vi) engage in certain transactions with affiliates, (vii) enter into agreements that restrict the payment of dividends by subsidiaries or the repayment of inter-company loans and advances, (viii) engage in mergers or consolidations and (ix) impair the security interests in the Shared Collateral. The Indenture also contains certain customary provisions relating to events of default.

### **Other Loans and Borrowings**

Certain consolidated subsidiaries of the Company maintain credit lines and other loans with various third-party lenders in the regions in which they operate. Other loans and borrowings are generally variable rate instruments denominated in the functional currency of the borrowing Group entity. These credit lines provide short-term financing and working capital for the day-to-day business operations of certain Group entities, including overdraft, bank guarantees, and trade finance facilities. The majority of such credit lines are uncommitted facilities. The total aggregate amount of other loans and borrowings was US\$67.0 million and US\$60.7 million as of December 31, 2022, and December 31, 2021, respectively. The uncommitted available facilities amounted to US\$82.1 million and US\$102.2 million as of December 31, 2022, and December 31, 2021, respectively. The following represents the contractual maturity dates of the Group's loans and borrowings as of December 31, 2022 and December 31, 2021:

(Expressed in millions of US Dollars)	December 31, 2022	December 31, 2021
On demand or within one year	118.6	107.3
After one year but within two years	66.6	53.3
After two years but within five years	1,834.4	2,641.4
	2,019.6	2,802.0

#### **Cross-currency Swaps**

The Group previously maintained a cross-currency swap used to hedge currency risk associated with currency fluctuations between the Euro and US Dollar. In April 2019 the Group entered into a cross-currency swap which was designated as a net investment hedge. The hedge consisted of a US\$50.0 million notional loan amount between the Euro and US Dollar. In August 2022 the Group terminated such swap. At the time of termination, the cross-currency swap had a fair market value of US\$4.2 million. The gain was recorded as a hedging gain in finance costs in the consolidated statements of income.

As of December 31, 2021, the cross-currency swap was marked-to-market, resulting in a net asset position to the Group in the amount of US\$0.1 million, which was recorded as an asset with the effective portion of the gain (loss) deferred to other comprehensive income.

The Group previously maintained a cross-currency swap used to hedge currency risk associated with currency fluctuations between the Japanese Yen and US Dollar. In April 2019 the Group entered into a cross-currency swap which was designated as a net investment hedge. The hedge consisted of a US\$25.0 million notional loan amount between the Japanese Yen and US Dollar, which was terminated in September 2021. At the time of termination, the cross-currency swap had a fair market value of US\$1.2 million. The gain was recorded as a hedging gain in finance costs in the consolidated statements of income.

#### Hedging

The Company's non-U.S. subsidiaries periodically enter into forward contracts related to the purchase of inventories denominated primarily in US Dollars which are designated as cash flow hedges. Cash outflows associated with these derivatives as of December 31, 2022, are expected to be US\$113.1 million within one year.

# Other Financial Information

# Capital Expenditures

# **Historical Capital Expenditures**

The following table sets forth the Group's capital expenditures for the years ended December 31, 2022, and December 31, 2021:

(Expressed in millions of US Dollars)	Year ended December 31,		
	2022	2021	
Buildings	0.1	1.8	
Machinery, equipment, leasehold improvements and other	51.5	19.0	
Total capital expenditures	51.6	20.8	

Capital expenditures during the year ended December 31, 2022, were primarily related to investments in machinery and equipment and leasehold improvements. During 2022 the Group continued to tightly manage its capital expenditures in response to the impacts on the Group's business from the COVID-19 pandemic. The Group intends to increase spending on capital expenditures for projects deferred during the COVID-19 pandemic and for key strategic initiatives in 2023.

#### Planned Capital Expenditures

The Group's capital expenditures budget for 2023 is approximately US\$112.1 million. The Group plans to refurbish existing retail stores, open new retail stores, invest in new product development and continue to upgrade the factory and distribution center in India.

# **Contractual Obligations**

The following table summarizes scheduled maturities of the Group's contractual obligations for which cash flows are fixed and determinable as of December 31, 2022:

(Expressed in millions of US Dollars)	Total W	ithin 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
Loans and borrowings	2,019.6	118.6	66.6	1,834.4	_
Open inventory purchase orders	590.6	588.8	1.6	0.2	_
Future minimum contractual payments under lease liabilities	424.3	134.8	97.7	142.5	49.3
Future minimum payments under short-term and low-value leases	3.1	3.1	_	_	_
Total	3,037.6	845.2	166.0	1,977.1	49.3

As of December 31, 2022, the Group did not have any material off-balance sheet arrangements or contingencies except as included in the table summarizing its contractual obligations above.

# Significant Investments Held, Material Acquisitions and Disposals of Subsidiaries, Associates and Joint Ventures

There were no significant investments held that represented 5% or more of the Group's total assets and no material acquisitions and disposals of subsidiaries, associates and joint ventures by the Company during the year ended December 31, 2022.

### **Future Prospects**

The Group's medium to long-term growth strategy will continue as planned, with a focus on the following:

- Ensure the Company's well-diversified family of brands attracts consumers at all price points in both the travel and non-travel luggage, bag and accessories categories.
- Increase the proportion of net sales from the Company's direct-to-consumer e-commerce channel.
- Increased investment in marketing to support the Company's brands and initiatives.
- Continue to leverage the Company's regional management structure, distribution expertise and marketing engine to extend its brands into new markets and penetrate deeper into existing channels.
- Continue to invest in research and development to develop lighter and stronger new materials, advanced manufacturing processes, exciting new designs and more sustainable collections, as well as innovative functionalities that deliver real benefits to consumers.
- Continue to incorporate the Company's ESG philosophy into its core business practices through "Our Responsible Journey" to lead the industry in sustainability and treat all stakeholders with fairness and respect.

The Company aims to increase shareholder value through sustainable revenue and earnings growth and free cash flow generation.

### **Near-term Focus:**

- The Group exited 2022 with its consolidated net sales largely recovered to 2019 levels. As travel continues to rebound, the Group is well positioned to further grow its net sales at a fundamentally higher operating margin.
- The Group will remain focused on maintaining its gross margins through (i) reduced discounting and promotional activity and (ii) working closely with its suppliers to manage any additional cost pressures.
- The Group will maintain disciplined expense management, including its fixed selling, general and administrative
  expenses, and expects certain fixed SG&A savings to carry into 2023. The Group plans on making selective
  investments in core strategic functions to support its continued sales growth.
- The Group intends to continue its increased investment in marketing during 2023 to capitalize on the continued recovery in travel and drive net sales growth.
- The Group's ongoing commitment to sustainability and innovation, along with its amazing teams around the world, will continue to strengthen its long-term market position as travel grows beyond pre-COVID-19 levels.
- With significant liquidity of US\$1.5 billion at December 31, 2022, the Group is confident that it has the capacity to support the growth of its business during the ongoing recovery from the disruptions of the past several years.

# **Corporate Governance and Other Information**

# **Directors**

At December 31, 2022, the composition of the Board of Directors (the "Board") of the Company was as follows:

Executive Director ("ED") Kyle Francis Gendreau Chief Executive Officer

Non-Executive Director ("NED") Timothy Charles Parker

Chairman

### Independent Non-Executive Directors ("INED")

Claire Marie Bennett Angela Iris Brav Paul Kenneth Etchells Jerome Squire Griffith Tom Korbas Ying Yeh

At December 31, 2022, the Board committees were as follows:

# **Audit Committee**

The Board has established an Audit Committee and has adopted written terms of reference that set forth the authority and duties of the committee. The Audit Committee consists of three members, namely Mr. Paul Kenneth Etchells (Chairman of the Audit Committee) (INED), Mr. Tom Korbas (INED) and Ms. Ying Yeh (INED).

In compliance with Rule 3.21 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), at least one member of the Audit Committee possesses appropriate professional qualifications in accounting or related financial management expertise in discharging the responsibilities of the Audit Committee.

All members have sufficient experience in reviewing audited financial statements as aided by the auditors of the Company whenever required.

The primary duties of the Audit Committee are to review and supervise the Company's financial reporting process and risk management and internal control systems, to monitor the integrity of the Company's consolidated financial statements and financial reporting, and to oversee the audit process.

The Audit Committee has reviewed the consolidated financial information of the Company for the year ended December 31, 2022, with the Board. The consolidated financial statements included in this announcement have been audited by KGMP LLP.

# **Nomination Committee**

The Board has established a Nomination Committee and has adopted written terms of reference that set forth the authority and duties of the committee. The Nomination Committee consists of three members, namely Mr. Timothy Charles Parker (Chairman of the Nomination Committee) (NED), Mr. Paul Kenneth Etchells (INED) and Ms. Ying Yeh (INED).

The primary duties of the Nomination Committee are to review the structure, size and composition of the Board, to make recommendations to the Board with respect to any changes to the composition of the Board, and to assess the independence of the INEDs. When identifying suitable candidates, the Nomination Committee shall (where applicable and appropriate) use open advertising or the services of external advisers and consider candidates from a wide range of backgrounds on merit and against objective criteria. The Nomination Committee's policy for evaluating and nominating any candidate for directorship includes considering various criteria, including character and integrity, qualifications (including professional qualifications), skills, knowledge and experience and diversity aspects under the Board's diversity policy, potential contributions the candidate can make to the Board and such other matters that are appropriate to the Company's business and succession plan.

# **Remuneration Committee**

The Board has established a Remuneration Committee and has adopted written terms of reference that set forth the authority and duties of the committee. The Remuneration Committee consists of four members, namely Mr. Jerome Squire Griffith (Chairman of the Remuneration Committee) (INED), Ms. Angela Iris Brav (INED), Mr. Paul Kenneth Etchells (INED) and Ms. Ying Yeh (INED).

The primary duties of the Remuneration Committee are to make recommendations to the Board on the Company's policy and structure for the remuneration of directors and senior management and on the establishment of a formal and transparent procedure for developing policy on such remuneration, as well as to determine the specific remuneration package of the ED and certain members of senior management.

# **Human Resources and Remuneration**

As of December 31, 2022, the Group had a full-time equivalent headcount of approximately 10,100 worldwide. The Group regularly reviews the remuneration and benefits of its employees according to the relevant market practice, employee performance and the financial performance of the Group.

The Group is committed to helping its employees develop the knowledge, skills and abilities needed for continued success, and encourages professional development throughout each employee's career.

# **Annual General Meeting**

The annual general meeting of the Company will be held on June 1, 2023 ("AGM"). Notice of the AGM will be published and dispatched to the shareholders of the Company in the manner required by the Listing Rules in due course.

### **Dividends and Distributions**

The Company will evaluate its distribution policy and distributions made (by way of the Company's ad hoc distributable reserve, dividends or otherwise) in any particular year in light of its financial position, the prevailing economic climate and expectations about the future macro-economic environment and business performance. The determination to make distributions will be made upon the recommendation of the Board and the approval of the Company's shareholders and will be based upon the Group's earnings, cash flow, financial condition, capital and other reserve requirements and any other conditions which the Board deems relevant. The payment of distributions may also be limited by legal restrictions and by the Credit Agreement, the Indenture or other financing agreements that the Group may enter into in the future.

No cash distribution has been or will be made to the Company's shareholders in 2023.

# **Corporate Governance Practices**

The Company is committed to maintaining high standards of corporate governance. The Company recognizes that sound corporate governance practices are fundamental to the effective and transparent operation of the Company and to its ability to protect the rights of its shareholders and enhance shareholder value.

The Company has adopted its own corporate governance manual, which is based on the principles, provisions and practices set out in the Corporate Governance Code (as in effect from time to time, the "CG Code") contained in Appendix 14 of the Listing Rules.

The Company complied with all applicable code provisions set out in Part 2 of the CG Code throughout the period from January 1, 2022, to December 31, 2022.

### **Directors' Securities Transactions**

The Company has adopted its own policies (the "Trading Policy") for securities transactions by directors and relevant employees who are likely to be in possession of unpublished inside information of the Group on terms no less exacting than the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules. Having made specific enquiry of all Directors, all Directors have confirmed that they complied with the required standards set out in the Trading Policy during the year ended December 31, 2022.

# Issue, Purchase, Sale, or Redemption of the Company's Listed Securities

During the year ended December 31, 2022, the Company issued 1,071,467 ordinary shares at a weighted-average exercise price of HK\$17.12 per share, or HK\$18.3 million in aggregate, in connection with the exercise of vested share options that were granted under the Company's 2012 Share Award Scheme. During the year ended December 31, 2022, the Company issued 923,902 ordinary shares in connection with the vesting of time-based restricted share awards that were awarded under the Company's 2012 Share Award Scheme. There were no purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the year ended December 31, 2022.

# **Changes in Information of Directors**

A summary of changes in information concerning certain Directors of the Company that are required to be disclosed pursuant to Rule 13.51(B)(1) of the Listing Rules is as follows:

• Mr. Timothy Charles Parker retired as Chairman of Post Office Limited effective September 2022 and as Chairman of HM Courts and Tribunals Service effective December 2022.

# **Company Secretaries and Authorized Representatives**

Mr. John Bayard Livingston and Ms. Ho Wing Tsz, Wendy ("Ms. Ho") are the joint company secretaries of the Company while Mr. Kyle Francis Gendreau and Ms. Ho are the Company's authorized representatives (pursuant to the Listing Rules).

During 2022, the Joint Company Secretaries complied with Rule 3.29 of the Listing Rules regarding professional training.

# **Publication of Final Results and 2022 Annual Report**

This announcement is published on the websites of The Stock Exchange of Hong Kong Limited (<u>http://www.hkexnews.hk</u>) and the Company (<u>https://corporate.samsonite.com</u>). The annual report for the year ended December 31, 2022, will be dispatched to the shareholders and published on the websites of The Stock Exchange of Hong Kong Limited and the Company in due course.

By Order of the Board SAMSONITE INTERNATIONAL S.A. Timothy Charles Parker Chairman

Hong Kong, March 15, 2023

As of the date of this announcement, the Executive Director is Kyle Francis Gendreau, the Non-Executive Director is Timothy Charles Parker and the Independent Non-Executive Directors are Claire Marie Bennett, Angela Iris Brav, Paul Kenneth Etchells, Jerome Squire Griffith, Tom Korbas and Ying Yeh.